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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**Form 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2008**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_**

**Commission file number: 001-32567**

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**Alon USA Energy, Inc.**

**(Exact name of Registrant as specified in its charter)**

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Delaware  
**(State or other jurisdiction of  
incorporation or organization)**

74-2966572  
**(I.R.S. Employer  
Identification No.)**

7616 LBJ Freeway, Suite 300, Dallas, Texas  
**(Address of principal executive offices)**

75251  
**(Zip Code)**

(972) 367-3600  
**(Registrant's telephone number, including area code)**

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Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer       Accelerated filer       Non-accelerated filer       Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the Registrant's common stock, par value \$0.01 per share, outstanding as of October 31, 2008 was 46,814,021.

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

ALON USA ENERGY, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(dollars in thousands except per share data)

	September 30, 2008 (Unaudited)	December 31, 2007
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 18,676	\$ 68,615
Short-term investments	—	27,296
Accounts and other receivables, net	255,763	228,987
Insurance receivable	27,974	—
Income tax receivables	76,434	35,244
Inventories	339,052	300,689
Prepaid expenses and other current assets	16,882	12,231
Total current assets	<u>734,781</u>	<u>673,062</u>
Equity method investments	37,583	40,092
Property, plant and equipment, net	1,430,746	713,592
Goodwill	105,943	105,943
Other assets	127,257	48,697
Total assets	<u>\$ 2,436,310</u>	<u>\$ 1,581,386</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 419,679	\$ 291,339
Accrued liabilities	120,412	82,184
Current portion of deferred gain on disposition of assets	—	8,805
Current portion of long-term debt	22,863	11,154
Total current liabilities	<u>562,954</u>	<u>393,482</u>
Other non-current liabilities	68,711	58,637
Deferred gain on disposition of assets	—	33,832
Long-term debt	1,059,494	525,461
Deferred income tax liability	242,940	166,052
Total liabilities	<u>1,934,099</u>	<u>1,177,464</u>
Commitments and contingencies (note 16)		
Minority interest in subsidiaries	17,241	16,155
Preferred stock of subsidiary including accumulated dividends	82,150	—
Stockholders' equity:		
Preferred stock, par value \$0.01, 10,000,000 shares authorized; no shares issued and outstanding	—	—
Common stock, par value \$0.01, 100,000,000 shares authorized; 46,814,021 and 46,808,444 shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively	468	468
Additional paid-in capital	183,605	182,932
Accumulated other comprehensive loss, net of income tax	(10,084)	(8,135)
Retained earnings	228,831	212,502
Total stockholders' equity	<u>402,820</u>	<u>387,767</u>
Total liabilities and stockholders' equity	<u>\$ 2,436,310</u>	<u>\$ 1,581,386</u>

The accompanying notes are an integral part of these consolidated financial statements.

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**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(unaudited, dollars in thousands except per share data)**

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2008	2007	2008	2007
Net sales (1)	\$ 1,905,106	\$ 1,243,723	\$ 4,170,540	\$ 3,396,809
Operating costs and expenses:				
Cost of sales	1,812,399	1,136,026	4,033,788	2,876,862
Direct operating expenses	66,748	48,342	149,583	152,371
Selling, general and administrative expenses	29,697	26,425	86,353	76,485
Net costs associated with fire	17,376	—	43,212	—
Business interruption recovery	(30,000)	—	(30,000)	—
Depreciation and amortization	17,232	17,048	44,484	42,643
Total operating costs and expenses	<u>1,913,452</u>	<u>1,227,841</u>	<u>4,327,420</u>	<u>3,148,361</u>
Gain on involuntary conversion of assets	103,092	—	199,680	—
Gain (loss) on disposition of assets	(2,241)	1,108	43,005	4,588
Operating income	92,505	16,990	85,805	253,036
Interest expense	(21,493)	(12,787)	(42,885)	(35,874)
Equity earnings (losses) of investees	(3,915)	5,531	(2,307)	10,071
Other income (loss), net	(25)	1,747	1,093	4,928
Income before income tax expense (benefit), minority interest in income of subsidiaries and accumulated dividends on preferred stock of subsidiary	67,072	11,481	41,706	232,161
Income tax expense (benefit)	<u>25,083</u>	<u>(1,839)</u>	<u>15,850</u>	<u>79,782</u>
Income before minority interest in income of subsidiaries and accumulated dividends on preferred stock of subsidiary	41,989	13,320	25,856	152,379
Minority interest in income of subsidiaries	2,542	693	1,760	8,574
Accumulated dividends on preferred stock of subsidiary	2,150	—	2,150	—
Net income	<u>\$ 37,297</u>	<u>\$ 12,627</u>	<u>\$ 21,946</u>	<u>\$ 143,805</u>
Earnings per share, basic	<u>\$ 0.80</u>	<u>\$ 0.27</u>	<u>\$ 0.47</u>	<u>\$ 3.08</u>
Weighted average shares outstanding, basic (in thousands)	46,786	46,761	46,783	46,758
Cash dividends per share	<u>\$ 0.04</u>	<u>\$ 0.04</u>	<u>\$ 0.12</u>	<u>\$ 0.12</u>

(1) Includes excise taxes on sales by the retail segment of \$9,102 and \$18,014 for the three months and \$28,075 and \$32,627 for the nine months ended September 30, 2008 and 2007, respectively.

The accompanying notes are an integral part of these consolidated financial statements.

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**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(unaudited, dollars in thousands)

	For the Nine Months Ended September 30,	
	2008	2007
<b>Cash flows from operating activities:</b>		
Net income	\$ 21,946	\$ 143,805
Adjustments to reconcile net income to cash (used in) provided by operating activities:		
Depreciation and amortization	44,484	42,643
Stock compensation	487	2,357
Deferred income tax expense	86,885	4,394
Minority interest in income of subsidiaries	1,760	8,574
Accumulated dividends on preferred stock of subsidiary	2,150	—
Equity earnings (losses) of investees (net of dividends)	4,374	(4,974)
Gain on involuntary conversion of assets	(199,680)	—
Gain on disposition of assets	(43,005)	(4,588)
Changes in operating assets and liabilities, net of acquisition effects:		
Accounts and other receivables, net	(94,692)	(182,324)
Inventories	104,587	28,201
Prepaid expenses and other current assets	(8,811)	4,185
Other assets	(4,377)	(6,661)
Accounts payable	85,169	165,228
Accrued liabilities	(6,675)	(21,601)
Other non-current liabilities	(2,996)	(5,644)
<b>Net cash (used in) provided by operating activities</b>	<u>(8,394)</u>	<u>173,595</u>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(41,248)	(28,869)
Capital expenditures to rebuild the Big Spring refinery	(312,566)	—
Proceeds from insurance to rebuild the Big Spring refinery	225,010	—
Turnaround and chemical catalyst expenditures	(2,072)	(9,357)
Acquisition of Krotz Springs refinery	(480,170)	—
Acquisition of Skinny's, Inc.	—	(77,358)
Sale (purchase) of short-term investments, net	27,296	(35,000)
<b>Net cash used in investing activities</b>	<u>(583,750)</u>	<u>(150,584)</u>
<b>Cash flows from financing activities:</b>		
Dividends paid to minority interest stockholders	(242)	(347)
Dividends paid to stockholders	(5,617)	(5,617)
Deferred debt issuance costs	(27,678)	(2,235)
Revolving credit facilities, net	254,000	—
Additions to long-term debt	252,000	46,167
Payments on long-term debt	(10,258)	(5,719)
Proceeds from sale of preferred stock by subsidiary	80,000	—
<b>Net cash provided by financing activities</b>	<u>542,205</u>	<u>32,249</u>
<b>Net change in cash and cash equivalents</b>	(49,939)	55,260
Cash and cash equivalents, beginning of period	68,615	64,166
<b>Cash and cash equivalents, end of period</b>	<u>\$ 18,676</u>	<u>\$ 119,426</u>
<b>Supplemental cash flow information:</b>		
Cash paid for interest	<u>\$ 32,204</u>	<u>\$ 31,689</u>
Cash paid for income tax, net of refunds	<u>\$ (22,630)</u>	<u>\$ 90,242</u>
<b>Non-cash activities:</b>		
Financing activity — proceeds from borrowings retained by bank as deposit for hedge related activities for Krotz Springs refinery acquisition	<u>\$ 50,000</u>	<u>\$ —</u>

The accompanying notes are an integral part of these consolidated financial statements.

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited, dollars in thousands except as noted)**

**(1) Basis of Presentation and Certain Significant Accounting Policies**

***(a) Basis of Presentation***

The consolidated financial statements include the accounts of Alon USA Energy, Inc. and its subsidiaries (collectively, “Alon” or the “Company”). All significant intercompany balances and transactions have been eliminated. These consolidated financial statements of Alon are unaudited and have been prepared in accordance with United States generally accepted accounting principles (“GAAP”) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities Exchange Act of 1934, as amended. Accordingly, they do not include all of the information and notes required by GAAP for complete consolidated financial statements. In the opinion of Alon’s management, the information included in these consolidated financial statements reflects all adjustments, consisting of normal and recurring adjustments, which are necessary for a fair presentation of Alon’s consolidated financial position and results of operations for the interim periods presented. The results of operations for the interim periods are not necessarily indicative of the operating results that may be obtained for the year ending December 31, 2008.

The consolidated balance sheet as of December 31, 2007 has been derived from the audited financial statements as of that date. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in Alon’s Annual Report on Form 10-K for the year ended December 31, 2007.

***(b) Revenue Recognition***

Revenues from sales of refined products are earned and realized upon transfer of title to the customer based on the contractual terms of delivery (including payment terms and prices). Title primarily transfers at the refinery or terminal when the refined product is loaded into common carrier pipelines, trucks or railcars (free on board origin). In some situations, title transfers at the customer’s destination (free on board destination).

In the ordinary course of business, logistical and refinery production schedules necessitate the occasional sale of crude oil to third parties. All purchases and sales of crude oil are recorded net, in cost of sales in the consolidated statements of operations.

***(c) New Accounting Standards***

In March 2008, the Financial Accounting Standards Board (“FASB”) issued Statement of Financial Accounting Standards (“SFAS”) No. 161, *Disclosure about Derivative Instruments and Hedging Activities*, which established disclosure requirements for hedging activities. SFAS No. 161 requires that entities disclose the purpose and strategy for using derivative instruments, include discussion regarding the method for accounting for the derivative and the related hedged items under SFAS No. 133 and the derivative and related hedged items’ effect on a company’s financial statements. SFAS No. 161 also requires quantitative disclosures about the fair values of derivative instruments and their gains or losses in tabular format as well as discussion regarding contingent credit-risk features in derivative agreements and counterparty risk. The statement is effective for fiscal years, and interim periods within those fiscal years, beginning on or after November 15, 2008. Since SFAS No. 161 only affects disclosure requirements, there will be no effect on Alon’s results of operations or financial position.

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations*, which requires that the purchase method of accounting be used for all business combinations. SFAS No. 141(R) requires most identifiable assets, liabilities, non-controlling interests, and goodwill acquired in a business combination be recorded at “full fair value.” SFAS No. 141(R) applies to all business combinations, including combinations by contract alone. SFAS No. 141(R) is effective for periods beginning on or after December 15, 2008 and earlier application is prohibited. SFAS No. 141(R) will be applied to business combinations occurring after the effective date and is not expected to have a material effect on Alon’s results of operations or financial position.

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited, dollars in thousands except as noted)**

In December 2007, the FASB issued SFAS No. 160, *Non-controlling Interests in Consolidated Financial Statements, an Amendment of ARB 51*, which requires non-controlling interests (previously referred to as minority interests) to be treated as a separate component of equity. SFAS No. 160 is effective for periods beginning on or after December 15, 2008, and earlier application is prohibited. SFAS No. 160 will be applied prospectively to all non-controlling interests, including any that arose before the effective date except that comparative period information must be recast to classify non-controlling interests in equity, attribute net income and other comprehensive income to non-controlling interests, and provide other disclosures required by SFAS No. 160. The application of SFAS No. 160 would increase stockholders' equity by the amount of the minority interest in subsidiaries.

Effective January 1, 2008, Alon adopted the provisions of SFAS No. 157, *Fair Value Measurements*, which pertain to certain balance sheet items measured at fair value on a recurring basis. SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about such measurements that are permitted or required under other accounting pronouncements. While SFAS No. 157 may change the method of calculating fair value, it does not require any new fair value measurements.

In February 2008, the FASB issued FASB Staff Position 157-2, *Partial Deferral of the Effective Date of Statement 157* ("FSP 157-2"). FSP 157-2 delays the effective date of SFAS No. 157 for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually) to fiscal years beginning after November 15, 2008. Alon is currently evaluating the impact of the provisions of FSP 157-2 on its financial statements which must be implemented effective January 1, 2009.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value that are not currently required to be measured at fair value. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The adoption of SFAS No. 159 did not have a material effect on Alon's results of operations or financial position.

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109* ("FIN No. 48"). This interpretation prescribes a "more-likely-than-not" recognition threshold and measurement attribute (the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement with tax authorities) for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation also provided guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN No. 48 is effective for fiscal years beginning after December 15, 2006. The adoption of FIN No. 48 did not have a material effect on Alon's results of operations or financial position as Alon has no unrecognized tax benefits.

In June 2006, the FASB ratified its consensus on EITF Issue No. 06-3; *How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)*. The scope of EITF Issue No. 06-3 includes any tax assessed by a governmental authority that is imposed concurrent with or subsequent to a revenue-producing transaction between a seller and a customer. For taxes within the scope of this issue that are significant in amount, the consensus requires the following disclosures: (i) the accounting policy elected for these taxes and (ii) the amount of the taxes reflected gross in the income statement on an interim and annual basis for all periods presented. The disclosure of those taxes can be provided on an aggregate basis. Alon adopted the consensus on January 1, 2007. Alon's excise taxes from convenience store sales is presented on a gross basis with supplemental information regarding the amount of such taxes included in net sales provided in a footnote on the face of the consolidated statements of operations. All other excise taxes are presented on a net basis in the consolidated statements of operations.

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited, dollars in thousands except as noted)**

**d) Reclassifications**

Certain reclassifications have been made to the prior period balances to conform to the current presentation.

**(2) Big Spring Refinery Fire**

On February 18, 2008, a fire at the Big Spring refinery destroyed the propylene recovery unit and damaged equipment in the alkylation and gas concentration units. The re-start of the crude unit in a hydroskimming mode began on April 5, 2008 and the Fluid Catalytic Cracking Unit ("FCCU") resumed operations on September 26, 2008. Substantially all of the units destroyed and damaged in the fire have been rebuilt and repairs to remaining damaged equipment are in progress.

Alon's insurance policies provide a combined single limit of \$385,000 for property damage, with a \$2,000 deductible, and business interruption coverage with a 45 day waiting period. Alon also has third party liability insurance which provides coverage with a limit of \$150,000 and a \$5,000 deductible.

For purposes of financial reporting, Alon records costs associated with the fire on a pre-tax basis net of anticipated insurance recoveries and has reflected this as a separate line item on the consolidated statements of operations. For the three and nine months ended September 30, 2008, Alon has recorded pre-tax costs of \$17,376 and \$43,212, respectively, associated with the fire. The components of the net costs as of September 30, 2008 include: \$17,376 and \$37,422 for the three and nine months ended September 30, 2008, respectively, of expenses incurred from pipeline commitment deficiencies, crude sale losses and other incremental costs; \$5,000 for the nine months ended September 30, 2008 for Alon's third party liability insurance deductible under the insurance policy described above; and depreciation for the temporarily idled facilities of \$790 for the nine months ended September 30, 2008.

Alon has received \$250,000 of insurance proceeds as advances on work performed through September 2008. Alon also recorded pre-tax income for the three and nine months ended September 30, 2008 of \$30,000 for business interruption recovery as a result of the fire with all proceeds received in September and October 2008.

With the insurance proceeds received of \$250,000 through September 30, 2008, an involuntary pre-tax gain on conversion of assets has been recorded of \$199,680 for the proceeds received in excess of the book value of the assets impaired of \$25,330 and demolition and repair expenses of \$24,990 incurred through September 30, 2008.

**(3) Acquisitions and Deferred Gain Recognition**

*Krotz Springs Refinery Acquisition*

On July 3, 2008, Alon completed the acquisition of all the capital stock of the refining business located in Krotz Springs, Louisiana, from Valero Energy Corporation ("Valero"). The purchase price was \$333,000 in cash plus approximately \$141,702 representing a preliminary working capital settlement. The completion of the Krotz Springs refinery acquisition is expected to increase Alon's crude refining capacity by 50% to approximately 250,000 barrels per day ("bpd") including four refineries located on the West Coast, West Texas and Gulf Coast.

The Krotz Springs refinery, with a nameplate crude capacity of approximately 83,100 bpd, supplies multiple demand centers in the Southeast and East Coast markets through the low-cost Colonial pipeline. The 2007 refined product mix from the Krotz Springs refinery consisted of approximately 96% light products, with the following yields: 44% gasoline, 44% distillates and light cycle oils, 8% petrochemicals and 4% of heavy products.

The cash portion of the purchase price and working capital payment were funded in part by borrowings under a \$302,000 term loan credit facility and borrowings under a \$400,000 revolving credit facility. For more information regarding these debt facilities, see Note 12.

Also, funds for a portion of the purchase price were provided through an \$80,000 equity investment by Alon Israel Oil Company, Ltd., the Company's majority stockholder, in preferred stock of a new Alon holding company subsidiary, which may be exchanged for shares of Alon common stock after three years. The shares of the new subsidiary have a par value of \$1,000.00 per share and accrue dividends at a rate of 10.75% per annum. The dividends are accumulated and paid upon approval of Alon's board of directors. In addition, Alon Israel Oil Company, Ltd. provided for the issuance of \$55,000 in letters of credit to support increased borrowing capacity under the \$400,000 revolving credit facility. A committee of independent and disinterested members of Alon's board of directors negotiated and approved these transactions.

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**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited, dollars in thousands except as noted)**

The purchase price has been preliminarily allocated based on estimated fair values of the assets and liabilities acquired at the date of acquisition, pending the completion of an independent appraisal and other evaluations. The purchase price has been preliminarily allocated as set forth below:

Cash paid,	\$474,702
Transaction costs	5,468
<b>Total purchase price</b>	<b><u>\$480,170</u></b>

The purchase price was preliminarily allocated as follows:

Current assets	\$146,289
Property, plant and equipment	338,897
Current liabilities	(4,587)
Other non-current liabilities	(429)
<b>Total purchase price</b>	<b><u>\$480,170</u></b>

In connection with the acquisition, Alon entered into an earnout agreement with Valero, dated as of July 3, 2008, that provides for up to three annual payments to Valero based on the average market prices for crude oil, regular unleaded gasoline, and ultra low sulfur diesel in the preceding twelve month period compared to minimum thresholds. Each of the earnout payments, if applicable, shall be paid on each of the first three anniversaries of the date of the earnout agreement. Any payments made will be added to the value of the acquisition when the amount is determinable and issuable.

Alon and Valero also entered into an offtake agreement that provides for Valero to purchase at market prices, certain specified products and other products as may be mutually agreed upon from time to time. These products include regular and premium unleaded gasoline, ultra low sulfur diesel, jet fuel, light cycle oil, high sulfur diesel, No. 2 blendstock, butane/butylene, poly C4, normal butane, LPG mix, propane/propylene, high sulfur slurry, low sulfur atmospheric tower bottoms and ammonium thiosulfate. The term of the offtake agreement as it applies to the products produced by the refinery is as follows: (i) five years for light cycle oil and straight run diesel; (ii) one year for regular and premium unleaded gasoline; and (iii) three months for the remaining refined products.

*Unaudited Pro Forma Financial Information*

The consolidated statements of operations include the results of the Krotz Springs refinery acquisition from July 1, 2008. The following unaudited pro forma financial information for Alon assumes:

- The acquisition of the Krotz Springs refining business occurred on January 1, 2007;
- \$302,000 of term debt and \$141,702 of borrowings under the revolver was incurred on January 1, 2007 to fund the acquisition and buy initial inventories; and
- Depreciation expense was higher beginning January 1, 2007 based upon the revaluation of estimated asset values as of that date.

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited, dollars in thousands except as noted)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008 (unaudited)	2007 (pro forma)	2008 (pro forma)	2007 (pro forma)
Net sales	\$1,905,106	\$1,842,455	\$5,710,169	\$5,042,996
Operating income	92,505	20,217	30,370	313,388
Net income (loss)	37,297	6,338	(29,367)	156,285
Earnings (loss) per share, basic	\$ 0.80	\$ 0.14	\$ (0.63)	\$ 3.34

*Skinny's Acquisition*

On June 29, 2007, Alon completed the acquisition of Skinny's, Inc., a privately held Abilene, Texas-based company that owned and operated 102 stores in Central and West Texas. The purchase price for Skinny's, Inc. was \$70,200 plus adjustments of \$5,129 for working capital and debt. The total consideration was \$75,329 after certain post-closing adjustments, which were finalized in the fourth quarter of 2007. Of the 102 stores, approximately two-thirds are owned and one-third are leased. Alon markets motor fuels sold at these stores primarily under the FINA brand and primarily supplies such fuels from its Big Spring refinery.

In conjunction with the Skinny's, Inc. acquisition, Alon completed a borrowing of \$46,167 on June 29, 2007 under its Amended Wachovia Credit Facility. For more information regarding the credit facility, see Note 12.

The purchase price has been allocated as set forth below based on estimated fair values of the assets acquired and the goodwill assumed at the date of acquisition.

Cash paid, net of unrestricted cash acquired	\$74,787
Transaction costs	542
<b>Total purchase price</b>	<b><u>\$75,329</u></b>

The purchase price was allocated as follows:

Current assets, net of unrestricted cash acquired	\$ 7,002
Property, plant and equipment	43,684
Other assets	771
Goodwill	34,471
Intangibles	827
Current liabilities	(10,483)
Other non-current liabilities	(943)
<b>Total purchase price</b>	<b><u>\$ 75,329</u></b>

Goodwill represents the excess of the purchase price over the fair value of identifiable net assets acquired. Alon's expected discounted future value of cash flows and additional sales were the primary factors contributing to the recognition of goodwill.

*Pipeline Acquisition*

On June 29, 2007, Alon purchased a crude oil and unfinished products pipeline system from Kinder Morgan, Inc. known as the "Black Oil System" for a purchase price of \$4,500. The Black Oil System includes approximately 6 miles of active and 13 miles of inactive pipelines in the Long Beach, California area.

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*Deferred Gain Recognition*

A gain on disposition of assets of \$42,935 in the second quarter of 2008 represented the recognition of all the remaining deferred gain associated with the contribution of certain pipelines and terminals to Holly Energy Partners, LP (“HEP”) in March 2005 and was due to the termination of an indemnification agreement with HEP.

**(4) Segment Data**

In the first quarter of 2008, Alon modified its presentation of segment data to reflect the following three operating segments: (i) refining and unbranded marketing, (ii) asphalt and (iii) retail and branded marketing. The branded marketing segment information historically included as part of the refining and marketing segment has been combined with the retail segment in contemplation of a planned reorganization later in 2008 to combine these businesses under a separate operating division within Alon. Prior segment results have been restated to conform to the current year presentation. The reportable operating segments are strategic business units that offer different products and services. The segments are managed separately as each segment requires unique technology, strategies and distinct operational emphasis. Each operating segment’s performance is evaluated primarily based on operating income.

**(a) Refining and Unbranded Marketing Segment**

Alon’s refining and unbranded marketing segment includes sour and heavy crude oil refineries located in Big Spring, Texas, and Paramount and Long Beach, California (the “California refineries”) and a light sweet crude oil refinery located in Krotz Springs, Louisiana. At these refineries, Alon refines crude oil into products including gasoline, diesel, jet fuel, petrochemicals, feedstocks, asphalts and other petroleum products, which are marketed primarily in the South Central, Southwestern and Western regions of the United States. Finished products and blendstocks are also marketed through sales and exchanges with other major oil companies, state and federal governmental entities, unbranded wholesale distributors and various other third parties. Alon also acquires finished products through exchange agreements and third-party suppliers.

**(b) Asphalt Segment**

Alon’s asphalt segment includes the Willbridge, Oregon refinery and 12 refinery/terminal locations in Texas (Big Spring), California (Paramount, Long Beach, Elk Grove, Bakersfield and Mojave), Oregon (Willbridge), Washington (Richmond Beach), Nevada (Fernley) (50% interest) and Arizona (Phoenix, Flagstaff and Fredonia) and a 50% interest in Wright Asphalt Products Company, LLC (“Wright”) which specializes in marketing patented tire rubber modified asphalt products. Alon produces both paving and roofing grades of asphalt and, depending on the terminal, can manufacture performance-graded asphalts, emulsions and cutbacks. The operations in which Alon has a 50% interest (Fernley and Wright), are recorded under the equity method of accounting, and the investments are included as total assets in the asphalt segment data.

**(c) Retail and Branded Marketing Segment**

Alon’s retail and branded marketing segment operates 306 convenience stores located primarily in Central and West Texas and New Mexico. These convenience stores typically offer various grades of gasoline, diesel fuel, general merchandise and food and beverage products to the general public primarily under the 7-Eleven and FINA brand names. Alon’s branded marketing business markets gasoline and diesel under the FINA brand name, primarily in the Southwestern and South Central United States through a network of approximately 950 locations, including Alon’s convenience stores. Historically, substantially all of the motor fuel sold through Alon’s convenience stores and the majority of the motor fuels marketed in Alon’s branded business were supplied by Alon’s Big Spring refinery. As a result of the February 18, 2008 fire, branded marketing primarily acquired motor fuels from third-party suppliers during the period the refinery was down and continued to acquire motor fuels to a lesser extent when the refinery began partial production on April 5, 2008 through September 30, 2008.

**(d) Corporate**

Operations that are not included in any of the three segments are included in the corporate category. These operations consist primarily of corporate headquarter operating and depreciation expenses.

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Segment data as of and for the three-month and nine-month periods ended September 30, 2008 and 2007 are presented below:

	Refining and Unbranded Marketing	Asphalt	Retail and Branded Marketing	Corporate	Consolidated Total
<b>Three Months ended September 30, 2008</b>					
Net sales to external customers	\$1,292,054	\$ 261,556	\$351,496	\$ —	\$1,905,106
Intersegment sales/purchases	180,874	(105,887)	(74,987)	—	—
Depreciation and amortization	13,081	535	3,392	224	17,232
Operating income (loss)	72,453	20,113	314	(375)	92,505
Total assets	1,950,580	262,184	215,404	8,142	2,436,310
Turnaround, chemical catalyst, capital expenditures and capital expenditures to rebuild the Big Spring refinery	173,049	32	844	27	173,952

	Refining and Unbranded Marketing	Asphalt	Retail and Branded Marketing	Corporate	Consolidated Total
<b>Three Months ended September 30, 2007</b>					
Net sales to external customers	\$ 690,524	\$ 211,117	\$342,082	\$ —	\$1,243,723
Intersegment sales/purchases	223,065	(161,701)	(61,364)	—	—
Depreciation and amortization	13,085	557	3,212	194	17,048
Operating income (loss)	7,422	(3,195)	13,087	(324)	16,990
Total assets	1,092,144	359,380	240,074	9,415	1,701,013
Turnaround, chemical catalyst and capital expenditures	10,338	495	4,010	579	15,422

	Refining and Unbranded Marketing	Asphalt	Retail and Branded Marketing	Corporate	Consolidated Total
<b>Nine Months ended September 30, 2008</b>					
Net sales to external customers	\$2,589,745	\$ 542,773	\$1,038,022	\$ —	\$4,170,540
Intersegment sales/purchases	524,781	(307,579)	(217,202)	—	—
Depreciation and amortization	31,921	1,603	10,290	670	44,484
Operating income (loss)	68,354	20,837	(2,263)	(1,123)	85,805
Total assets	1,950,580	262,184	215,404	8,142	2,436,310
Turnaround, chemical catalyst, capital expenditures and capital expenditures to rebuild the Big Spring refinery	353,083	307	2,011	485	355,886

	Refining and Unbranded Marketing	Asphalt	Retail and Branded Marketing	Corporate	Consolidated Total
<b>Nine Months ended September 30, 2007</b>					
Net sales to external customers	\$1,947,295	\$ 506,508	\$ 943,006	\$ —	\$3,396,809
Intersegment sales/purchases	511,011	(368,577)	(142,434)	—	—
Depreciation and amortization	34,341	1,612	6,061	629	42,643
Operating income (loss)	215,196	15,262	23,554	(976)	253,036
Total assets	1,092,144	359,380	240,074	9,415	1,701,013
Turnaround, chemical catalyst and capital expenditures	29,591	1,655	5,974	1,006	38,226

Operating income (loss) for each segment consists of net sales less cost of sales, direct operating expenses, selling, general and administrative expenses, net costs associated with fire, business interruption recovery, depreciation and amortization, gain on involuntary conversion of assets and gain (loss) on disposition of assets. Intersegment sales are intended to approximate wholesale market prices. Consolidated totals presented are after intersegment eliminations.

Total assets of each segment consist of net property, plant and equipment, inventories, cash, and cash equivalents and short-term investments, accounts and other receivables, insurance receivable, income tax receivables, prepaid and other current assets, equity method investments, goodwill and other assets directly associated with the segment's operations. Corporate assets consist primarily of corporate headquarters information technology and administrative equipment.

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**(5) Cash and Cash Equivalents**

Alon considers all highly liquid instruments with a maturity of three months or less at the time of purchase to be cash equivalents. Cash equivalents are stated at cost, which approximates market value and are invested in conservative, highly-rated instruments issued by financial institutions or government entities with strong credit standings.

Short-term investments at December 31, 2007 consisted of highly-rated variable rate demand notes, and were sold during the quarter ended March 31, 2008.

**(6) Fair Value**

The carrying amounts of Alon's cash and cash equivalents, receivables, payables and accrued liabilities approximate fair value due to the short-term maturities of these assets and liabilities. The reported amount of long-term debt approximates fair value. Derivative financial instruments are carried at fair value, which is based on quoted market prices.

In accordance with SFAS No. 157, Alon must determine fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As required, Alon utilizes valuation techniques that maximize the use of observable inputs (levels 1 and 2) and minimize the use of unobservable inputs (level 3) within the fair value hierarchy established by SFAS No. 157. Alon generally applies the "market approach" to determine fair value. This method uses pricing and other information generated by market transactions for identical or comparable assets and liabilities. Assets and liabilities are classified within the fair value hierarchy based on the lowest level (least observable) input that is significant to the measurement in its entirety.

The following table sets forth the assets and liabilities measured at fair value on a recurring basis, by input level, in the condensed consolidated balance sheet at September 30, 2008 and December 31, 2007, respectively:

	Quoted Prices in Active Markets for Identical Assets or Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
<b>September 30, 2008</b>				
Assets:				
Commodity swaps	\$ —	\$ 2,085	\$ —	\$2,085
Liabilities:				
Futures and forwards	805	—	—	805
Interest rate swaps	—	8,156	—	8,156
<b>December 31, 2007</b>				
Liabilities:				
Futures and forwards	4,250	—	—	4,250
Interest rate swaps	—	3,000	—	3,000

**(7) Derivative Financial Instruments***Commodity Derivatives — Mark to Market*

Alon selectively utilizes commodity derivatives to manage its exposure to commodity price fluctuations and uses crude oil and refined product commodity derivative contracts to reduce risk associated with potential price changes on committed obligations. Alon does not speculate using derivative instruments. Alon has elected not to

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designate the following commodity derivatives as cash flow hedges for financial accounting purposes. Therefore, changes in the fair value of the commodity derivatives are included in income in the period of the change. There is not a significant credit risk on Alon's derivative instruments which are transacted through counterparties meeting established collateral and credit criteria. Crude oil and refined product forward contracts are used to manage price exposure associated with transactions to supply crude oil to the refineries and to the sale of refined products.

At September 30, 2008, Alon held net forward contracts for purchases of 50,000 barrels of refined products and 549,000 barrels of crude at an average price of \$109.60 per barrel. At September 30, 2007, Alon held net forward contracts for purchases of 50,000 barrels of refined products at an average price of \$91.08 per barrel. These forward contracts were not designated as hedges for accounting purposes. Accordingly, the contracts are recorded at their fair market values and an unrealized loss of \$805 and \$129 has been included in cost of sales in the consolidated statements of operations for the three months ended September 30, 2008 and 2007, respectively.

At September 30, 2008, Alon also held net futures contracts for sales of 58,000 barrels of crude oil at an average price of \$98.47 per barrel. At September 30, 2007, Alon held net futures contracts for sales of 479,000 barrels of crude oil and purchases and sales of 25,000 barrels of refined products at an average price of \$73.07 per barrel. These futures contracts were not designated as hedges for accounting purposes. Accordingly, the contracts are recorded at their fair market values and an unrealized loss of \$123 and \$4,069 has been included in cost of sales in the consolidated statements of operations for the three months ended September 30, 2008 and 2007, respectively.

*Cash Flow Hedges*

To designate a derivative as a cash flow hedge, Alon documents at the inception of the hedge the assessment that the derivative will be highly effective in offsetting expected changes in cash flows from the item hedged. This assessment, which is updated at least quarterly, is generally based on the most recent relevant historical correlation between the derivative and the item hedged. If, during the term of the derivative, the hedge is determined to be no longer highly effective, hedge accounting is prospectively discontinued and any remaining unrealized gains or losses, based on the effective portion of the derivative at that date, are reclassified to earnings when the underlying transaction occurs.

*Interest Rate Derivatives*

Alon selectively utilizes interest rate related derivative instruments to manage its exposure to floating-rate debt instruments. Alon periodically uses interest rate swap agreements to manage its floating to fixed rate position by converting certain floating-rate debt to fixed-rate debt. As of September 30, 2008, Alon had interest rate swap agreements with a notional amount of \$350,000 for notional periods of three to five years and fixed interest rates ranging from 4.25% to 4.75%. All of these swaps were accounted for as cash flow hedges.

For cash flow hedges, gains and losses reported in accumulated other comprehensive income in stockholders' equity are reclassified into interest expense when the forecasted transactions affect income. During the nine months ended September 30, 2008, Alon recognized in accumulated other comprehensive income unrealized after-tax losses of \$3,262 for the fair value measurement of the interest rate swaps. For the three and nine months ended September 30, 2008, there were no amounts reclassified from accumulated other comprehensive income into interest expense as a result of the discontinuance of cash flow hedge accounting.

For the three and nine months ended September 30, 2008, there was no hedge ineffectiveness recognized in income. No component of the derivative instruments' gains or losses was excluded from the assessment of hedge effectiveness.

*Commodity Derivatives*

In May 2008, as part of financing the acquisition of the Krotz Springs refinery (note 3), Alon entered into futures contracts for the forward purchase of crude oil and the forward sale of distillates of 14,849,750 barrels. These futures contracts were designated as cash flow hedges for accounting purposes. Gains and losses for the futures contracts designated as cash flow hedges reported in accumulated other comprehensive income in the balance sheet are reclassified into cost of sales when the forecasted transactions affect income. For the three and nine months ended September 30, 2008, Alon recognized in accumulated other comprehensive income an unrealized

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after-tax gain of \$1,313 related to these cash flow hedges. For the three and nine months ended September 30, 2008, there were no amounts reclassified from accumulated other comprehensive income to income as a result of the discontinuance of cash flow hedge accounting.

Any adjustments from accumulated comprehensive income to cost of sales will occur over a period of 27 months, beginning August 1, 2008, but the amount ultimately realized into income will differ as commodity prices change. For the three and nine months ended September 30, 2008, hedge ineffectiveness recognized in income was a gain of \$649. No component of the derivative instruments' gains or losses was excluded from the assessment of hedge effectiveness.

**(8) Inventories**

Alon's inventories are stated at the lower of cost or market. Cost is determined under the last-in, first-out (LIFO) method for crude oil, refined products, asphalt and blendstock inventories. Materials and supplies are stated at average cost. Cost for convenience store merchandise inventories is determined under the retail inventory method and cost for convenience store fuel inventories is determined under the first-in, first-out (FIFO) method.

Carrying value of inventories consisted of the following:

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
Crude oil, refined products, asphalt and blendstocks	\$ 296,934	\$ 261,816
Materials and supplies	16,881	12,789
Store merchandise	18,030	18,197
Store fuel	7,207	7,887
<b>Total inventories</b>	<b>\$ 339,052</b>	<b>\$ 300,689</b>

Crude oil, refined products, asphalt and blendstock inventories totaled 4,852 barrels and 5,140 barrels as of September 30, 2008 and December 31, 2007, respectively.

Market values exceeded LIFO costs by \$241,165 and \$136,755 at September 30, 2008 and December 31, 2007, respectively.

A charge of \$61,192 has been included in cost of sales in the consolidated statements of operations for the three and nine months ended September 30, 2008 for inventories adjustments related to the Krotz Springs refinery acquisition.

**(9) Property, Plant and Equipment, net**

Property, plant and equipment consisted of the following:

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
Refining facilities	\$ 1,386,402	\$ 645,653
Pipelines and terminals	45,195	45,158
Retail	133,341	131,556
Other	15,746	12,271
<b>Property, plant and equipment, gross</b>	<b>1,580,684</b>	<b>834,638</b>
Less accumulated depreciation	(149,938)	(121,046)
<b>Property, plant and equipment, net</b>	<b>\$ 1,430,746</b>	<b>\$ 713,592</b>

Property, plant and equipment has increased in 2008 due to the rebuild efforts at the Big Spring refinery and the acquisition of the Krotz Springs refinery.

**(10) Additional Financial Information**

The tables that follow provide additional financial information related to the consolidated financial statements.

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*(a) Other Assets*

	September 30, 2008	December 31, 2007
Deferred turnaround, chemical catalyst expenditures	\$ 9,826	\$ 9,232
Environmental receivables	8,658	9,425
Deferred debt issuance costs	36,891	11,286
Intangible assets	7,502	7,488
Deposit for hedge related activities for Krotz Springs refinery acquisition	50,000	—
Other	14,380	11,266
Total other assets	<u>\$ 127,257</u>	<u>\$ 48,697</u>

*(b) Other Non-Current Liabilities*

	September 30, 2008	December 31, 2007
Pension and other post-employment benefit liabilities	\$ 12,200	\$ 14,137
Environmental liabilities	33,516	34,992
Fair value of derivative liabilities	14,435	—
Other	8,560	9,508
Total other non-current liabilities	<u>\$ 68,711</u>	<u>\$ 58,637</u>

*(c) Comprehensive Income*

The following table displays the computation of total comprehensive income:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
Net income	\$ 37,297	\$ 12,627	\$21,946	\$143,805
Other comprehensive gain (loss), net of tax:				
Adjustments for pension and post-employment benefits	—	—	—	—
Unrealized gain (loss) on cash flow hedges	33,492	—	(1,949)	—
Total other comprehensive gain (loss), net of tax	<u>33,492</u>	<u>—</u>	<u>(1,949)</u>	<u>—</u>
Total comprehensive income	<u>\$ 70,789</u>	<u>\$ 12,627</u>	<u>\$19,997</u>	<u>\$143,805</u>

The following table displays the components of accumulated other comprehensive loss, net of tax.

	September 30, 2008	December 31, 2007
Unrealized losses on cash flow hedges, net of tax	\$ (3,899)	\$ (1,950)
Pension and post-employment benefits, net of tax	(6,185)	(6,185)
Accumulated other comprehensive loss, net of tax	<u>\$ (10,084)</u>	<u>\$ (8,135)</u>

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**(11) Employee and Postretirement Benefits**

Alon has three defined benefit pension plans covering substantially all of its refining and unbranded marketing segment employees, excluding West Coast employees. Alon's funding policy is to contribute annually not less than the minimum required nor more than the maximum amount that can be deducted for federal income tax purposes. Alon's estimated contributions during 2008 to its pension plans has not changed significantly from amounts previously disclosed in Alon's consolidated financial statements for the year ended December 31, 2007. For the nine months ended September 30, 2008 and 2007, Alon contributed \$3,245 and \$3,460, respectively, to its qualified pension plans.

The components of net periodic benefit cost related to Alon's benefit plans were as follows for the three and nine months ended September 30, 2008 and 2007:

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2008	2007	2008	2007
Components of net periodic benefit cost:				
Service cost	\$ 857	\$ 507	\$ 1,771	\$ 1,521
Interest cost	748	665	2,244	1,995
Expected return on plan assets	(822)	(704)	(2,466)	(2,112)
Amortization of net loss	(47)	134	(141)	402
Net periodic benefit cost	<u>\$ 736</u>	<u>\$ 602</u>	<u>\$ 1,408</u>	<u>\$ 1,806</u>

**(12) Long-Term Debt**

A summary of Alon's long-term debt follows:

	September 30, 2008	December 31, 2007
Term loan credit facilities	\$ 739,810	\$ 443,250
Revolving credit facilities	254,000	—
Retail credit facilities	<u>88,547</u>	<u>93,365</u>
Total debt	1,082,357	536,615
Less current portion	<u>(22,863)</u>	<u>(11,154)</u>
Total long-term debt	<u>\$ 1,059,494</u>	<u>\$ 525,461</u>

**(a) Credit Suisse Credit Facilities**

On June 22, 2006, Alon entered into a Credit Agreement with Credit Suisse (the "Credit Suisse Credit Facility") with an aggregate available commitment of \$450,000. On August 4, 2006, Alon borrowed \$400,000 as a term loan upon consummation of the acquisition of Paramount Petroleum Corporation. On September 28, 2006, Alon borrowed an additional \$50,000 as a term loan to finance the acquisition of Edgington Oil Company. The loans under the Credit Suisse Credit Facility will mature on August 2, 2013. Principal payments of \$4,500 per annum are to be paid in quarterly installments. At September 30, 2008 and December 31, 2007, the outstanding balance was \$437,810 and \$443,250, respectively.

The borrowings under the Credit Suisse Credit Facility bear interest at a rate based on a margin over the Eurodollar rate from between 1.75% to 2.50% per annum based upon the ratings of the loans by Standard & Poor's Rating Service and Moody's Investors Service, Inc. Currently, the margin is 2.25% over the Eurodollar rate. The Credit Suisse Credit Facility is jointly and severally guaranteed by all of our subsidiaries except for our retail subsidiaries and those subsidiaries established in conjunction with the Krotz Springs refinery acquisition (note 3). The Credit Suisse Credit Facility is secured by a second lien on our cash, accounts receivable and inventory and a first lien on most of the remaining assets of Alon excluding those of our retail subsidiaries and those subsidiaries established in conjunction with the Krotz Springs refinery acquisition.

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Alon may prepay all or a portion of all the outstanding loan balance under the Credit Suisse Credit Facility at any time with no prepayment premium.

The Credit Suisse Credit Facility contains restrictive covenants, such as restrictions on liens, mergers, consolidations, sales of assets, additional indebtedness, different businesses, certain lease obligations, and certain restricted payments. This facility does not contain any requirement to maintain financial covenants.

On July 3, 2008, Alon Refining Krotz Springs, Inc. ("ARKS") entered into a \$302,000 Term Loan Agreement (the "Krotz Term Loan") with Credit Suisse, as Administrative and Collateral Agent, and a group of financial institutions. The Krotz Term Loan matures in July 2014, with quarterly repayments beginning on March 31, 2009.

The Krotz Term Loan bears interest at a rate based on a margin of 7.5% over the LIBOR subject to a LIBOR minimum rate of 3.25%.

The Krotz Term Loan is secured by a first lien on substantially all of the assets of ARKS, except for cash accounts receivable and inventory, and a second lien on the cash, accounts receivable and inventory. The Krotz Term Loan also contains restrictive covenants such as restrictions on liens, mergers, consolidations, sales of assets, additional indebtedness, certain investments and restricted payments. Under the Krotz Term Loan, ARKS is required to comply with a debt service ratio, a leverage ratio, and a capital expenditure limitation.

ARKS may prepay all or a portion of the outstanding loan balance under the Krotz Term Loan at any time without prepayment penalty.

***(b) Revolving Credit Facilities***

*Israel Discount Bank Credit Facility.* Alon entered into an amended and restated revolving credit facility with Israel Discount Bank of New York (the "IDB Credit Facility") on February 15, 2006, which was further amended and restated thereafter. The Israel Discount Bank of New York ("Israel Discount Bank"), acts as administrative agent, co-arranger, collateral agent and lender, and Bank Leumi USA acts as co-arranger and lender under the revolving credit facility. The initial commitment of the lenders under the IDB Credit Facility is \$160,000 with options to increase the commitment to \$240,000 if crude oil prices increase above certain levels or Alon increases its throughput capacity of facilities owned by subsidiaries that are parties to the IDB Credit Facility. The IDB Credit Facility can be used both for borrowings and the issuance of letters of credit subject to a facility limit of the lesser of the facility or the amount of the borrowing base under the facility. The size of the facility as of September 30, 2008 is \$240,000, while the borrowing base at September 30, 2008 was \$304,101.

The IDB Credit Facility will mature on January 1, 2010. Borrowings under the IDB Credit Facility bear interest at the Eurodollar rate plus 1.50% per annum. The IDB Credit Facility contains certain restrictive covenants including financial covenants. The IDB Credit Facility is secured by (i) a first lien on Alon's cash, accounts receivables, inventories and related assets, excluding those of Alon Paramount Holdings, Inc. ("Alon Holdings"), a subsidiary of Alon, and its subsidiaries other than Alon Pipeline Logistics, LLC ("Alon Logistics"), those subsidiaries established in conjunction with the Krotz Springs refinery acquisition and those of Alon's retail subsidiaries and (ii) a second lien on Alon's fixed assets excluding assets held by Alon Holdings, those subsidiaries established in conjunction with the Krotz Springs refinery acquisition and Alon's retail subsidiaries.

Borrowings of \$126,000 were outstanding under the IDB Credit Facility at September 30, 2008 and zero outstanding at December 31, 2007. As of September 30, 2008 and December 31, 2007, outstanding letters of credit under the IDB Credit Facility were \$83,393 and \$113,490, respectively.

*Israel Discount Bank Letter of Credits Credit Facility.* On July 30, 2008, Alon entered into an unsecured credit facility with Israel Discount Bank, as Administrative Agent and Co-Arranger, and Bank Leumi USA, as co-Arranger, for the issuance of letter of credit in an amount not to exceed \$60,000. Letters of credit under this facility are to be used by Alon to support the purchase of crude oil for the Big Spring refinery. This facility will terminate on January 1, 2010. At September 30, 2008, Alon had \$49,400 of outstanding letters of credit under this credit facility.

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*Bank of America Credit Facilities.* On February 28, 2007, Paramount Petroleum Corporation entered into an amended and restated credit agreement (the "Paramount Credit Facility") with Bank of America, N.A. ("BOA") as agent, sole lead arranger and book manager, primarily secured by the assets of Alon Holdings (excluding Alon Logistics). The Paramount Credit Facility is a \$300,000 revolving credit facility which can be used both for borrowings and the issuance of letters of credit subject to the facility limit of the lesser of or the amount of the borrowing base under the facility. At September 30, 2008, the borrowing base under the Paramount Credit Facility was \$263,371. Amounts borrowed under the Paramount Credit Facility accrue interest at LIBOR plus a margin based on excess availability. Based on the excess availability as of September 30, 2008, such margin would be 1.50%. The Paramount Credit Facility expires on February 28, 2012. Paramount Petroleum Corporation is required to comply with certain restrictive covenants related to working capital, operations and other matters under the Paramount Credit Facility.

There was \$23,000 borrowing outstanding under the Paramount Credit Facility at September 30, 2008 and zero outstanding at December 31, 2007. As of September 30, 2008 and December 31, 2007, outstanding letters of credit under the Paramount Credit Facility were \$95,271 and \$90,557, respectively.

On July 3, 2008, ARKS entered into a Loan and Security Agreement (the "ARKS Facility") with BOA as Agent. This facility is guaranteed by Alon Refining Louisiana, Inc. ("ARL") and is secured by a first lien on the inventory and cash accounts receivable of ARKS and ARL and a second lien on the remaining assets. The ARKS Facility is a \$400,000 revolving credit facility which can be used both for borrowings and the issuance of letters of credit, subject to a facility limit of the lesser of \$400,000 or the amount of the borrowing base under the facility. The ARKS Facility terminates on July 3, 2013. The ARKS Facility also contains a feature which will allow for an increase in the facility by \$100,000 subject to approval by both parties. At September 30, 2008, the ARKS Facility size was \$400,000 and the borrowing base was \$274,881.

Borrowings under the ARKS Facility bear interest at a rate based on a margin over LIBOR, currently 2.0%. This margin will remain in place until at least March 31, 2009.

At September 30, 2008, ARKS had an outstanding loan balance of \$105,000 and outstanding letters of credit of \$142,197.

The ARKS Facility contains customary restrictive covenants, such as restrictions on liens, mergers, consolidation, sales of assets, capital expenditures, additional indebtedness, investments, hedging and certain restricted payments. Additionally, BOA has the right to impose a financial covenant under certain circumstances.

**(c) Retail Credit Facilities**

On June 29, 2007, Southwest Convenience Stores, LLC ("SCS"), a subsidiary of Alon, entered into an amended and restated credit agreement (the "Amended Wachovia Credit Facility"), by and among SCS, as borrower, the lender party thereto and Wachovia Bank, N. A. ("Wachovia"), as Administrative Agent. The Amended Wachovia Credit Facility amends and restates the credit agreement dated June 6, 2006, among SCS and Wachovia (the "Original Credit Facility").

Borrowings under the Amended Wachovia Credit Facility bear interest at a Eurodollar rate plus 1.50% per annum. Principal payments under the Amended Wachovia Credit Facility began August 1, 2007 with monthly installments based on a 15-year amortization term. At September 30, 2008 and December 31, 2007, the outstanding balance of this loan was \$87,611 and \$92,361, respectively, and there were no further amounts available for borrowing.

Prior to the amendment, \$48,833 was outstanding under the Original Credit Facility, consisting of a \$28,833 term loan and a \$20,000 revolving credit loan. In connection with the Skinny's acquisition (note 3), SCS converted the existing revolving credit loan of \$20,000 to a term loan and drew down an additional \$46,167 under the Amended Wachovia Credit Facility. This amount, and all previously outstanding amounts, was combined into a \$95,000 term loan.

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Obligations under the Amended Wachovia Credit Facility are jointly and severally guaranteed by Alon, Alon USA Interests, LLC, Skinny's, LLC and all of the subsidiaries of SCS. The obligations under the Amended Wachovia Credit Facility are secured by a pledge on substantially all of the assets of SCS and Skinny's, LLC and each of their subsidiaries, including cash, accounts receivable and inventory.

The Amended Wachovia Credit Facility also contains customary restrictive covenants on the activities, such as restrictions on liens, mergers, consolidations, sales of assets, additional indebtedness, investments, certain lease obligations and certain restricted payments. The Amended Wachovia Credit Facility also includes one annual financial covenant.

***(d) Other Retail Related Credit Facilities***

In 2003, Alon obtained \$1,545 in mortgage loans to finance the acquisition of new retail locations. The interest rates on these loans ranged between 5.5% and 9.7%, with 5 to 15 year payment terms. At September 30, 2008 and December 31, 2007, the outstanding balances were \$936 and \$1,005, respectively.

**(13) Stock-Based Compensation**

Alon has two employee incentive compensation plans, (i) the 2005 Incentive Compensation Plan and (ii) the 2000 Incentive Stock Compensation Plan.

***(a) 2005 Incentive Compensation Plan (share value in dollars)***

The 2005 Incentive Compensation Plan is a component of Alon's overall executive incentive compensation program. The 2005 Incentive Compensation Plan permits the granting of awards in the form of options to purchase common stock, stock appreciation rights, restricted shares of common stock, restricted common stock units, performance shares, performance units and senior executive plan bonuses to Alon's directors, officers and key employees. Other than the restricted stock grants and stock appreciation rights discussed below, there have been no stock-based awards granted under the 2005 Incentive Compensation Plan.

*Restricted Stock.* In August 2005, Alon granted awards of 10,791 shares of restricted stock and in November 2005 Alon granted an award of 12,500 shares of restricted stock, in each case to certain directors, officers and key employees in connection with Alon's initial public offering in July 2005. The participants were allowed to acquire shares at a discounted price of \$12.00 per share with a grant date fair value of \$16.00 per share for the August 2005 awards and \$20.42 per share for the November 2005 award. In November 2005, Alon granted awards of 52,672 shares of restricted stock to certain officers and key employees with a grant date fair value of \$20.42 per share. Non-employee directors are awarded an annual grant of shares of restricted stock valued at \$25. All restricted shares granted under the 2005 Incentive Compensation Plan vest over a period of three years, assuming continued service at vesting.

Compensation expense for the restricted stock grants amounted to \$101 for the nine months ended September 30, 2008 and is included in our selling, general and administrative expenses. There is no material difference between intrinsic value under Opinion 25 and fair value under SFAS No. 123R for pro forma disclosure purposes.

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The following table summarizes the restricted share activity from January 1, 2007:

<b>Restricted Shares:</b>	<b>Number of Shares</b>	<b>Weighted Average Grant Date Fair Values</b>
Nonvested at January 1, 2007	49,079	\$ 20.27
Granted	2,001	37.51
Vested	(24,162)	20.06
Forfeited	—	—
Nonvested at December 31, 2007	26,918	21.74
Granted	5,577	13.45
Vested	(5,941)	20.92
Forfeited	—	—
Nonvested at September 30, 2008	26,554	\$ 20.18

As of September 30, 2008, there was \$100 of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the 2005 Incentive Compensation Plan. That cost is expected to be recognized over a weighted-average period of 0.7 years. The fair value of shares vested to date in 2008 is \$58.

*Stock Appreciation Rights.* In March 2007, Alon granted awards of 361,665 Stock Appreciation Rights (“SARs”) to certain officers and key employees. The SARs have a grant price equal to \$28.46, the closing price of Alon’s common stock on the date of grant. Additionally, in July 2008, an award of 12,000 SARs was granted to certain employees at the close of the Krotz Springs refinery acquisition at a grant price equal to \$14.23. SARs vest and become exercisable over a four-year vesting period as follows: 50% on the second anniversary of the date of grant, 25% on the third anniversary of the date of grant and 25% on the fourth anniversary of the date of grant. When exercised, SARs are convertible into shares of Alon common stock, the number of which will be determined at the time of exercise by calculating the difference between the closing price of Alon common stock on the date immediately prior to the exercise date and the grant price of the SARs (the “Spread”), multiplying the Spread by the number of SARs being exercised and then dividing the product by the closing price of Alon common stock on the date immediately prior to the exercise date.

Compensation expense for the SARs grants amounted to \$817 and \$614 for the nine months ended September 30, 2008 and 2007, respectively.

**(b) 2000 Incentive Stock Compensation Plan**

On August 1, 2000, Alon Assets, Inc. (“Alon Assets”) and Alon USA Operating, Inc. (“Alon Operating”), majority owned, fully consolidated subsidiaries of Alon, adopted the 2000 Incentive Stock Compensation Plan pursuant to which Alon’s board of directors may grant stock options to certain officers and members of executive management. The 2000 Incentive Stock Compensation Plan authorized grants of options to purchase up to 16,154 shares of common stock of Alon Assets and 6,066 shares of common stock of Alon Operating. All authorized options were granted in 2000 and there have been no additional options granted under this plan. All stock options have ten-year terms. The options are subject to accelerated vesting and become fully exercisable if Alon achieves certain financial performance and debt service criteria. Upon exercise, Alon will reimburse the option holder for the exercise price of the shares and under certain circumstances the related federal and state taxes payable as a result of such exercises (gross-up liability). This plan was closed to new participants subsequent to August 1, 2000, the initial grant date. Total compensation expense recognized under this plan was (\$432) and \$1,537 for the nine months ended September 30, 2008 and 2007, respectively.

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The following table summarizes the stock option activity for Alon Assets and Alon Operating for the nine months ended September 30, 2008 and for the year ended December 31, 2007 (weighted average exercise price in dollars):

	Alon Assets		Alon Operating	
	Number of Options Outstanding	Weighted Average Exercise Price	Number of Options Outstanding	Weighted Average Exercise Price
Outstanding at January 1, 2007	6,848	\$ 100	2,572	\$ 100
Granted	—	—	—	—
Exercised	(1,632)	100	(613)	100
Outstanding at December 31, 2007	5,216	100	1,959	100
Granted	—	—	—	—
Exercised	(2,423)	100	(910)	100
Outstanding at September 30, 2008	<u>2,793</u>	<u>\$ 100</u>	<u>1,049</u>	<u>\$ 100</u>

The intrinsic value of options exercised in 2008 is \$4,624.

**(14) Stockholders' Equity (per share in dollars)**

*Common Stock Dividends*

On September 12, 2008, Alon paid a regular quarterly cash dividend of \$0.04 per share on Alon's common stock.

**(15) Earnings Per Share (per share in dollars)**

Basic earnings per share are calculated as net income divided by the average number of shares of common stock outstanding. Diluted earnings per share include the dilutive effect of restricted shares and SARs using the treasury stock method and the dilutive effect of convertible preferred shares using the if-converted method.

The calculation of earnings per share, basic and diluted for the three and nine months ended September 30, 2008 and 2007 is as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
Net income	\$ 37,297	\$ 12,627	\$21,946	\$143,805
Average number of shares of common stock outstanding	46,786	46,761	46,783	46,758
Dilutive restrictive shares, SARs, and convertible preferred shares	<u>5,576</u>	<u>73</u>	<u>19</u>	<u>73</u>
Average number of shares of common stock outstanding assuming dilution	<u>52,362</u>	<u>46,834</u>	<u>46,802</u>	<u>46,831</u>
Earnings per share — basic	<u>\$ 0.80</u>	<u>\$ 0.27</u>	<u>\$ 0.47</u>	<u>\$ 3.08</u>
Earnings per share — diluted*	<u>\$ 0.74</u>	<u>\$ 0.26</u>	<u>\$ 0.46</u>	<u>\$ 3.02</u>

\* For the purpose of adjusting net income in the calculation of diluted earnings per share issued by Alon's subsidiaries, the effect for the three months ended September 30, 2008 and 2007 was \$382 and \$238, respectively. The effect for the nine months ended September 30, 2008 and 2007 are \$334 and \$2,475, respectively. Additionally, net income for the three months ended September 30, 2008 was adjusted for preferred stock dividends that would no longer be paid if the preferred stock was converted to shares of common stock. For the nine months ended September 30, 2008, the convertible preferred shares were anti-dilutive.

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**(16) Commitments and Contingencies**

**(a) Commitments**

In the normal course of business, Alon has long-term commitments to purchase services such as natural gas, electricity and water for use by its refineries, terminals, pipelines and retail locations. Alon is also party to various refined product and crude oil supply and exchange agreements. These agreements are short-term in nature or provide terms for cancellation.

*Offtake Agreement with Valero*

In connection with the Krotz Springs refinery acquisition (Note 3), Alon and Valero also entered into an offtake agreement that provides for Valero to purchase, at market prices, certain specified products and other products as may be mutually agreed upon from time to time. These products include regular and premium unleaded gasoline, ultra low sulfur diesel, jet fuel, light cycle oil, high sulfur No. 2 blendstock, butane/butylene, poly C4, normal butane, LPG mix, propane/propylene, high sulfur slurry, low sulfur atmospheric tower bottoms and ammonium thiosulfate. The term of the offtake agreement as it applies to the products produced by the refinery is as follows: (i) five years for light cycle oil and straight run diesel; (ii) one year for regular and premium unleaded gasoline; and (iii) three months for the remaining refined products.

**(b) Contingencies**

Alon is involved in various claims and legal actions arising in the ordinary course of business. Alon believes the ultimate disposition of these matters will not have a material adverse effect on Alon's financial position, results of operations or liquidity.

*SemGroup, LP Bankruptcy*

On July 22, 2008, SemMaterials, a customer of Alon filed a petition under Chapter 11 of the United States Bankruptcy Code. On that date, SemMaterials owed approximately \$39,000 to Alon under outstanding invoices for sales of asphalt products, vacuum gas oil and vacuum tower bottoms. Alon also owed approximately \$1,000 to SemMaterials at that time for purchases of asphalt products. On September 17, 2008, Alon and SemMaterials entered into a settlement agreement providing Alon with an administrative claim of approximately \$16,700 less 63,425 barrels of vacuum gas oil to be delivered to Alon and a right of set-off related to the approximately \$1,000 payable to SemMaterials. Alon believes that the remainder of the administrative claim will be paid after a re-organization plan is approved by the United States Bankruptcy Court in Delaware.

Alon believes that the remainder of its claim is an unsecured claim. Alon has reserved \$10,000 of the outstanding balance in net costs associated with fire in the consolidated statements of operations for the three and nine months ended September 30, 2008.

**(c) Environmental**

Alon is subject to loss contingencies pursuant to federal, state, and local environmental laws and regulations. These rules regulate the discharge of materials into the environment and may require Alon to incur future obligations to investigate the effects of the release or disposal of certain petroleum, chemical, and mineral substances at various sites; to remediate or restore these sites; to compensate others for damage to property and natural resources and for remediation and restoration costs. These possible obligations relate to sites owned by Alon and associated with past or present operations. Alon is currently participating in environmental investigations, assessments, and cleanups under these regulations at service stations, pipelines, and terminals. Alon may in the future be involved in additional environmental investigations, assessments, and cleanups. The magnitude of future costs will depend on factors such as the unknown nature and contamination at many sites, the unknown timing, extent and method of the remedial actions which may be required, and the determination of Alon's liability in proportion to other responsible parties.

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Environmental expenditures are expensed or capitalized depending on their future economic benefit. Expenditures that relate to an existing condition caused by past operations and that have no future economic benefit are expensed. Liabilities for expenditures of a non-capital nature are recorded when environmental assessment and/or remediation is probable, and the costs can be reasonably estimated. Substantially all amounts accrued are expected to be paid out over the next five to ten years. The level of future expenditures for environmental remediation obligations is impossible to determine with any degree of reliability.

Alon has accrued environmental remediation obligations of \$36,468 (\$2,952 current payable and \$33,516 non-current liability) at September 30, 2008 and \$37,944 (\$2,952 current payable and \$34,992 non-current liability) at December 31, 2007.

Paramount Petroleum Corporation has indemnification agreements with a prior owner for part of the remediation expenses at its refineries and offsite tank farm and, as a result, has recorded a current receivable of \$1,615 and non-current receivable of \$8,207 at September 30, 2008.

In connection with the acquisition of the Big Spring refinery, pipeline and terminal assets from Atofina Petrochemicals, Inc. ("Atofina") in August 2000, Atofina agreed to indemnify Alon for the costs of environmental investigations, assessments and clean-ups of known conditions that existed at the acquisition date, and as a result, has recorded a current receivable of \$1,500 and non-current receivable of \$451 at September 30, 2008.

**(17) Income Tax Expense (Benefit)**

Income tax expense for the three and nine months ended September 30, 2007 includes a benefit of \$5,485 resulting from the true-up of the prior year income tax expense.

**(18) Subsequent Event**

*Dividend Declared*

On November 5, 2008, Alon declared its regular quarterly cash dividend of \$0.04 per share on Alon's common stock, payable on December 12, 2008 to stockholders of record at the close of business on November 28, 2008.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*The following discussion of our financial condition and results of operations should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2007. In this document, the words "Alon," "the Company," "we" and "our" refer to Alon USA Energy, Inc. and its subsidiaries.*

### Forward-Looking Statements

Certain statements contained in this report and other materials we file with the SEC, or in other written or oral statements made by us, other than statements of historical fact, are "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements relate to matters such as our industry, business strategy, goals and expectations concerning our market position, future operations, margins, profitability, capital expenditures, liquidity and capital resources and other financial and operating information. We have used the words "anticipate," "assume," "believe," "budget," "continue," "could," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "will," "future" and similar terms and phrases to identify forward-looking statements.

Forward-looking statements reflect our current expectations regarding future events, results or outcomes. These expectations may or may not be realized. Some of these expectations may be based upon assumptions or judgments that prove to be incorrect. In addition, our business and operations involve numerous risks and uncertainties, many of which are beyond our control, which could result in our expectations not being realized or otherwise materially affect our financial condition, results of operations and cash flows.

Actual events, results and outcomes may differ materially from our expectations due to a variety of factors. Although it is not possible to identify all of these factors, they include, among others, the following:

- changes in general economic conditions and capital markets;
- changes in the underlying demand for our products;
- the availability, costs and price volatility of crude oil, other refinery feedstocks and refined products;
- changes in the sweet/sour spread;
- changes in the light/heavy spread;
- the effects of transactions involving forward contracts and derivative instruments;
- actions of customers and competitors;
- changes in fuel and utility costs incurred by our facilities;
- disruptions due to equipment interruption, pipeline disruptions or failure at our or third-party facilities;
- the execution of planned capital projects;
- adverse changes in the credit ratings assigned to our trade credit and debt instruments;
- the effects of and cost of compliance with current and future state and federal environmental, economic, safety and other laws, policies and regulations;
- operating hazards, natural disasters, casualty losses and other matters beyond our control;
- our planned projects to bring back online the naphtha hydrotreater and the design and construction of a hydrocracker unit at our California refineries may not be completed within the expected time frames or within the budgeted costs for such projects due to factors outside of our control;

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- with respect to the February 18, 2008 explosion and fire at our Big Spring refinery, the resulting damage to equipment and disruption to operations may be greater than currently anticipated; the costs and time necessary to resume full operations may be greater than currently anticipated or may be increased due to factors outside of our control, and we may not fully recover all costs, expenses and damages resulting from the incident under applicable insurance policies;
- the global financial crisis' impact on our business and financial condition in ways that we currently cannot predict. We may face significant challenges if conditions in the financial markets do not improve or continue to worsen, such as adversely impacting our ability to refinance existing credit facilities or extend their terms; and
- the other factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2007 under the caption "Risk Factors."

Any one of these factors or a combination of these factors could materially affect our future results of operations and could influence whether any forward-looking statements ultimately prove to be accurate. Our forward-looking statements are not guarantees of future performance, and actual results and future performance may differ materially from those suggested in any forward-looking statements. We do not intend to update these statements unless we are required by the securities laws to do so.

### **Company Overview**

We are an independent refiner and marketer of petroleum products operating primarily in the South Central, Southwestern and Western regions of the United States. Our four crude oil refineries are located in Texas, California, Oregon and Louisiana and have a combined throughput capacity of approximately 250,000 barrels per day ("bpd"). Our refineries produce petroleum products including various grades of gasoline, diesel fuel, jet fuel, petrochemicals, feedstocks, asphalt, and other petroleum-based products.

In the first quarter of 2008, we modified our presentation of segment data to reflect the following three operating segments: (i) refining and unbranded marketing, (ii) asphalt and (iii) retail and branded marketing. The branded marketing segment information historically included as part of the refining and marketing segment has been combined with the retail segment. Prior segment results have been changed to conform with the current year presentation.

*Refining and Unbranded Marketing Segment.* Our refining and unbranded marketing segment includes sour and heavy crude oil refineries that are located in Big Spring, Texas, and Paramount and Long Beach, California (the "California refineries") and a light sweet crude oil refinery located in Krotz Springs, Louisiana. These refineries have a combined throughput capacity of approximately 240,000 bpd. At these refineries we refine crude oil into petroleum products, including gasoline, diesel fuel, jet fuel, petrochemicals, feedstocks and asphalts, which are marketed primarily in the South Central, Southwestern and Western United States.

We market transportation fuels produced at our Big Spring refinery in West and Central Texas, Oklahoma, New Mexico and Arizona. We refer to this region as our physically integrated system because we supply our branded marketing and retail segment convenience stores and unbranded distributors in this region with motor fuels produced at our Big Spring refinery and distributed through a network of pipelines and terminals which we either own or have access to through leases or long-term throughput agreements.

Almost all of the production at the Krotz Springs refinery is light products, including gasoline, diesel, and other distillates. The refinery's location provides access to upriver markets on the Mississippi River and its docking facilities along the Atchafalaya River allow barge access. Additionally, the refinery also uses its direct access to the Colonial Pipeline to transport products to markets in the southeastern and northeastern United States.

*Asphalt Segment.* Our asphalt segment markets asphalt produced at our refineries included in the refining and unbranded marketing segment and at our Willbridge, Oregon refinery. Asphalt produced by the refineries in our refining and unbranded marketing segment is transferred to the asphalt segment at prices substantially determined by reference to the cost of crude oil, which is intended to approximate wholesale market prices.

In addition to the Willbridge refinery, our asphalt segment includes 12 refinery/terminal locations in Texas (Big Spring), California (Paramount, Long Beach, Elk Grove, Bakersfield and Mojave), Oregon (Willbridge), Washington (Richmond Beach), Nevada (Fernley) (50% interest) and Arizona (Phoenix, Flagstaff and Fredonia) and a 50% interest in Wright Asphalt Products Company, LLC ("Wright"). Wright specializes in marketing patented tire rubber modified asphalt products. We produce both paving and roofing grades of asphalt and, depending on the terminal, can manufacture performance-graded asphalts, emulsions and cutbacks. The locations with a 50% interest (Fernley and Wright), are recorded under the equity method of accounting, and the investments are included in the segment data total assets.

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*Retail and Branded Marketing Segment.* Our retail and branded marketing segment operates 306 convenience stores primarily in Central and West Texas and New Mexico. These convenience stores typically offer various grades of gasoline, diesel fuel, general merchandise and food and beverage products to the general public, primarily under the 7-Eleven and FINA brand names. Historically, substantially all of the motor fuel sold through our retail operations and the majority of the motor fuel marketed in our branded business was supplied by our Big Spring refinery. As a result of the February 18, 2008 fire at our Big Spring refinery, branded marketing primarily acquired motor fuel from third-party suppliers during the period the refinery was down and continued to acquire motor fuels to a lesser extent when the refinery began partial production on April 5, 2008 through September 30, 2008. We market gasoline and diesel under the FINA brand name through a network of approximately 950 locations, including our convenience stores. Additionally, our retail and branded marketing segment licenses the use of the FINA brand name and provides credit card processing services to approximately 100 licensed locations that are not under fuel supply agreements with us. Branded distributors that are not part of our integrated supply system, primarily in East Texas, are supplied with motor fuels we obtain from third-party suppliers.

### **Third Quarter Operational and Financial Highlights**

On February 18, 2008, a fire at the Big Spring refinery destroyed the propylene recovery unit and damaged equipment in the alkylation and gas concentration units. The re-start of the crude unit in a hydroskimming mode began on April 5, 2008 and the Fluid Catalytic Cracking Unit (“FCCU”) resumed operations on September 26, 2008. Substantially all of the units destroyed and damaged in the fire have been rebuilt and repairs to remaining damaged equipment are in progress.

Alon’s insurance policies provide a combined single limit of \$385.0 million for property damage, with a \$2.0 million deductible, and business interruption coverage with a 45 day waiting period. Alon also has third party liability insurance which provides coverage with a limit of \$150.0 million and a \$5.0 million deductible.

Third quarter 2008 operating income was \$92.5 million, compared to operating income of \$17.0 million in the same period last year. Operating income increased for the third quarter of 2008 over the third quarter of 2007 primarily from a gain on involuntary conversion of assets and business interruption recovery related to the Big Spring refinery fire. The California refineries throughput for the third quarter of 2008 was reduced to optimize our refining and asphalt economics. Other operational and financial highlights for the third quarter of 2008 include the following:

- A gain of \$103.1 million recognized from the involuntary conversion of assets and \$30.0 million of business interruption recovery due to the Big Spring refinery fire. Also, \$17.4 million was incurred for costs associated with the Big Spring refinery fire.
- On July 3, 2008, we completed the acquisition of all the capital stock of the refining business located in Krotz Springs, Louisiana, from Valero Energy Corporation (“Valero”). The purchase price was \$333 million in cash plus approximately \$141.7 million representing a preliminary working capital settlement.
- The combined refineries throughput for the third quarter of 2008 averaged 122,252 bpd, consisting of 35,204 bpd at the Big Spring refinery, 28,661 bpd at the California refineries and 58,387 bpd at the Krotz Springs refinery as compared to the combined refineries throughput average of 134,608 bpd for the third quarter of 2007, consisting of 67,824 bpd at the Big Spring refinery and 66,784 bpd at the California refineries.
- The Krotz Springs refinery throughput was affected by electrical outages and reduced crude supply due to hurricanes Gustav and Ike.
- Our average refinery operating margin for the Big Spring refinery decreased \$1.23 per barrel to \$8.17 per barrel for the three months ended September 30, 2008, compared to \$9.40 per barrel for the three months ended September 30, 2007. This decrease resulted primarily from lower refinery light product yields as a result of the fire at the Big Spring refinery which was partially offset by higher industry Gulf Coast 3-2-1 crack spreads. Gulf Coast 3-2-1 average crack spreads increased to \$16.05 per barrel for the third quarter of 2008 compared to \$13.14 per barrel for the third quarter of 2007.
- The Big Spring refinery operated in a hydroskimming mode during most of the third quarter of 2008 due to the fire on February 18, 2008, which resulted in lower refinery light product yields. Light product yields were approximately 54% for the third quarter of 2008 compared to approximately 79% for the same period in 2007. The Big Spring refinery’s utilization was 52.9% in the third quarter of 2008 compared to 91.7% in the third quarter of 2007.

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- Our California refineries' operating margin for the three months ended September 30, 2008 increased by \$8.31 per barrel to \$9.13 per barrel, compared to \$0.82 per barrel for the three months ended September 30, 2007. The increase was primarily attributable to a 34.9% increase in the West Coast 6/1/2/3 crack spread to \$3.17 per barrel for the three months ended September 30, 2008 from \$2.35 per barrel for the three months ended September 30, 2007 and from optimizing inventory levels.
- Asphalt margins in the third quarter of 2008 averaged \$80.30 per ton compared to an average of \$15.67 per ton in the third quarter of 2007. This increase resulted primarily from a 79% increase in sales prices which were \$613.98 per ton for the third quarter of 2008 compared to \$342.17 per ton for the same period in 2007, as asphalt prices increased to more closely coincide with crude prices.
- On November 5, 2008, Alon declared its regular quarterly cash dividend of \$0.04 per share on Alon's common stock, payable on December 12, 2008 to stockholders of record at the close of business on November 28, 2008.

## **Major Influences on Results of Operations**

### *Refining and Unbranded Marketing*

Our earnings and cash flow from our refining and unbranded marketing segment are primarily affected by the difference between refined product prices and the prices for crude oil and other feedstocks. The cost to acquire crude oil and other feedstocks and the price of the refined products we ultimately sell depend on numerous factors beyond our control, including the supply of, and demand for, crude oil, gasoline and other refined products which, in turn, depend on, among other factors, changes in domestic and foreign economies, weather conditions, domestic and foreign political affairs, production levels, the availability of imports, the marketing of competitive fuels and government regulation. While our sales and operating revenues fluctuate significantly with movements in crude oil and refined product prices, it is the spread between crude oil and refined product prices, and not necessarily fluctuations in those prices that affect our earnings.

In order to measure our operating performance, we compare our per barrel refinery operating margins to certain industry benchmarks. We compare our Big Spring refinery's per barrel operating margin to the Gulf Coast and Group III, or mid-continent, 3/2/1 crack spreads. A 3/2/1 crack spread in a given region is calculated assuming that three barrels of a benchmark crude oil are converted, or cracked, into two barrels of gasoline and one barrel of diesel. We calculate the Gulf Coast 3/2/1 crack spread using the market values of Gulf Coast conventional gasoline and ultra low-sulfur diesel and the market value of West Texas Intermediate, or WTI, a light, sweet crude oil. We calculate the Group III 3/2/1 crack spread using the market values of Group III conventional gasoline and ultra low-sulfur diesel and the market value of WTI crude oil. We calculate the per barrel operating margin for our Big Spring refinery by dividing the Big Spring refinery's gross margin by its throughput volumes. Gross margin is the difference between net sales and cost of sales.

We compare our California refineries' per barrel operating margin to the West Coast 6/1/2/3 crack spread. A 6/1/2/3 crack spread is calculated assuming that six barrels of a benchmark crude oil are converted, or cracked, into one barrel of gasoline, two barrels of diesel and three barrels of fuel oil. We calculate the West Coast 6/1/2/3 crack spread using the market values of West Coast LA CARB pipeline gasoline, LA ultra low-sulfur pipeline diesel, LA 380 pipeline CST (fuel oil) and the market value of WTI crude oil. The per barrel operating margin of the California refineries is calculated by dividing the California refinery's gross margin by their throughput volumes. Another comparison to other West Coast refineries that we use is the West Coast 3/2/1 crack spread. This is calculated using the market values of West Coast LA CARB pipeline gasoline, LA ultra low-sulfur pipeline diesel and the market value of WTI crude oil.

Our Louisiana refinery's per barrel margin is compared to the Gulf Coast 2/1/1 crack spread. The 2/1/1 crack spread is calculated assuming that two barrels of a benchmark crude oil are converted, or cracked, into one barrel of gasoline and one barrel of diesel. We calculate the Gulf Coast 2/1/1 crack spread using the market values of Gulf Coast conventional gasoline and No. 2 diesel and the market value of WTI crude oil.

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Our Big Spring refinery and California refineries are capable of processing substantial volumes of sour crude oil, which has historically cost less than intermediate and sweet crude oils. We measure the cost advantage of refining sour crude oil at our refineries by calculating the difference between the value of WTI crude oil less the value of West Texas Sour, or WTS, a medium, sour crude oil. We refer to this differential as the sweet/sour spread. A widening of the sweet/sour spread can favorably influence the operating margin for each of our refineries. In addition, our California refineries are capable of processing significant volumes of heavy crude oils which historically have cost less than light crude oils. We measure the cost advantage of refining heavy crude oils by calculating the difference between the value of WTI crude oil less the value of MAYA crude, which we refer to as the light/heavy spread. A widening of the light/heavy spread can favorably influence the refinery operating margins for our California refineries.

The results of operations from our refining and unbranded marketing segment are also significantly affected by our refineries' operating costs, particularly the cost of natural gas used for fuel and the cost of electricity. Natural gas prices have historically been volatile. For example, natural gas prices ranged between \$7.22 and \$13.58 per million British thermal units, or MMBTU, in the first nine months of 2008. Typically, electricity prices fluctuate with natural gas prices.

Demand for gasoline products is generally higher during summer months than during winter months due to seasonal increases in highway traffic. As a result, the operating results for our refining and unbranded marketing segment for the first and fourth calendar quarters are generally lower than those for the second and third calendar quarters. The effects of seasonal demand for gasoline are partially offset by seasonality in demand for diesel, which in our region is generally higher in winter months as east-west trucking traffic moves south to avoid winter conditions on northern routes.

Safety, reliability and the environmental performance of our refineries are critical to our financial performance. The financial impact of planned downtime, such as a turnaround or major maintenance project, is mitigated through a diligent planning process that considers product availability, margin environment and the availability of resources to perform the required maintenance.

The nature of our business requires us to maintain substantial quantities of crude oil and refined product inventories. Crude oil and refined products are essentially commodities, and we have no control over the changing market value of these inventories. Because our inventory is valued at the lower of cost or market value under the LIFO inventory valuation methodology, price fluctuations generally have little effect on our financial results.

### *Asphalt*

Our earnings from our asphalt segment depend primarily upon the margin between the price at which we sell our asphalt and the transfer prices for asphalt produced at our refineries in the refining and unbranded marketing segment. Asphalt is transferred to our asphalt segment at prices substantially determined by reference to the cost of crude oil, which is intended to approximate wholesale market prices. The asphalt segment also conducts operations at and markets asphalt produced by our refinery located in Willbridge, Oregon. In addition to producing asphalt at our refineries, at times when refining margins are unfavorable we opportunistically purchase asphalt from other producers for resale. A portion of our asphalt sales are made using fixed price contracts for delivery of asphalt products at future dates. Because these contracts are priced at the market prices for asphalt at the time of the contract, a change in the cost of crude oil between the time we enter into the contract and the time we produce the asphalt can positively or negatively influence the earnings of our asphalt segment. Demand for paving asphalt products is higher during warmer months than during colder months due to seasonal increases in road construction work. As a result, the revenues for our asphalt segment for the first and fourth calendar quarters are expected to be lower than those for the second and third calendar quarters.

### *Retail and Branded Marketing*

Our earnings and cash flows from our retail and branded marketing segment are primarily affected by merchandise and motor fuel sales and margins at our convenience stores and the motor fuel sales volumes and margins from sales to our FINA-branded distributors, together with licensing and credit card related fees generated from our FINA-branded distributors and licensees. Retail merchandise gross margin is equal to retail merchandise sales less the delivered cost of the retail merchandise, net of vendor discounts and rebates, measured as a percentage of total retail merchandise sales. Retail merchandise sales are driven by convenience, branding and competitive pricing. Motor fuel margin is equal to motor fuel sales less the delivered cost of fuel and motor fuel taxes, measured on a cents per gallon ("cpg") basis. Our motor fuel margins are driven by local supply, demand and competitor pricing. Our convenience store sales are seasonal and peak in the second and third quarters of the year, while the first and fourth quarters usually experience lower overall sales.

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### **Factors Affecting Comparability**

Our financial condition and operating results over the three and nine months ended September 30, 2008 and 2007 have been influenced by the following factors which are fundamental to understanding comparisons of our period-to-period financial performance.

On February 18, 2008, our Big Spring refinery experienced a major fire, as discussed more fully in the “Third Quarter Operational and Financial Highlights.” On April 5, 2008, the refinery was able to begin partial operation in a 35,000 bpd hydroskimming mode. The major units brought back on line in April included the crude unit, reformer unit, distillate hydrotreater and jet fuel hydrotreater. The FCCU returned to normal operating capabilities with the restart on September 26, 2008.

The California refineries operated at reduced throughput rates during the first nine months of 2008 to optimize our refining and asphalt economics.

In the nine months ended September 30, 2008, an involuntary gain on conversion of assets has been recorded of \$199.7 million for the proceeds of \$250.0 million received in excess of the book value of the assets impaired of \$25.3 million and demolition and repair expenses of \$25.0 million incurred through September 30, 2008.

A gain on disposition of assets of \$42.9 million in the second quarter of 2008 represented the recognition of all the remaining deferred gain associated with the contribution of certain pipelines and terminals to Holly Energy Partners, LP (“HEP”), in March 2005 and was due to the termination of an indemnification agreement with HEP.

On June 29, 2007, we completed the acquisition of Skinny’s, Inc., a privately held Abilene, Texas-based company that owned and operated 102 stores in Central and West Texas. The total consideration was \$75.3 million after certain post-closing adjustments, which were finalized in the fourth quarter of 2007. Of the 102 stores, approximately two-thirds are owned and one-third are leased. We market motor fuels sold at these stores primarily under the FINA brand and primarily supply such fuels from our Big Spring refinery. The acquisition of Skinny’s, Inc. had no impact on our results for the first six months of 2007.

On July 3, 2008, Alon completed the acquisition of all the capital stock of the refining business located in Krotz Springs, Louisiana, from Valero. The purchase price was \$333 million in cash plus approximately \$141.7 million representing a preliminary working capital settlement. The Krotz Springs refinery, with a nameplate crude capacity of approximately 83,100 bpd, supplies multiple demand centers in the Southeast and East Coast markets through the low-cost Colonial pipeline. The 2007 refined product mix from the Krotz Springs refinery consisted of approximately 96% light products, with the following yields: 44% gasoline, 44% distillates and light cycle oils, 8% petrochemicals and 4% of heavy products. The results of operations for the Krotz Springs refinery have been included in our consolidated income statements for the three months ended September 30, 2008.

### **Results of Operations**

*Net Sales.* Net sales consist primarily of sales of refined petroleum products through our refining and unbranded marketing and asphalt segments and sales of merchandise and motor fuels through our retail and branded marketing segment. For the refining and unbranded marketing segment, net sales consist of gross sales, net of customer rebates, discounts and excise taxes. Net sales for our refining and unbranded marketing segment also include intersegment sales to our asphalt and retail and branded marketing segments, which are eliminated through consolidation of our financial statements. Asphalt net sales consist of gross sales, net of discounts and applicable taxes. Retail net sales consist of gross merchandise sales less rebates, commissions and discounts, and gross fuel sales, including motor fuel taxes. For our petroleum and asphalt products, net sales are mainly affected by crude oil and refined product prices and volume changes caused by operations. Our retail merchandise and motor fuel sales are affected primarily by competition and seasonal influences.

*Cost of Sales.* Refining and unbranded marketing cost of sales includes crude oil and other raw materials, inclusive of transportation costs. Asphalt cost of sales includes cost of purchased asphalt, blending materials and transportation costs. Retail cost of sales includes cost of sales for motor fuels and merchandise. Motor fuel cost of sales represents the net cost of purchased fuel, including transportation costs and associated motor fuel taxes. Merchandise cost of sales includes the delivered cost of merchandise purchases, net of merchandise rebates and commissions. Cost of sales excludes depreciation and amortization expense.

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*Direct Operating Expenses.* Direct operating expenses, which relate to our refining and unbranded marketing and asphalt segments, include costs associated with the actual operations of our refineries, such as energy and utility costs, routine maintenance, labor, insurance and environmental compliance costs. Environmental compliance costs, including monitoring and routine maintenance, are expensed as incurred. All operating costs associated with our crude oil and product pipelines are considered to be transportation costs and are reflected as cost of sales.

*Selling, General and Administrative Expenses.* Selling, general and administrative, or SG&A, expenses consist primarily of costs relating to the operations of our convenience stores, including labor, utilities, maintenance and retail corporate overhead costs. Corporate overhead and marketing expenses for our refining and marketing and asphalt segments are also included in SG&A expenses.

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**ALON USA ENERGY, INC. AND SUBSIDIARIES CONSOLIDATED**

*Summary Financial Tables.* The following tables provide summary financial data and selected key operating statistics for Alon and our three operating segments for the three and nine months ended September 30, 2008 and 2007. The summary financial data for our three operating segments does not include certain SG&A expenses and depreciation and amortization related to our corporate headquarters. The following data should be read in conjunction with our consolidated financial statements and the notes thereto included elsewhere in this Form 10-Q. All information in “MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS” except for Balance Sheet data as of December 31, 2007 is unaudited.

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2008	2007	2008	2007
<b>(dollars in thousands, except per share data)</b>				
<b>STATEMENT OF OPERATIONS DATA:</b>				
Net sales	\$ 1,905,106	\$ 1,243,723	\$ 4,170,540	\$ 3,396,809
Operating costs and expenses:				
Cost of sales	1,812,399	1,136,026	4,033,788	2,876,862
Direct operating expenses	66,748	48,342	149,583	152,371
Selling, general and administrative expenses (1)	29,697	26,425	86,353	76,485
Net costs associated with fire (2)	17,376	—	43,212	—
Business interruption recovery (3)	(30,000)	—	(30,000)	—
Depreciation and amortization (4)	17,232	17,048	44,484	42,643
Total operating costs and expenses	1,913,452	1,227,841	4,327,420	3,148,361
Gain on involuntary conversion of assets (5)	103,092	—	199,680	—
Gain (loss) on disposition of assets (6)	(2,241)	1,108	43,005	4,588
Operating income	92,505	16,990	85,805	253,036
Interest expense	(21,493)	(12,787)	(42,885)	(35,874)
Equity earnings (losses) of investees	(3,915)	5,531	(2,307)	10,071
Other income (loss), net	(25)	1,747	1,093	4,928
Income before income tax expense (benefit), minority interest in income of subsidiaries and accumulated dividends on preferred stock of subsidiary	67,072	11,481	41,706	232,161
Income tax expense (benefit) (7)	25,083	(1,839)	15,850	79,782
Income before minority interest in income of subsidiaries and accumulated dividends on preferred stock of subsidiary	41,989	13,320	25,856	152,379
Minority interest in income of subsidiaries	2,542	693	1,760	8,574
Accumulated dividends on preferred stock of subsidiary	2,150	—	2,150	—
Net income	\$ 37,297	\$ 12,627	\$ 21,946	\$ 143,805
Earnings per share, basic	\$ 0.80	\$ 0.27	\$ 0.47	\$ 3.08
Weighted average shares outstanding, basic (in thousands)	46,786	46,761	46,783	46,758
Cash dividends per share	\$ 0.04	\$ 0.04	\$ 0.12	\$ 0.12
<b>CASH FLOW DATA:</b>				
Net cash provided by (used in):				
Operating activities	\$ 33,682	\$ 14,687	\$ (8,394)	\$ 173,595
Investing activities	(532,747)	(50,595)	(583,750)	(150,584)
Financing activities	503,845	(4,334)	542,205	32,249
<b>OTHER DATA:</b>				
Adjusted EBITDA (8)	\$ N/A	\$ 40,208	\$ N/A	\$ 306,090
Capital expenditures (9)	21,724	11,202	41,248	28,869
Capital expenditures to rebuild the Big Spring refinery	152,225	—	312,566	—
Capital expenditures for turnaround and chemical catalyst	3	4,220	2,072	9,357

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	September 30, 2008	December 31, 2007
<b>BALANCE SHEET DATA (end of period):</b>		
Cash and cash equivalents	\$ 18,676	\$ 95,911
Working capital	171,827	279,580
Total assets	2,436,310	1,581,386
Total debt	1,082,357	536,615
Total stockholders' equity, minority interest in subsidiaries and preferred stock of subsidiary including accumulated dividends	502,211	403,922

- (1) Includes corporate headquarters selling, general and administrative expenses of \$151 and \$130 for the three months ended September 30, 2008 and 2007, respectively, and \$453 and \$347 for the nine months ended September 30, 2008 and 2007, respectively, which are not allocated to our three operating segments.
- (2) Includes \$17,376 and \$37,422 for the three and nine months ended September 30, 2008, respectively, of expenses incurred from pipeline commitment deficiencies, crude sale losses and other incremental costs; \$5,000 for the nine months ended September 30, 2008 for our third party liability insurance deductible under the insurance policy; and depreciation for the temporarily idled facilities of \$790 for the nine months ended September 30, 2008.
- (3) Alon recorded income for the three and nine months ended September 30, 2008 of \$30,000 for business interruption recovery as a result of the Big Spring refinery fire with all proceeds received in September and October 2008.
- (4) Includes corporate depreciation and amortization of \$224 and \$194 for the three months ended September 30, 2008 and 2007, respectively, and \$670 and \$629 for the nine months ended September 30, 2008 and 2007, respectively, which are not allocated to our three operating segments.
- (5) With the insurance proceeds received of \$250,000 through September 30, 2008, an involuntary gain on conversion of assets has been recorded of \$199,680 for the proceeds received in excess of the book value of the assets impaired of \$25,330 and demolition and repair expenses of \$24,990 incurred through September 30, 2008.
- (6) Gain on disposition of assets reported in the nine months ended September 30, 2008 and the three and nine months ended September 30, 2007 includes the recognition of deferred gain recorded primarily in connection with the contribution of certain product pipelines and terminals to Holly Energy Partners, LP, ("HEP"), in March 2005 ("HEP transaction"). A gain of \$42,935 in the second quarter of 2008 represented all the recognition of the remaining deferred gain associated with the HEP transaction and was due to the termination of an indemnification agreement with HEP.
- (7) Income tax expense for the three and nine months ended September 30, 2007 includes a benefit of \$5,485 resulting from the true-up of the prior year income tax expense.
- (8) Adjusted EBITDA has not been presented for the three and nine month periods ended September 30, 2008. Alon has historically provided Adjusted EBITDA during periods of normal operations because management believes it is helpful for investors to compare Alon's operating results to other companies in our industry. Due to the limited operations of the Big Spring refinery following the February fire and the costs and expenses incurred to repair affected units, management does not believe a presentation of Adjusted EBITDA for the three and nine month periods ended September 30, 2008 is meaningful or useful to investors.

For the three and nine month periods ended September 30, 2007, Adjusted EBITDA represents earnings before minority interest in income of subsidiaries, income tax expense, interest expense, depreciation and amortization and gain on disposition of assets. Adjusted EBITDA is not a recognized measurement under GAAP; however, the amounts included in Adjusted EBITDA are derived from amounts included in our consolidated financial statements. Our management believes that the presentation of Adjusted EBITDA is useful to investors during periods of normal operations because it is frequently used by securities analysts, investors, and other interested parties in the evaluation of companies in our industry. In addition, our management believes that Adjusted EBITDA is useful in evaluating our operating performance compared to

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that of other companies in our industry because the calculation of Adjusted EBITDA generally eliminates the effects of minority interest in income of subsidiaries, income tax expense, interest expense, gain on disposition of assets and the accounting effects of capital expenditures and acquisitions, items that may vary for different companies for reasons unrelated to overall operating performance.

Adjusted EBITDA has limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- Adjusted EBITDA does not reflect our cash expenditures or future requirements for capital expenditures or contractual commitments;
- Adjusted EBITDA does not reflect the interest expense or the cash requirements necessary to service interest or principal payments on our debt;
- Adjusted EBITDA does not reflect the prior claim that minority stockholders have on the income generated by non-wholly-owned subsidiaries;
- Adjusted EBITDA does not reflect changes in or cash requirements for our working capital needs; and
- Our calculation of Adjusted EBITDA may differ from EBITDA calculations of other companies in our industry, limiting its usefulness as a comparative measure.

Because of these limitations, Adjusted EBITDA should not be considered a measure of discretionary cash available to us to invest in the growth of our business. We compensate for these limitations by relying primarily on our GAAP results and using Adjusted EBITDA only supplementally.

The following table reconciles net income to Adjusted EBITDA for the three and nine months ended September 30, 2007:

	<b>Three Months Ended September 30, 2007</b>	<b>Nine Months Ended September 30, 2007</b>
	<b>(dollars in thousands)</b>	
Net income	\$ 12,627	\$ 143,805
Minority interest in income of subsidiaries	693	8,574
Income tax expense (benefit)	(1,839)	79,782
Interest expense	12,787	35,874
Depreciation and amortization	17,048	42,643
Gain on disposition of assets	(1,108)	(4,588)
Adjusted EBITDA	<u>\$ 40,208</u>	<u>\$ 306,090</u>

- (9) Includes corporate capital expenditures of \$27 and \$579 for the three months ended September 30, 2008 and 2007, respectively, and \$485 and \$1,006 for the nine months ended September 30, 2008 and 2007, respectively, which are not allocated to our three operating segments.

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**REFINING AND UNBRANDED MARKETING SEGMENT (A)**

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2008	2007	2008	2007
(dollars in thousands, except per barrel data and pricing statistics)				
<b>STATEMENTS OF OPERATIONS DATA:</b>				
Net sales (1)	\$ 1,472,928	\$ 913,589	\$ 3,114,526	\$ 2,458,306
Operating costs and expenses:				
Cost of sales	1,442,376	853,305	3,116,022	2,078,199
Direct operating expenses	54,109	36,396	115,250	117,633
Selling, general and administrative expenses	4,384	4,506	12,452	17,568
Net costs associated with fire (2)	17,376	—	43,212	—
Business interruption recovery (3)	(30,000)	—	(30,000)	—
Depreciation and amortization	13,081	13,085	31,921	34,341
Total operating costs and expenses	1,501,326	907,292	3,288,857	2,247,741
Gain on involuntary conversion of assets (4)	103,092	—	199,680	—
Gain (loss) on disposition of assets (5)	(2,241)	1,125	43,005	4,631
Operating income	\$ 72,453	\$ 7,422	\$ 68,354	\$ 215,196

**KEY OPERATING STATISTICS:**

Total sales volume (bpd)	108,596	125,487	113,860	131,418
Per barrel of throughput:				
Refinery operating margin — Big Spring (6)	\$ 8.17	\$ 9.40	\$ 2.30	\$ 15.81
Refinery operating margin — CA Refineries (6)	9.13	0.82	(0.37)	5.11
Refinery operating margin — Krotz Springs (6)	7.20	N/A	7.20	N/A
Refinery direct operating expense — Big Spring (7)	5.15	3.22	5.00	3.48
Refinery direct operating expense — CA Refineries (7)	6.17	2.65	5.26	3.05
Refinery direct operating expense — Krotz Springs (7)	3.94	N/A	3.94	N/A
Capital expenditures	20,821	6,151	38,445	20,234
Capital expenditures to rebuild the Big Spring refinery	152,225	—	312,566	—
Capital expenditures for turnaround and chemical catalyst	3	4,220	2,072	9,357

**PRICING STATISTICS:**

WTI crude oil (per barrel)	\$ 117.98	\$ 75.43	\$ 113.34	\$ 66.15
WTS crude oil (per barrel)	115.82	70.17	109.53	61.54
MAYA crude oil (per barrel)	106.75	63.04	97.03	54.59
Crack spreads (3/2/1) (per barrel):				
Gulf Coast	\$ 16.05	\$ 13.14	\$ 12.82	\$ 17.38
Group III	14.94	21.23	12.95	22.66
West Coast	14.68	20.50	18.15	30.89
Crack spreads (6/1/2/3) (per barrel):				
West Coast	\$ 3.17	\$ 2.35	\$ 0.22	\$ 7.89
Crack spreads (2/1/1) (per barrel):				
Gulf Coast high sulfur diesel	\$ 15.86	\$ 11.18	\$ 13.15	\$ 20.46
Crude oil differentials (per barrel):				
WTI less WTS	\$ 2.16	\$ 5.26	\$ 3.81	\$ 4.61
WTI less MAYA	11.23	12.39	16.31	11.56
Product price (dollars per gallon):				
Gulf Coast unleaded gasoline	\$ 3.090	\$ 2.073	\$ 2.863	\$ 1.973
Gulf Coast low-sulfur diesel	3.394	2.181	3.285	2.019
Group III unleaded gasoline	3.032	2.288	2.861	2.112
Group III low-sulfur diesel	3.430	2.330	3.300	2.120
West Coast LA CARBOB (unleaded gasoline)	3.084	2.307	3.067	2.406
West Coast LA ultra low-sulfur diesel	3.308	2.238	3.258	2.120
Natural gas (per MMBTU)	8.98	6.24	9.75	7.02

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(A) In the first quarter of 2008, our branded marketing business was removed from the refining and marketing segment and combined with the retail segment. Information for the three and nine months ended September 30, 2007 has been recast to provide a comparison to the current year results.

**THROUGHPUT AND YIELD DATA:**

**BIG SPRING**

	For the Three Months Ended September 30,				For the Nine Months Ended September 30,			
	2008		2007		2008		2007	
	bpd	%	bpd	%	bpd	%	bpd	%
Refinery throughput:								
Sour crude	29,413	83.5	56,292	83.0	27,199	84.2	58,980	85.9
Sweet crude	4,396	12.5	5,903	8.7	3,736	11.6	5,172	7.5
Blendstocks	1,395	4.0	5,629	8.3	1,364	4.2	4,502	6.6
Total refinery throughput (8)	<u>35,204</u>	<u>100.0</u>	<u>67,824</u>	<u>100.0</u>	<u>32,299</u>	<u>100.0</u>	<u>68,654</u>	<u>100.0</u>
Refinery production:								
Gasoline	8,987	26.3	30,516	45.1	10,642	33.7	31,586	46.3
Diesel/jet	8,861	26.0	19,560	28.9	8,128	25.7	20,310	29.8
Asphalt	4,582	13.5	8,485	12.6	4,552	14.4	7,614	11.2
Petrochemicals	626	1.8	3,658	5.4	790	2.5	4,174	6.1
Other	11,054	32.4	5,392	8.0	7,511	23.7	4,497	6.6
Total refinery production (9)	<u>34,110</u>	<u>100.0</u>	<u>67,611</u>	<u>100.0</u>	<u>31,623</u>	<u>100.0</u>	<u>68,181</u>	<u>100.0</u>
Refinery utilization (10)		52.9%		91.7%		45.3%		93.9%

**THROUGHPUT AND YIELD DATA:**

**CALIFORNIA REFINERIES**

	For the Three Months Ended September 30,				For the Nine Months Ended September 30,			
	2008		2007		2008		2007	
	bpd	%	bpd	%	bpd	%	bpd	%
Refinery throughput:								
Medium sour crude	8,692	30.3	24,395	36.5	10,404	30.1	22,949	36.4
Heavy crude	19,714	68.8	42,562	63.8	23,587	68.1	40,124	63.5
Blendstocks	255	0.9	(173)	(0.3)	629	1.8	43	0.1
Total refinery throughput (8)	<u>28,661</u>	<u>100.0</u>	<u>66,784</u>	<u>100.0</u>	<u>34,620</u>	<u>100.0</u>	<u>63,116</u>	<u>100.0</u>
Refinery production:								
Gasoline	3,513	12.6	8,090	12.3	4,672	14.0	7,335	11.9
Diesel/jet	7,379	26.5	14,490	22.1	8,262	24.7	13,711	22.2
Asphalt	9,026	32.4	21,507	32.8	9,650	28.8	19,440	31.5
Light unfinished	0	0.0	3,196	4.9	0	0.0	3,346	5.4
Heavy unfinished	7,678	27.5	17,248	26.3	10,659	31.8	16,853	27.3
Other	278	1.0	1,057	1.6	249	0.7	1,015	1.7
Total refinery production (9)	<u>27,874</u>	<u>100.0</u>	<u>65,588</u>	<u>100.0</u>	<u>33,492</u>	<u>100.0</u>	<u>61,700</u>	<u>100.0</u>
Refinery utilization (10)		39.2%		92.4%		46.9%		87.9%

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	For the Three Months Ended September 30, 2008		For the Nine Months Ended September 30, 2008	
	bpd	%	bpd	%
Refinery throughput:				
Light sweet crude	37,803	64.7	37,803	64.7
Heavy sweet crude	18,595	31.9	18,595	31.9
Blendstocks	<u>1,989</u>	<u>3.4</u>	<u>1,989</u>	<u>3.4</u>
Total refinery throughput (8)	<u>58,387</u>	<u>100.0</u>	<u>58,387</u>	<u>100.0</u>
Refinery production:				
Gasoline	24,255	41.0	24,255	41.0
Diesel/jet	27,910	47.2	27,910	47.2
Heavy oils	1,260	2.1	1,260	2.1
Other	<u>5,700</u>	<u>9.7</u>	<u>5,700</u>	<u>9.7</u>
Total refinery production (9)	<u>59,125</u>	<u>100.0</u>	<u>59,125</u>	<u>100.0</u>
Refinery utilization (10)		67.9%		67.9%

(B) For the nine months ended September 30, 2008, represents throughput and production data for the period from July 1, 2008 through September 30, 2008.

- (1) Net sales include intersegment sales to our asphalt and retail and branded marketing segments at prices which approximate wholesale market prices. These intersegment sales are eliminated through consolidation of our financial statements.
- (2) Includes \$17,376 and \$37,422 for the three and nine months ended September 30, 2008, respectively, of expenses incurred from pipeline commitment deficiencies, crude sale losses and other incremental costs; \$5,000 for the nine months ended September 30, 2008 for our third party liability insurance deductible under the insurance policy; and depreciation for the temporarily idled facilities of \$790 for the nine months ended September 30, 2008.
- (3) Alon recorded income for the three and nine months ended September 30, 2008 of \$30,000 for business interruption recovery as a result of the Big Spring refinery fire with all proceeds received in September and October 2008.
- (4) With the insurance proceeds received of \$250,000 through September 30, 2008, an involuntary gain on conversion of assets has been recorded of \$199,680 for the proceeds received in excess of the book value of the assets impaired of \$25,330 and demolition and repair expenses of \$24,990 incurred through September 30, 2008.
- (5) Gain on disposition of assets reported in the nine months ended September 30, 2008 and the three and nine months ended September 30, 2007 includes the recognition of deferred gain recorded primarily in connection with the contribution of certain product pipelines and terminals to Holly Energy Partners, LP, ("HEP"), in March 2005 ("HEP transaction"). A gain of \$42,935 in the second quarter of 2008 represented all the recognition of the remaining deferred gain associated with the HEP transaction and was due to the termination of an indemnification agreement with HEP.
- (6) Refinery operating margin is a per barrel measurement calculated by dividing the margin between net sales and cost of sales (exclusive of unrealized hedging gains and losses and inventories adjustments related to acquisitions) attributable to each refinery by the refinery's throughput volumes. Industry-wide refining results are driven and measured by the margins between refined product prices and the prices for crude oil, which are referred to as crack spreads. We compare our refinery operating margins to these crack spreads to assess our operating performance relative to other participants in our industry. There were unrealized hedging gains of \$2,525 and \$4,127 for the California refineries for the three and nine months ended September 30, 2008, respectively, and unrealized hedging losses of \$2,256 and \$2,698 for the California refineries for the three and nine months ended September 30, 2007, respectively. There were unrealized hedging losses of \$1,120 for the Big Spring refinery for the three and nine months ended September 30, 2007, respectively.

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The refinery operating margin for the Krotz Springs refinery excludes a charge of \$61,192 to cost of sales for inventories adjustments related to the acquisition.

- (7) Refinery direct operating expense is a per barrel measurement calculated by dividing direct operating expenses at our Big Spring, California, and Krotz Springs refineries, exclusive of depreciation and amortization, by the applicable refinery's total throughput volumes.
- (8) Total refinery throughput represents the total barrels per day of crude oil and blendstock inputs in the refinery production process.
- (9) Total refinery production represents the barrels per day of various finished products produced from processing crude and other refinery feedstocks through the crude units and other conversion units at the refinery. Light product yields decreased at the Big Spring refinery for the three and nine months ended September 30, 2008 due to the fire on February 18, 2008 and the re-start of the crude unit in a hydroskimming mode on April 5, 2008.
- (10) Refinery utilization represents average daily crude oil throughput divided by crude oil capacity, excluding planned periods of downtime for maintenance and turnarounds. The decrease in refinery utilization at our Big Spring refinery for the three and nine months ended September 30, 2008 is due to the fire on February 18, 2008. Production ceased at the Big Spring refinery until the re-start of the crude unit in a hydroskimming mode on April 5, 2008. The Big Spring refinery returned to a normal operating mode with the re-start of the Fluid Catalytic Cracking Unit ("FCCU") on September 26, 2008. The decrease in refinery utilization at our California refineries is due to reduced throughput to optimize our refining and asphalt economics. The low refinery utilization at our Krotz Springs refinery is due to shutdowns during hurricanes Gustav and Ike and limited crude supply and electrical outages following the hurricanes.

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## ASPHALT SEGMENT

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2008	2007	2008	2007
(dollars in thousands, except per ton data)				
<b>STATEMENTS OF OPERATIONS DATA:</b>				
Net sales	\$ 261,556	\$ 211,117	\$ 542,773	\$ 506,508
Operating costs and expenses:				
Cost of sales (1)	227,348	201,447	482,957	452,722
Direct operating expenses	12,639	11,946	34,333	34,738
Selling, general and administrative expenses	921	358	3,043	2,174
Depreciation and amortization	535	557	1,603	1,612
Total operating costs and expenses	241,443	214,308	521,936	491,246
Gain (loss) on disposition of assets	—	(4)	—	—
Operating income (loss)	\$ 20,113	\$ (3,195)	\$ 20,837	\$ 15,262

**KEY OPERATING STATISTICS:**

Total sales volume (tons in thousands)	426	617	1,091	1,533
Sales price per ton	\$ 613.98	\$ 342.17	\$ 497.50	\$ 330.40
Asphalt margin per ton (2)	\$ 80.30	\$ 15.67	\$ 54.83	\$ 35.09
Capital expenditures	\$ 32	\$ 495	\$ 307	\$ 1,655

- (1) Cost of sales includes intersegment purchases of asphalt blends from our refining and unbranded marketing segment at prices which approximate wholesale market prices. These intersegment purchases are eliminated through consolidation of our financial statements.
- (2) Asphalt margin is a per ton measurement calculated by dividing the margin between net sales and cost of sales by the total sales volume. Asphalt margins are used in the asphalt industry to measure operating results related to asphalt sales.

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**RETAIL AND BRANDED MARKETING SEGMENT (A)**

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2008	2007	2008	2007
(dollars in thousands, except per gallon data)				
<b>STATEMENTS OF OPERATIONS DATA:</b>				
Net sales	\$ 351,496	\$ 342,082	\$ 1,038,022	\$ 943,006
Operating costs and expenses:				
Cost of sales (1)	323,549	304,339	959,590	856,952
Selling, general and administrative expenses	24,241	21,431	70,405	56,396
Depreciation and amortization	3,392	3,212	10,290	6,061
Total operating costs and expenses	351,182	328,982	1,040,285	919,409
Gain (loss) on disposition of assets	—	(13)	—	(43)
Operating income (loss)	\$ 314	\$ 13,087	\$ (2,263)	\$ 23,554

**KEY OPERATING STATISTICS:**

Integrated branded fuel sales (thousands of gallons) (2)	54,700	60,458	163,789	191,134
Integrated branded fuel margin (cents per gallon) (2)	2.7	17.7	2.2	11.5
Non-Integrated branded fuel sales (thousands of gallons) (2)	28,236	53,291	103,687	162,396
Non-Integrated branded fuel margin (cents per gallon) (2)	(1.3)	2.5	(1.2)	1.7
Number of stores (end of period)	306	308	306	308
Retail fuel sales (thousands of gallons)	23,807	27,049	73,092	65,075
Retail fuel sales (thousands of gallons per site per month) (3)	26	29	27	30
Retail fuel margin (cents per gallon) (4)	22.5	16.0	20.0	19.3
Retail fuel sales price (dollars per gallon) (5)	\$ 3.86	\$ 2.92	\$ 3.57	\$ 2.77
Merchandise sales	\$ 69,378	\$ 69,180	\$ 197,931	\$ 159,289
Merchandise sales (per site per month) (3)	76	75	72	74
Merchandise margin (6)	30.8%	30.7%	30.9%	29.7%
Capital expenditures	\$ 844	\$ 3,977	\$ 2,011	\$ 5,954

(A) In the first quarter of 2008, our branded marketing business was removed from the refining and marketing segment and combined with the retail segment. Information for the three and nine months ended September 30, 2007 has been recast to provide a comparison to the current year results.

- (1) Cost of sales includes intersegment purchases of motor fuels from our refining and unbranded marketing segment at prices which approximate wholesale market prices. These intersegment purchases are eliminated through consolidation of our financial statements.
- (2) Marketing sales volume represents branded fuel sales to our wholesale marketing customers located in both our integrated and non-integrated regions. The branded fuels we sell in our integrated region are primarily supplied by the Big Spring refinery, but due to the fire on February 18, 2008 at the Big Spring refinery, more fuel has been purchased from third-party suppliers. The branded fuels we sell in the non-integrated region are obtained from third-party suppliers. The marketing margin represents the margin between the net sales and cost of sales attributable to our branded fuel sales volume, expressed on a cents-per-gallon basis.
- (3) Retail fuel and merchandise sales per site for the three and nine month periods ending September 30, 2007 were calculated using 308 stores for the three months ended and a weighted average for the nine months ended. We added 102 stores with the acquisition of Skinny's, Inc. on June 29, 2007, which were weighted for the calculation of the nine months ended September 30, 2007.

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- (4) Retail fuel margin represents the difference between motor fuel sales revenue and the net cost of purchased motor fuel, including transportation costs and associated motor fuel taxes, expressed on a cents-per-gallon basis. Motor fuel margins are frequently used in the retail industry to measure operating results related to motor fuel sales.
- (5) Retail fuel sales price per gallon represents the average sales price for motor fuels sold through our retail convenience stores.
- (6) Merchandise margin represents the difference between merchandise sales revenues and the delivered cost of merchandise purchases, net of rebates and commissions, expressed as a percentage of merchandise sales revenues. Merchandise margins, also referred to as in-store margins, are commonly used in the retail convenience store industry to measure in-store, or non-fuel, operating results.

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### *Three months ended September 30, 2008 Compared to the Three months ended September 30, 2007*

#### *Net Sales*

*Consolidated.* Net sales for the three months ended September 30, 2008 were \$1,905.1 million, compared to \$1,243.7 million for the three months ended September 30, 2007, an increase of \$661.4 million or 53.2%. This increase was primarily due to the acquisition of the Krotz Springs refinery, which contributed \$678.9 million to the increase in sales, and higher refined product prices, partially offset by lower throughput at both the Big Spring refinery, due to the February 18, 2008 fire, and at the California refineries, to optimize our refining and asphalt economics.

*Refining and Unbranded Marketing Segment.* Net sales for our refining and unbranded marketing segment were \$1,472.9 million for the three months ended September 30, 2008, compared to \$913.6 million for the three months ended September 30, 2007, an increase of \$559.3 million or 61.2%. This increase was primarily due to the acquisition of the Krotz Springs refinery during the third quarter of 2008, which contributed net sales for the third quarter of \$678.9 million, and to significantly higher prices, partially offset by lower sales volumes. The average price of Gulf Coast unleaded gasoline for the third quarter of 2008 increased approximately \$1.02 per gallon to \$3.090 per gallon, compared to \$2.073 per gallon in the third quarter of 2007, an increase of 49.1%, and the average Gulf Coast low-sulfur diesel price increased by approximately \$1.21 per gallon to \$3.394 per gallon in the third quarter of 2008 as compared to \$2.181 per gallon in the third quarter of 2007, an increase of 55.6%. Our average refinery throughput in Big Spring decreased by 32,620 bpd to 35,204 bpd in the third quarter of 2008, compared to 67,824 bpd during the third quarter of 2007 due to the fire on February 18, 2008. While our throughput decreased, we were able to meet supply commitments to our customers through third party purchases. Our average refinery throughput at the California refineries decreased by 38,123 bpd to 28,661 bpd in the third quarter of 2008 compared to 66,784 bpd in the third quarter of 2007 to optimize our refining and asphalt economics.

*Asphalt Segment.* Net sales for our asphalt segment were \$261.6 million for the three months ended September 30, 2008, compared to \$211.1 million for the three months ended September 30, 2007, an increase of \$50.5 million or 23.9%. This increase was primarily due to higher asphalt prices, partially offset by lower sales volumes.

*Retail and Branded Marketing Segment.* Net sales for our retail and branded marketing segment were \$351.5 million for the three months ended September 30, 2008 compared to \$342.1 million for the three months ended September 30, 2007, an increase of \$9.4 million or 2.7%. This increase was primarily attributable to higher prices of gasoline and diesel fuel and was partially offset by lower sales volumes.

#### *Cost of Sales*

*Consolidated.* Cost of sales was \$1,812.4 million for the three months ended September 30, 2008, compared to \$1,136.0 million for the three months ended September 30, 2007, an increase of \$676.4 million or 59.5%. This increase was primarily due to the addition of the Krotz Springs refinery during the third quarter of 2008 and increased costs in all other segments due to higher crude oil and refined product prices; partially being offset by lower throughput and sales volumes.

*Refining and Unbranded Marketing Segment.* Cost of sales for our refining and marketing segment was \$1,442.4 million for the three months ended September 30, 2008, compared to \$853.3 million for the three months ended September 30, 2007, an increase of \$589.1 million or 69.0% primarily related to the acquisition of the Krotz Springs refinery and to higher crude oil prices, partially offset by lower throughput. The average price of WTS crude oil for the third quarter of 2008 increased \$45.65 per barrel to \$115.82 per barrel, compared to \$70.17 per barrel for the third quarter of 2007, an increase of 65.1%. The average price of MAYA crude oil for the third quarter of 2008 increased \$43.71 per barrel to \$106.75, compared to \$63.04 per barrel for the third quarter of 2007, an increase of 69.3%.

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*Asphalt Segment.* Cost of sales for our asphalt segment was \$227.3 million for the three months ended September 30, 2008, compared to \$201.4 million for the three months ended September 30, 2007, an increase of \$25.9 million or 12.9%. This increase was primarily due to higher crude prices and partially offset by lower asphalt sales volumes.

*Retail Branded Marketing Segment.* Cost of sales for our retail and branded marketing segment was \$323.5 million for the three months ended September 30, 2008, compared to \$304.3 million for the three months ended September 30, 2007, an increase of \$19.2 million or 6.3%. This increase was attributed to the increased motor fuel prices.

### *Direct Operating Expenses*

*Consolidated.* Direct operating expenses were \$66.7 million for the three months ended September 30, 2008, compared to \$48.3 million for the three months ended September 30, 2007, an increase of \$18.4 million or 38.1%. The increase was due primarily to the acquisition of the Krotz Springs refinery during the third quarter of 2008.

*Refining and Unbranded Marketing Segment.* Direct operating expenses for our refining and unbranded marketing segment for the three months ended September 30, 2008 were \$54.1 million, compared to \$36.4 million for the three months ended September 30, 2007, an increase of \$17.7 million or 48.6%. The increase was due primarily to the acquisition of the Krotz Springs refinery during the third quarter of 2008.

*Asphalt Segment.* Direct operating expenses for our asphalt segment for the three months ended September 30, 2008 were \$12.6 million, compared to \$11.9 million for the three months ended September 30, 2007, an increase of \$0.7 million or 5.9%.

### *Selling, General and Administrative Expenses*

*Consolidated.* SG&A expenses for the three months ended September 30, 2008 were \$29.7 million, compared to \$26.4 million for the three months ended September 30, 2007, an increase of \$3.3 million or 12.5%.

*Refining and Unbranded Marketing Segment.* SG&A expenses for our refining and unbranded marketing segment for the three months ended September 30, 2008 were \$4.4 million, compared to \$4.5 million for the three months ended September 30, 2007, a decrease of \$0.1 million or 2.2%.

*Asphalt Segment.* SG&A expenses for our asphalt segment for the three months ended September 30, 2008 were \$0.9 million, compared to \$0.4 million for the three months ended September 30, 2007, an increase of \$0.5 million or 125.0%.

*Retail and Branded Marketing Segment.* SG&A expenses for our retail segment for the three months ended September 30, 2008 were \$24.2 million, compared to \$21.4 million for the three months ended September 30, 2007, an increase of \$2.8 million or 13.1%. This increase was primarily attributable to restructuring activities in preparation for an initial public offering contemplated for this segment.

### *Depreciation and Amortization*

Depreciation and amortization for the three months ended September 30, 2008 was \$17.2 million, compared to \$17.0 million for the three months ended September 30, 2007. This \$0.2 million or 1.2% increase was primarily attributable to increased capital activity over the past year and the addition of the Krotz Springs refinery.

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### *Operating Income*

*Consolidated.* Operating income for the three months ended September 30, 2008 was \$92.5 million, compared to \$17.0 million for the three months ended September 30, 2007, an increase of \$75.5 million. This increase was primarily due to a gain on involuntary conversion of assets of \$103.1 million and business interruption recovery of \$30.0 million related to the Big Spring refinery fire. This increase was offset by a reduction of the throughput at the California refineries and the Big Spring refinery and a charge of \$61.2 million to cost of sales for inventories adjustments related to the Krotz Springs acquisition.

*Refining and Unbranded Marketing Segment.* Operating income for the three months ended September 30, 2008 increased by \$65.1 million to \$72.5 million compared to \$7.4 million for the three months ended September 30, 2007. This increase was primarily due to the recording of a recovery relating to business interruption of \$30.0 million and a gain on involuntary conversion of \$103.1 million partially offset by lower operating margins and reduced throughputs. Our Big Spring refinery operating margin for the third quarter of 2008 decreased \$1.23 per barrel to \$8.17 per barrel, compared to \$9.40 per barrel in the third quarter of 2007. The Gulf Coast 3/2/1 crack spread increased by 22.1% to an average of \$16.05 per barrel in the third quarter of 2008 compared to an average of \$13.14 per barrel in the third quarter of 2007. The Big Spring refinery operated in a hydroskimming mode in the third quarter of 2008 due to the fire, which resulted in lower refinery light product yields and as a result, a lower refinery operating margin was realized. Light product yields were approximately 54.1% for the third quarter of 2008 and 79.4% for the third quarter of 2007. Operating margins for our California refineries increased by \$8.31 per barrel to \$9.13 per barrel compared to \$0.82 per barrel in the third quarter of 2007. The increase was primarily attributable to a 34.9% increase in the West Coast 6/1/2/3 crack spread to \$3.17 per barrel for the three months ended September 30, 2008 from \$2.35 per barrel for the three months ended September 30, 2007, and from optimizing inventory levels. MAYA crude oil increased \$43.71 per barrel to \$106.75 per barrel from \$63.04 per barrel during the same period in 2007. The Krotz Springs refinery had a negative effect on operating income as a charge of \$61.2 million to cost of sales was made in the third quarter of 2008 for inventories adjustments related to the acquisition.

In connection with the February 18, 2008 fire at the Big Spring refinery, for the three months ended September 30, 2008, an involuntary gain on conversion of assets has been recorded of \$103.1 million for the proceeds of \$250.0 million received in excess of the book value of the assets impaired of \$25.3 million and demolition and repair expenses of \$25.0 million incurred through September 30, 2008.

For the three months ended September 30, 2008, we recorded pre-tax costs of \$17.4 million associated with the fire incurred from pipeline commitment deficiencies, crude sale losses and other incremental costs.

*Asphalt Segment.* Operating income for our asphalt segment was \$20.1 million for the three months ended September 30, 2008, compared to an operating loss of \$3.2 million for the three months ended September 30, 2007, an increase of \$23.3 million. This increase was primarily due to an increase in sales prices for asphalt to more closely coincide with crude oil prices, and was partially offset by lower asphalt sales volumes.

*Retail and Branded Marketing Segment.* Operating income for our retail and branded marketing segment was \$0.3 million for the three months ended September 30, 2008, compared to \$13.1 million income for the three months ended September 30, 2007, a decrease of \$12.8 million. This decrease was primarily due to lower fuel margins and sales volumes in the branded marketing business.

### *Interest Expense*

Interest expense was \$21.5 million for the three months ended September 30, 2008, compared to \$12.8 million for the three months ended September 30, 2007, an increase of \$8.7 million. This increase was attributed to additional interest expense related to the acquisition of the Krotz Springs refinery and interest cost associated with borrowings under our revolving credit facilities during the third quarter of 2008.

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### *Income Tax Expense (Benefit)*

Income tax expense was \$25.1 million for the three months ended September 30, 2008, compared to an income tax benefit of \$1.8 million for the three months ended September 30, 2007, an increase of \$26.9 million. This increase was attributed to an adjustment made to the 2007 income tax expense. Our effective tax rate was 37.4% for the third quarter of 2008, compared to an effective tax rate of negative 16.0% for the third quarter of 2007.

### *Minority Interest in Income of Subsidiaries*

Minority interest in income of subsidiaries represents the proportional share of net income related to non-voting common stock owned by minority stockholders in two of our subsidiaries, Alon Assets and Alon Operating. Minority interest in income of subsidiaries was \$2.5 million for the three months ended September 30, 2008, compared to \$0.7 million for the three months ended September 30, 2007, an increase of \$1.8 million. This increase was primarily attributable to our increased income in the quarter as a result of the factors discussed above.

### *Accumulated Dividends on Preferred Stock of Subsidiary*

Accumulated dividends on preferred stock of subsidiary was \$2.2 million for the three months ended September 30, 2008 and is related to an \$80.0 million equity investment by Alon Israel Oil Company, Ltd. in preferred stock of a new Alon holding company subsidiary. The \$80.0 million equity investment was used to fund a portion of the Krotz Springs refinery acquisition on July 3, 2008. The dividends accrue at a rate of 10.75% per annum and are paid upon approval of Alon's board of directors.

### *Net Income*

Net income was \$37.3 million for the three months ended September 30, 2008, compared to \$12.6 million for the three months ended September 30, 2007, an increase of \$24.7 million or 196.0%. This increase was attributable to the factors discussed above.

### ***Nine Months Ended September 30, 2008 Compared to the Nine Months Ended September 30, 2007***

#### *Net Sales*

*Consolidated.* Net sales for the nine months ended September 30, 2008 were \$4,170.5 million, compared to \$3,396.8 million for the nine months ended September 30, 2007, an increase of \$773.7 million or 22.8%. This increase was primarily due to the acquisition of the Krotz Springs refinery, which contributed \$678.9 million to the increase in sales, and higher refined product prices, partially offset by lower throughput at both the Big Spring refinery, due to the February 18, 2008 fire, and at the California refineries to optimize our refining and asphalt economics.

*Refining and Unbranded Marketing Segment.* Net sales for our refining and unbranded marketing segment were \$3,114.5 million for the nine months ended September 30, 2008, compared to \$2,458.3 million for the nine months ended September 30, 2007, an increase of \$656.2 million or 26.7%. This increase was primarily due to the acquisition of the Krotz Springs refinery during the third quarter of 2008 and to significantly higher prices, partially offset by lower sales volumes. The average price of Gulf Coast unleaded gasoline for the nine months ended September 30, 2008 increased approximately \$0.89 per gallon to \$2.863 per gallon, compared to \$1.973 per gallon for the nine months ended September 30, 2007, an increase of 45.1%, and the average Gulf Coast low-sulfur diesel price increased by approximately \$1.27 per gallon to \$3.285 per gallon for the nine months ended September 30, 2008 as compared to \$2.019 per gallon for the nine months ended September 30, 2007, an increase of 62.7%. Our average refinery throughput at our Big Spring refinery decreased by 36,355 bpd to 32,299 bpd for the nine months ended September 30, 2008, compared to 68,654 bpd for the nine months ended September 30, 2007 due to the fire on February 18, 2008. While our throughput decreased, we were able to meet supply commitments to our customers through third party purchases. Our average refinery throughput at the California refineries decreased by 28,496 bpd to 34,620 bpd for the nine months ended September 30, 2008 compared to 63,116 bpd for the nine months ended September 30, 2007 to optimize our refining and asphalt economics.

*Asphalt Segment.* Net sales for our asphalt segment were \$542.8 million for the nine months ended September 30, 2008, compared to \$506.5 million for the nine months ended September 30, 2007, an increase of \$36.3 million or 7.2%. This increase was primarily due to the increase in the price of crude oil, which resulted in higher prices for asphalt, partially offset by lower asphalt sales volumes.

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*Retail and Branded Marketing Segment.* Net sales for our retail and branded marketing segment were \$1,038.0 million for the nine months ended September 30, 2008 compared to \$943.0 million for the nine months ended September 30, 2007, an increase of \$95.0 million or 10.1%. This increase was primarily attributable to higher prices in gasoline and diesel fuel and the acquisition of 102 Skinny's convenience stores on June 29, 2007, and was partially offset by lower sales volumes.

### *Cost of Sales*

*Consolidated.* Cost of sales was \$4,033.8 million for the nine months ended September 30, 2008, compared to \$2,876.9 million for the nine months ended September 30, 2007, an increase of \$1,156.9 million or 40.2%. This increase was primarily due to increased cost associated with the acquisition of the Krotz Springs refinery and in all other segments due to higher crude oil prices and was partially offset by lower throughput.

*Refining and Unbranded Marketing Segment.* Cost of sales for our refining and unbranded marketing segment was \$3,116.0 million for the nine months ended September 30, 2008, compared to \$2,078.2 million for the nine months ended September 30, 2007, an increase of \$1,037.8 million or 50.0%, which was primarily related to the acquisition of the Krotz Springs refinery and to higher crude oil prices and partially offset by lower throughput. The average price per barrel of WTS crude oil for the nine months ended September 30, 2008 increased \$47.99 per barrel to \$109.53 per barrel, compared to \$61.54 per barrel for the nine months ended September 30, 2007, an increase of 78.0%.

*Asphalt Segment.* Cost of sales for our asphalt segment was \$483.0 million for the nine months ended September 30, 2008, compared to \$452.7 million for the nine months ended September 30, 2007, an increase of \$30.3 million or 6.7%. This increase was due to higher crude cost and offset by a decrease due to lower asphalt sales volumes.

*Retail and Branded Marketing Segment.* Cost of sales for our retail and branded marketing segment was \$959.6 million for the nine months ended September 30, 2008, compared to \$857.0 million for the nine months ended September 30, 2007, an increase of \$102.6 million or 12.0%. This increase was primarily due to increased motor fuel prices and to the acquisition of 102 Skinny's convenience stores on June 29, 2007.

### *Direct Operating Expenses*

*Consolidated.* Direct operating expenses were \$149.6 million for the nine months ended September 30, 2008, compared to \$152.4 million for the nine months ended September 30, 2007, a decrease of \$2.8 million or 1.8%.

*Refining and Unbranded Marketing Segment.* Direct operating expenses for our refining and unbranded marketing segment for the nine months ended September 30, 2008 were \$115.3 million, compared to \$117.6 million for the nine months ended September 30, 2007, a decrease of \$2.3 million or 2.0%. This decrease was due primarily to reduced throughput in both the California refineries and the Big Spring refinery, partially offset by the increased operating expenses associated with the Krotz Springs refinery.

*Asphalt Segment.* Direct operating expenses for our asphalt segment for the nine months ended September 30, 2008 were \$34.3 million, compared to \$34.7 million for the nine months ended September 30, 2007, a decrease of \$0.4 million or 1.2%.

### *Selling, General and Administrative Expenses*

*Consolidated.* SG&A expenses for the nine months ended September 30, 2008 were \$86.4 million, compared to \$76.5 million for the nine months ended September 30, 2007, an increase of \$9.9 million or 12.9%. This increase was primarily attributable to the acquisition of 102 Skinny's convenience stores on June 29, 2007.

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*Refining and Unbranded Marketing Segment.* SG&A expenses for our refining and unbranded marketing segment for the nine months ended September 30, 2008 were \$12.5 million, compared to \$17.6 million for the nine months ended September 30, 2007, a decrease of \$5.1 million or 29.0%. This decrease was primarily due to reduced throughput in both the California refineries and the Big Spring refinery.

*Asphalt Segment.* SG&A expenses for our asphalt segment for the nine months ended September 30, 2008 were \$3.0 million, compared to \$2.2 million for the nine months ended September 30, 2007, an increase of \$0.8 million or 36.4%.

*Retail and Branded Marketing Segment.* SG&A expenses for our retail and branded marketing segment for the nine months ended September 30, 2008 were \$70.4 million, compared to \$56.4 million for the nine months ended September 30, 2007, an increase of \$14.0 million or 24.8%. This increase was primarily attributable to the acquisition of 102 Skinny's convenience stores on June 29, 2007.

### *Depreciation and Amortization*

Depreciation and amortization for the nine months ended September 30, 2008 was \$44.5 million, compared to \$42.6 million for the nine months ended September 30, 2007. This \$1.9 million or 4.5% increase was primarily attributable to increased capital activity over the past year.

### *Operating Income*

*Consolidated.* Operating income for the nine months ended September 30, 2008 was \$85.8 million, compared to \$253.0 million operating income for the nine months ended September 30, 2007, a decrease of \$167.2 million or 66.1%. This decrease is primarily a result of reduced refining margins and refinery throughput at both the California refineries and the Big Spring refinery.

*Refining and Unbranded Marketing Segment.* Operating income for our refining and unbranded marketing segment for the nine months ended September 30, 2008 was \$68.4 million, compared to \$215.2 million operating income for the nine months ended September 30, 2007, a decrease of \$146.8 million, or 68.2%. Our Big Spring refinery operating margin for the nine months ended September 30, 2008 decreased \$13.51 per barrel to \$2.30 per barrel, compared to \$15.81 per barrel in the nine months ended September 30, 2007. The Gulf Coast 3/2/1 crack spread decreased by 26.2% to an average of \$12.82 per barrel in the first nine months of 2008 compared to an average of \$17.38 per barrel in the first nine months of 2007, contributing to the lower Big Spring refinery operating margin. The Big Spring refinery operated in a hydroskimming mode in the third quarter of 2008 due to the fire, which resulted in lower refinery light product yields. Light product yields were approximately 62% and 82% for the nine months ended September 30, 2008 and 2007, respectively. In the first nine months of 2008, operating margins for our California refineries decreased \$5.48 per barrel to (\$0.37) per barrel compared to \$5.11 per barrel in the first nine months of 2007.

In connection with the February 18, 2008 fire at the Big Spring refinery, for the nine months ended September 30, 2008, an involuntary gain on conversion of assets has been recorded of \$199.7 million for the proceeds of \$250.0 million received in excess of the book value of the assets impaired of \$25.3 million and demolition and repair expenses of \$25.0 million incurred through September 30, 2008.

For the nine months ended September 30, 2008, we have recorded pre-tax costs of \$43.2 million associated with the fire. The components of the net costs for the nine months ended September 30, 2008 include: \$37.4 million incurred from pipeline commitment deficiencies, crude sale losses and other incremental costs, \$5.0 million for our third party liability insurance deductible under the insurance policy and \$0.8 million of depreciation for the temporarily idled facilities.

A gain on the disposition of assets of \$42.9 million for the nine months ended September 30, 2008 represented the recognition of all the remaining deferred gain associated with the HEP transaction and was due to the termination of an indemnification agreement with HEP.

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*Asphalt Segment.* Operating income for our asphalt segment was \$20.8 million for the nine months ended September 30, 2008, compared to \$15.3 million for the nine months ended September 30, 2007, an increase of \$5.5 million. This increase was primarily due to an increase in prices for asphalt to more closely coincide with crude oil prices and was partially offset by lower asphalt sales volume.

*Retail and Branded Marketing Segment.* Operating loss for our retail and branded marketing segment was (\$2.3) million for the nine months ended September 30, 2008, compared to \$23.6 million operating income for the nine months ended September 30, 2007, a decrease of \$25.9 million or 109.7%. This decrease was primarily due to lower sales volumes and margins in the branded marketing business.

### *Interest Expense*

Interest expense was \$42.9 million for the nine months ended September 30, 2008, compared to \$35.9 million for the nine months ended September 30, 2007, an increase of \$7.0 million. This increase was attributed to additional interest expense related to the acquisition of the Krotz Springs refinery and interest cost associated with borrowings under our revolving credit facilities during the nine months ended September 30, 2008.

### *Income Tax Expense (Benefit)*

Income tax expense was \$15.9 million for the nine months ended September 30, 2008, compared to \$79.8 million expense for the nine months ended September 30, 2007, a decrease of \$63.9 million, or 80.1%. This decrease resulted from our lower earnings in the first nine months of 2008 compared to the first nine months of 2007. Our effective tax rate was 38.0% for the first nine months of 2008, compared to an effective tax rate of 34.4% for the first nine months of 2007.

### *Minority Interest in Income of Subsidiaries*

Minority interest in income of subsidiaries represents the proportional share of net income related to non-voting common stock owned by minority stockholders in two of our subsidiaries, Alon Assets and Alon Operating. Minority interest in income of subsidiaries was \$1.8 million for the nine months ended September 30, 2008, compared to \$8.6 million for the nine months ended September 30, 2007, a decrease of \$6.8 million or 79.1%. This decrease was primarily attributable to our lower earnings in the first nine months of 2008 as a result of the factors discussed above.

### *Accumulated Dividends on Preferred Stock of Subsidiary*

Accumulated dividends on preferred stock of subsidiary was \$2.2 million for the nine months ended September 30, 2008 and is related to an \$80.0 million equity investment by Alon Israel Oil Company, Ltd. in preferred stock of a new Alon holding company subsidiary. The \$80.0 million equity investment was used to fund a portion of the Krotz Springs refinery acquisition on July 3, 2006. The dividends accrue at a rate of 10.75% per annum and are paid upon approval of Alon's board of directors.

### *Net Income*

Net income was \$21.9 million for the nine months ended September 30, 2008, compared to \$143.8 million net income for the nine months ended September 30, 2007, a decrease of \$121.9 million, or 84.8%. This decrease was attributable to the factors discussed above.

## **Liquidity and Capital Resources**

Our primary sources of liquidity are cash on hand, cash generated from our operating activities and borrowings under our revolving credit facilities. As a result of the fire at our Big Spring refinery on February 18, 2008, these sources have been, and we expect them to continue to be, supplemented by insurance recoveries. The applicable insurance policies provide us with a combined single limit of \$385.0 million for property damage, with a \$2.0 million deductible, and business interruption coverage with a 45 day waiting period. We also have third party liability insurance with a limit of \$150.0 million and a \$5.0 million deductible. At the present time, we believe that the total cost to repair the Big Spring refinery and losses claimed under the business interruption portion of the aforementioned policy could exceed the combined single limit of the policy. We believe that the aforementioned sources of funds and other capital resources will be sufficient to satisfy the cash requirements we anticipate for the repair of the Big Spring refinery as well as to satisfy the anticipated cash requirements associated with our business during the next 12 months.

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Our ability to generate sufficient cash from our operating activities depends on our future performance, which is subject to general economic, political, financial, competitive and other factors beyond our control. In addition, our future capital expenditures and other cash requirements could be higher than we currently expect as a result of various factors, including any expansion of our business and a final determination of the cost and timing of repairs required as a result of, and insurance recoveries resulting from, the fire at the Big Spring refinery.

Depending upon conditions in the capital markets and other factors, we will from time to time consider the issuance of debt or equity securities, or other possible capital markets transactions, the proceeds of which could be used to refinance current indebtedness or for other corporate purposes. Pursuant to our growth strategy, we will also consider from time to time acquisitions of, and investments in, assets or businesses that complement our existing assets and businesses. Acquisition transactions, if any, are expected to be financed through cash on hand and from operations, bank borrowings, the issuance of debt or equity securities or a combination of two or more of those sources.

### *Cash Flows*

The following table sets forth our consolidated cash flows for the three and nine months ended September 30, 2008 and 2007:

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2008	2007	2008	2007
	(dollars in thousands)			
Cash provided by (used in):				
Operating activities	\$ 33,682	\$ 14,687	\$ (8,394)	\$ 173,595
Investing activities	(532,747)	(50,595)	(583,750)	(150,584)
Financing activities	503,845	(4,334)	542,205	32,249
Net increase (decrease) in cash and cash equivalents	\$ 4,780	\$ (40,242)	\$ (49,939)	\$ 55,260

### *Cash Flows Provided by (Used In) Operating Activities*

Net cash provided by operating activities during the three months ended September 30, 2008 was \$ 33.7 million, compared to \$14.7 million during the nine months ended September 30, 2007. The total change of \$19.0 million in net cash provided by operating activities was attributable to \$42.6 million substantially due to optimization of working capital, partially offset by the change in net income for the three months ended September 30, 2008 over the same period in 2007, adjusted for deferred income tax expense, gain on involuntary conversion of assets and gain on disposition of assets with a total of \$23.6 million.

Net cash used in operating activities during the nine months ended September 30, 2008 was \$8.4 million, compared to net cash provided of \$173.6 million during the nine months ended September 30, 2007. The total change of \$182.0 million in net cash used in operating activities was attributable to the change in net income for the nine months ended September 30, 2008 over the same period in 2007, adjusted for deferred income tax expense, gain on involuntary conversion of assets and gain on disposition of assets with a total of \$277.5 million, partially offset by \$95.5 million substantially due to optimization of working capital.

### *Cash Flows Used In Investing Activities*

Net cash used in investing activities during the three months ended September 30, 2008 was \$532.7 million, compared to \$50.6 million used during the three months ended September 30, 2007. The change in net cash used in investing activities was primarily attributable to \$152.2 million in capital expenditures to rebuild the Big Spring refinery and planned capital expenditures of \$21.7 million, partially offset by \$103.1 million of insurance recoveries related to the fire and \$461.9 million for the acquisition of the Krotz Springs refinery (\$480.2 million for acquisition less amounts previously held in escrow of \$18.3 million during the second quarter of 2008) in the three months ended September 30, 2008, compared to \$35.0 million to purchase short-term investments and capital expenditures of \$15.5 million in the three months ended September 30, 2007.

Net cash used in investing activities during the nine months ended September 30, 2008 was \$583.8 million, compared to \$150.6 million used during the nine months ended September 30, 2007. The change in net cash used in investing activities was primarily attributable to \$312.6 million in capital expenditures to rebuild the Big Spring refinery, sales of short term investments of \$27.3 million and planned capital expenditures of \$43.3 million, partially offset by \$225.0 million of insurance recoveries related to the fire and \$480.2 million for the acquisition of the Krotz Springs refinery in the nine months ended September 30, 2008, compared to \$35.0 million to purchase short-term investments, capital expenditures of \$38.3 and \$77.4 million for the acquisition of Skinny's Inc. in the nine months ended September 30, 2007.

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### *Cash Flows Provided By Financing Activities*

Net cash provided by financing activities was \$503.8 million during the three months ended September 30, 2008, compared to cash used of \$4.3 million during the three months ended September 30, 2007. The change in net cash provided by financing activities in the third quarter of 2008 was primarily attributable to \$203.0 million of borrowings under the revolving credit facilities and activities related to the Krotz Springs acquisition which included additions to long-term debt of \$252.0 million and \$80.0 million received from the sale of preferred stock of a subsidiary, partially offset by debt issuance costs of \$27.7 million.

Net cash provided by financing activities was \$542.2 million during the nine months ended September 30, 2008, compared to cash provided of \$32.2 million during the nine months ended September 30, 2007. The change in net cash provided by financing activities in the first nine months of 2008 was primarily attributable to \$254.0 million of borrowings under the revolving credit facilities and activities related to the Krotz Springs acquisition which included additions to long-term debt of \$252.0 million and \$80.0 million received from the sale of preferred stock of a subsidiary net of debt issuance costs of \$27.7 million, partially offset by repayment of long-term debt of \$10.3 million compared to an increase in long term debt of \$46.2 million to partially fund the acquisition of Skinny's, Inc. and repayment of long-term debt of \$5.7 million in the first nine months of 2007.

### *Cash Position and Indebtedness*

We consider all highly liquid instruments with a maturity of three months or less at the time of purchase to be cash equivalents. Cash equivalents are stated at cost, which approximates market value, and are invested in conservative, highly-rated instruments issued by financial institutions or government entities with strong credit standings. As of September 30, 2008, our total cash and cash equivalents were \$18.7 million and we had total debt of \$1,082.4 million.

*Summary of Indebtedness.* The following table sets forth summary information related to our term loan credit facility, revolving credit facilities and retail credit facilities as of September 30, 2008:

	As of September 30, 2008		
	<u>Amount Outstanding</u>	<u>Total Facility</u>	<u>Total Availability (1)</u>
		(dollars in thousands)	
Debt, including current portion:			
Term loan credit facilities	\$ 793,810	\$ 739,810	\$ —
Revolving credit facilities	254,000	1,000,000	213,868
Retail credit facilities	88,547	88,547	—
Totals	<u>\$ 1,136,357</u>	<u>\$ 1,828,357</u>	<u>\$ 213,868</u>

- (1) Total availability was calculated as the lesser of (a) the total size of the facilities less outstanding borrowings and letters of credit as of September 30, 2008, which was \$375.6 million or (b) total borrowing base less outstanding borrowings and letters of credit as of September 30, 2008, which was \$213.9 million.

### *Term Loan Credit Facility*

On June 22, 2006, Alon entered into a Credit Agreement with Credit Suisse (the "Credit Suisse Credit Facility") with an aggregate available commitment of \$450.0 million. On August 4, 2006, Alon borrowed \$400.0 million as a term loan upon consummation of the acquisition of Paramount Petroleum Corporation. On September 28, 2006, Alon borrowed an additional \$50.0 million as a term loan to finance the acquisition of Edgington Oil Company. The loans under the Credit Suisse Credit Facility will mature on August 2, 2013. Principal payments of \$4.5 million per annum are to be paid in quarterly installments. At September 30, 2008 and December 31, 2007, the outstanding balance was \$437.8 and \$443.3 million, respectively.

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The borrowings under the Credit Suisse Credit Facility bear interest at a rate based on a margin over the Eurodollar rate from between 1.75% to 2.50% per annum based upon the ratings of the loans by Standard & Poor's Rating Service and Moody's Investors Service, Inc. Currently, the margin is 2.25% over the Eurodollar rate. The Credit Suisse Credit Facility is jointly and severally guaranteed by all of our subsidiaries except for our retail subsidiaries and those subsidiaries established in conjunction with the Krotz Springs refinery acquisition (note 3). The Credit Suisse Credit Facility is secured by a second lien on our cash, accounts receivable and inventory and a first lien on most of the remaining assets of Alon excluding those of our retail subsidiaries and those subsidiaries established in conjunction with the Krotz Springs refinery acquisition.

Alon may prepay all or a portion of all the outstanding loan balance under the Credit Suisse Credit Facility at any time with no prepayment premium.

The Credit Suisse Credit Facility contains restrictive covenants, such as restrictions on liens, mergers, consolidations, sales of assets, additional indebtedness, different businesses, certain lease obligations, and certain restricted payments. This facility does not contain any requirement to maintain financial covenants.

On July 3, 2008, Alon Refining Krotz Springs, Inc. ("ARKS") entered into a \$302.0 million Term Loan Agreement (the "Krotz Term Loan") with Credit Suisse, as Administrative and Collateral Agent, and a group of financial institutions. The Krotz Term Loan matures in July 2014, with quarterly repayments beginning on March 31, 2009.

Interest under the Krotz Term Loan bears interest at a margin of 7.5% over the LIBOR subject to a LIBOR minimum rate of 3.25%.

The Krotz Term Loan is secured by a first lien on substantially all of the assets of ARKS, except for cash accounts receivable and inventory, and a second lien on the cash, accounts receivable and inventory. The Krotz Term Loan also contains restrictive covenants such as restrictions on liens, mergers, consolidations, sales of assets, additional indebtedness, certain investments and restricted payments. Under the Krotz Term Loan, ARKS is required to comply with a debt service ratio, a leverage ratio, and a capital expenditure limitation.

ARKS may prepay all or a portion of the outstanding loan balance under the Krotz Term Loan at any time without prepayment penalty.

### *Revolving Credit Facilities*

*Israel Discount Bank Credit Facility.* Alon entered into an amended and restated revolving credit facility with Israel Discount Bank of New York (the "IDB Credit Facility") on February 15, 2006, which was further amended and restated thereafter. The Israel Discount Bank of New York ("Israel Discount Bank"), acts as administrative agent, co-arranger, collateral agent and lender, and Bank Leumi USA acts as co-arranger and lender under the revolving credit facility. The initial commitment of the lenders under the IDB Credit Facility is \$160.0 million with options to increase the commitment to \$240.0 million if crude oil prices increase above certain levels or Alon increases its throughput capacity of facilities owned by subsidiaries that are parties to the IDB Credit Facility. The IDB Credit Facility can be used both for borrowings and the issuance of letters of credit subject to a facility limit of the lesser of the facility or the amount of the borrowing base under the facility. The size of the facility as of September 30, 2008 is \$240.0 million, while the borrowing base at September 30, 2008 was \$304.1 million.

The IDB Credit Facility will mature on January 1, 2010. Borrowings under the IDB Credit Facility bear interest at the Eurodollar rate plus 1.50% per annum. The IDB Credit Facility contains certain restrictive covenants including financial covenants. The IDB Credit Facility is secured by (i) a first lien on Alon's cash, accounts receivables, inventories and related assets, excluding those of Alon Paramount Holdings, Inc. ("Alon Holdings"), a subsidiary of Alon, and its subsidiaries other than Alon Pipeline Logistics, LLC ("Alon Logistics"), those subsidiaries established in conjunction with the Krotz Springs refinery acquisition and those of Alon's retail subsidiaries and (ii) a second lien on Alon's fixed assets excluding assets held by Alon Holdings, those subsidiaries established in conjunction with the Krotz Springs refinery acquisition and Alon's retail subsidiaries.

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Borrowings of \$126.0 million were outstanding under the IDB Credit Facility at September 30, 2008 and zero outstanding at December 31, 2007. As of September 30, 2008 and December 31, 2007, outstanding letters of credit under the IDB Credit Facility were \$83.4 million and \$113.5 million, respectively.

*Israel Discount Bank Letter of Credits Credit Agreement.* On July 30, 2008, Alon entered into an unsecured credit facility with Israel Discount Bank, as Administrative Agent and Co-Arranger, and Bank Leumi, USA, as co-Arranger, for the issuance of letter of credit in an amount not to exceed \$60.0 million. Letters of credit under this facility are to be used by Alon to support the purchase of crude oil for the Big Spring refinery. This facility will terminate on January 1, 2010. At September 30, 2008, Alon had \$49.4 million of outstanding letters of credit under this credit facility.

*Bank of America Credit Facilities.* On February 28, 2007, Paramount Petroleum Corporation entered into an amended and restated credit agreement (the "Paramount Credit Facility") with Bank of America N.A. ("BOA") as agent, sole lead arranger and book manager, primarily secured by the assets of Alon Holdings (excluding Alon Logistics). The Paramount Credit Facility is a \$300.0 million revolving credit facility which can be used both for borrowings and the issuance of letters of credit subject to the facility limit of the lesser of or the amount of the borrowing base under the facility. At September 30, 2008, the borrowing base under the Paramount Credit Facility was \$263.4 million. Amounts borrowed under the Paramount Credit Facility accrue interest at LIBOR plus a margin based on excess availability. Based on the excess availability as of September 30, 2008, such margin would be 1.50%. The Paramount Credit Facility expires on February 28, 2012. Paramount Petroleum Corporation is required to comply with certain restrictive covenants related to working capital, operations and other matters under the Paramount Credit Facility.

There was \$23.0 million borrowing outstanding under the Paramount Credit Facility at September 30, 2008 and zero outstanding at December 31, 2007. As of September 30, 2008 and December 31, 2007, outstanding letters of credit under the Paramount Credit Facility were \$95.3 million and \$90.6 million, respectively.

On July 3, 2008, ARKS entered into a Loan and Security Agreement (the "ARKS Facility") with BOA as Agent. This facility is guaranteed by Alon Refining Louisiana, Inc. ("ARL") and is secured by a first lien on the inventory and cash accounts receivable of ARKS and ARL and a second lien on the remaining assets. The ARKS Facility is a \$400.0 million revolving credit facility which can be used both for borrowings and the issuance of letters of credit, subject to a facility limit of the lesser of \$400.0 million or the amount of the borrowing base under the facility. The ARKS Facility terminates on July 3, 2013. The ARKS Facility also contains a feature which will allow for an increase in the facility by \$100.0 million subject to approval by both parties. At September 30, 2008, the ARKS Facility size was \$400.0 million and the borrowing base was \$274.9 million.

Borrowings under the ARKS Facility bear interest at a rate based on a margin over LIBOR, currently 2.0%. This margin will remain in place until at least March 31, 2009.

At September 30, 2008, ARKS had an outstanding loan balance of \$105.0 million and outstanding letters of credit of \$142.2 million.

The ARKS Facility contains customary restrictive covenants, such as restrictions on liens, mergers, consolidation, sales of assets, capital expenditures, additional indebtedness, investments, hedging and certain restricted payments. Additionally, BOA has the right to impose a financial covenant under certain circumstances.

### *Retail Credit Facilities*

On June 29, 2007, Southwest Convenience Stores, LLC ("SCS"), a subsidiary of Alon, entered into an amended and restated credit agreement (the "Amended Wachovia Credit Facility"), by and among SCS, as borrower, the lender party thereto and Wachovia Bank, N. A. ("Wachovia"), as Administrative Agent. The Amended Wachovia Credit Facility amends and restates the credit agreement dated June 6, 2006, among SCS and Wachovia (the "Original Credit Facility").

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Borrowings under the Amended Wachovia Credit Facility bear interest at a Eurodollar rate plus 1.50% per annum. Principal payments under the Amended Wachovia Credit Facility began August 1, 2007 with monthly installments based on a 15-year amortization term. At September 30, 2008 and December 31, 2007, the outstanding balance of this loan was \$87.6 million and \$92.4 million, respectively, and there were no further amounts available for borrowing.

Prior to the amendment, \$48.8 million was outstanding under the Original Credit Facility, consisting of a \$28.8 million term loan and a \$20.0 million revolving credit loan. In connection with the Skinny's acquisition, SCS converted the existing revolving credit loan of \$20.0 million to a term loan and drew down an additional \$46.2 million under the Amended Wachovia Credit Facility. This amount, and all previously outstanding amounts, was combined into a \$95.0 million term loan.

Obligations under the Amended Wachovia Credit Facility are jointly and severally guaranteed by Alon, Alon USA Interests, LLC, Skinny's, LLC and all of the subsidiaries of SCS. The obligations under the Amended Wachovia Credit Facility are secured by a pledge on substantially all of the assets of SCS and Skinny's, LLC and each of their subsidiaries, including cash, accounts receivable and inventory.

The Amended Wachovia Credit Facility also contains customary restrictive covenants on the activities, such as restrictions on liens, mergers, consolidations, sales of assets, additional indebtedness, investments, certain lease obligations and certain restricted payments. The Amended Wachovia Credit Facility also includes one annual financial covenant.

In 2003, Alon obtained \$1.5 million in mortgage loans to finance the acquisition of new retail locations. The interest rates on these loans ranged between 5.5% and 9.7%, with 5 to 15 year payment terms. At September 30, 2008 and December 31, 2007, the outstanding balances were \$0.9 million and \$1.0 million, respectively.

### *Capital Spending*

Each year our board of directors approves a capital projects budget, which includes regulatory and planned turnaround projects that our management is authorized to undertake. Additionally, at times when conditions warrant or as new opportunities arise, other projects or the expansion of existing projects may be approved. Our total capital expenditure and turnaround/chemical catalyst budget for 2008 is \$93.5 million, of which \$36.0 million is related to regulatory and compliance projects, \$13.5 million is related to turnaround and chemical catalyst, and \$44.0 million is related to various improvement and sustaining projects. Approximately \$355.9 million has been spent as of September 30, 2008 with \$312.6 million to rebuild the Big Spring refinery.

*Clean Air Capital Expenditures.* We expect to spend approximately \$19.3 million in the aggregate in 2008 and 2009 to comply with the Federal Clean Air Act regulations requiring a reduction in sulfur content in gasoline.

*Turnaround and Chemical Catalyst Costs.* We expect to spend approximately \$13.5 million during 2008 relating to turnaround and chemical catalyst. Approximately \$2.1 million has been spent as of September 30, 2008 compared to \$9.4 million for the same period in 2007.

### **Contractual Obligations and Commercial Commitments**

There have been no material changes outside the ordinary course of business from our contractual obligations and commercial commitments detailed in our Annual Report on Form 10-K for the year ended December 31, 2007.

### **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements.

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### **Critical Accounting Policies**

We prepare our consolidated financial statements in conformity with GAAP. In order to apply these principles, we must make judgments, assumptions and estimates based on the best available information at the time. Actual results may differ based on the accuracy of the information utilized and subsequent events, some of which we may have little or no control over.

Our critical accounting policies are described under the caption “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies” in our Annual Report on Form 10-K for the year ended December 31, 2007. Certain critical accounting policies that materially affect the amounts recorded in our consolidated financial statements are the use of LIFO method for valuing certain inventories and the deferral and subsequent amortization of costs associated with major turnarounds and chemical catalysts replacements. No significant changes to these accounting policies have occurred subsequent to December 31, 2007.

### **New Accounting Standards and Disclosures**

New accounting standards are disclosed in Note 1(c) Basis of Presentation and Certain Significant Accounting Policies—New Accounting Standards included in the consolidated financial statements included in Item 1 of this report.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Changes in commodity prices, purchased fuel prices and interest rates are our primary sources of market risk. Our risk management committee oversees all activities associated with the identification, assessment and management of our market risk exposure.

#### *Commodity Price Risk*

We are exposed to market risks related to the volatility of crude oil and refined product prices, as well as volatility in the price of natural gas used in our refinery operations. Our financial results can be affected significantly by fluctuations in these prices, which depend on many factors, including demand for crude oil, gasoline and other refined products, changes in the economy, worldwide production levels, worldwide inventory levels and governmental regulatory initiatives. Our risk management strategy identifies circumstances in which we may utilize the commodity futures market to manage risk associated with these price fluctuations.

In order to manage the uncertainty relating to inventory price volatility, we have consistently applied a policy of maintaining inventories at or below a targeted operating level. In the past, circumstances have occurred, such as timing of crude oil cargo deliveries, turnaround schedules or shifts in market demand, that have resulted in variances between our actual inventory level and our desired target level. Upon the review and approval of our risk management committee, we may utilize the commodity futures market to manage these anticipated inventory variances.

We maintain inventories of crude oil, asphalt, feedstocks and refined products, the values of which are subject to wide fluctuations in market prices driven by world economic conditions, regional and global inventory levels and seasonal conditions. As of September 30, 2008, we held approximately 4.9 million barrels of crude, product, and asphalt inventories valued under the LIFO valuation method with an average cost of \$61.20 per barrel. Market value exceeded carrying value of LIFO costs by \$241.2 million. We refer to this excess as our LIFO reserve. If the market value of these inventories had been \$1.00 per barrel lower, our LIFO reserve would have been reduced by \$4.9 million.

In accordance with SFAS No. 133, all commodity futures contracts are recorded at fair value and any changes in fair value between periods is recorded in the profit and loss section or accumulated other comprehensive income of our consolidated financial statements. “Forwards” represent physical trades for which pricing and quantities have been set, but the physical product delivery has not occurred by the end of the reporting period. “Futures” represent trades which have been executed on the New York Mercantile Exchange which have not been closed or settled at the end of the reporting period. A “long” represents an obligation to purchase product and a “short” represents an obligation to sell product.

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The following table provides information about our derivative commodity instruments as of September 30, 2008:

Description of Activity	Contract Volume	Wtd Avg Purchase Price/BBL	Wtd Avg Sales Price/BBL	Contract Value	Market Value	Gain (Loss)
					(in thousands)	
Forwards-long (Crude)	549,000	\$ 107.71	\$ —	\$59,133	\$58,626	\$(507)
Forwards-long (Diesel)	50,000	130.32	—	6,516	6,341	(175)
Futures-short (Crude)	(58,000)	—	98.47	(5,711)	(5,834)	(123)
Description of Activity	Contract Volume	Wtd Avg Contract Spread	Wtd Avg Market Spread	Contract Value	Market Value	Gain (Loss)
Futures-swaps (Crack Spread)	13,713,625	\$22.27	\$ 22.14	\$294,916	\$292,831	\$2,085

### *Interest Rate Risk*

As of September 30, 2008, \$1,082.4 million of our outstanding debt was at floating interest rates. Outstanding borrowings under the Credit Suisse Credit Facility and the Amended Wachovia Credit Facility bear interest at Eurodollar plus 2.25% and Eurodollar plus 1.5% per annum, respectively. Outstanding borrowings under the Krotz Term Loan bears interest at LIBOR plus 7.50%. Outstanding borrowings under the IDB credit facility bear interest at Eurodollar plus 1.50% and outstanding borrowings under the Bank of America Credit Facility bear interest at LIBOR plus 1.50%. Outstanding borrowings under the ARKS Facility bear interest at LIBOR plus 2.0%. As of September 30, 2008, we had interest rate swap agreements with a notional amount of \$350.0 million and fixed interest rates ranging from 4.25% to 4.75%. An increase of 1% in the Eurodollar rate would result in an increase in our interest expense of approximately \$7.3 million per year.

## **ITEM 4. CONTROLS AND PROCEDURES**

### **(1) Evaluation of disclosure controls and procedures.**

Our management has evaluated, with the participation of our principal executive and principal financial officers, the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report, and has concluded that our disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms including, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosures.

### **(2) Changes in internal control over financial reporting.**

There has been no change in our internal control over financial reporting (as described in Rule 13a-15(f) under the Exchange Act) that occurred during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION****ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.****Purchases of Equity Securities by Affiliated Purchasers**

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs</b>
January 1, 2008 — January 31, 2008	—	—	—	—
February 1, 2008 — February 29, 2008	—	—	—	—
March 1, 2008 — March 31, 2008	933,000(a)	\$ 13.07(b)	—	—
April 1, 2008 — April 30, 2008	—	—	—	—
May 1, 2008 — May 31, 2008	—	—	—	—
June 1, 2008 — June 30, 2008	—	—	—	—
July 1, 2008 — July 31, 2008	—	—	—	—
August 1, 2008 — August 31, 2008	1,513,508(c)	\$ 10.57	—	—
September 1, 2008 — September 30, 2008	187,300(c)	\$ 11.93	—	—
Total	2,633,808	\$ 11.55		

(a) The amount shown reflects the aggregate purchases, in a series of open market transactions, by (i) Alon Israel Oil Company Ltd. (“Alon Israel”) of an aggregate of 880,000 shares of Alon common stock at an average volume weighted purchase price of \$13.02; and (ii) David Wiessman of an aggregate of 53,000 shares of Alon common stock at an average volume weighted purchase price of \$13.77. The purchases by Alon Israel and Mr. Wiessman were effected in accordance with the volume limitations and other safe harbor provisions set forth in Rule 10b-18 under the Exchange Act.

(b) The amount shown reflects the average volume weighted purchase price of the combined purchases by Alon Israel and Mr. Wiessman.

(c) The amount shown reflects the aggregate purchases, in a series of open market transactions, by Alon Israel. The purchases by Alon Israel were effected in accordance with the volume limitations and other safe harbor provisions set forth in Rule 10b-18 under the Exchange Act.

**ITEM 5. OTHER INFORMATION.**

**Amendments to Certain Agreements with Named Executive Officers**

On November 4, 2008, the Company approved amendments to certain of its compensation and benefits arrangements covering its Chief Executive Officer, Chief Financial Officer, and other named executive officers to reflect technical changes necessary to comply with Section 409A of the Internal Revenue Code. Specifically, the employment agreements between the Company and each of Messrs. Jeff Morris, Shai Even, Claire Hart, Joseph Concienne, Joseph Israel, and Harlin Dean were so amended, as well as the Incentive Stock Option Agreements between Mr. Morris and each of Alon Assets, Inc. and Alon USA Operating, Inc.

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### ITEM 6. EXHIBITS

<u>Exhibit Number</u>	<u>Description of Exhibit</u>
3.1	Amended and Restated Certificate of Incorporation of Alon USA Energy, Inc. (incorporated by reference to Exhibit 3.1 to Form S-1, filed by the Company on July 7, 2005, SEC File No. 333-124797).
3.2	Amended and Restated Bylaws of Alon USA Energy, Inc. (incorporated by reference to Exhibit 3.2 to Form S-1, filed by the Company on July 14, 2005, SEC File No. 333-124797).
4.1	Specimen Common Stock Certificate (incorporated by reference to Exhibit 4.1 to Form S-1, filed by the Company on June 17, 2005, SEC File No. 333-124797).
10.1	First Amendment to Stock Purchase Agreement, dated as of July 3, 2008, by and among Valero Refining and Marketing Company, Alon Refining Krotz Springs, Inc. and Valero Refining Company-Louisiana (incorporated by reference to Exhibit 10.1 to Form 8-K, filed by the Company on July 10, 2008, SEC File No. 001-32567).
10.2	Term Loan Agreement, dated as of July 3, 2008, by and among Alon Refining Louisiana, Inc., Alon Refining Krotz Springs, Inc., the lenders party thereto and Credit Suisse, as administrative agent and collateral agent (incorporated by reference to Exhibit 10.2 to Form 8-K, filed by the Company on July 10, 2008, SEC File No. 001-32567).
10.3	Loan and Security Agreement, dated as of July 3, 2008, by and among Alon Refining Louisiana, Inc., Alon Refining Krotz Springs, Inc., the lenders party thereto and Bank of America, N.A., as administrative agent (incorporated by reference to Exhibit 10.3 to Form 8-K, filed by the Company on July 10, 2008, SEC File No. 001-32567).
10.4	Waiver, Consent, Partial Release and Fourth Amendment, dated as of July 3, 2008, by and among USA Energy, Inc., Alon USA, LP, Israel Discount Bank of New York, Bank Leumi USA and certain other guarantor companies and financial institutions from time to time named therein (incorporated by reference to Exhibit 10.4 to Form 8-K, filed by the Company on July 10, 2008, SEC File No. 001-32567).
10.5	Series A Preferred Stock Purchase Agreement, dated as of July 3, 2008, by and between Alon Refining Louisiana, Inc. and Alon Israel Oil Company, Ltd. (incorporated by reference to Exhibit 10.5 to Form 8-K, filed by the Company on July 10, 2008, SEC File No. 001-32567).
10.6	Stockholders Agreement, dated as of July 3, 2008, by and among Alon USA Energy, Inc., Alon Refining Louisiana, Inc., Alon Louisiana Holdings, Inc. and Alon Israel Oil Company, Ltd. (incorporated by reference to Exhibit 10.6 to Form 8-K, filed by the Company on July 10, 2008, SEC File No. 001-32567).
10.7	Offtake Agreement, dated as of July 3, 2008, by and between Valero Marketing and Supply Company and Alon Refining Krotz Springs, Inc. (incorporated by reference to Exhibit 10.9 to Form 10-Q, filed by the Company on August 7, 2008, SEC File No. 001-32567).
10.8	Earnout Agreement, dated as of July 3, 2008, by and between Valero Refining and Marketing Company and Alon Refining Krotz Springs, Inc. (incorporated by reference to Exhibit 10.10 to Form 10-Q, filed by the Company on August 7, 2008, SEC File No. 001-32567).
10.9*	Second Amendment to Executive Employment Agreement, dated as of November 4, 2008, between Jeff D. Morris and Alon USA GP, LLC.
10.10*	Second Amendment to Executive Employment Agreement, dated as of November 4, 2008, between Claire A. Hart and Alon USA GP, LLC.
10.11*	Second Amendment to Executive Employment Agreement, dated as of November 4, 2008, between Joseph A. Concienne, III and Alon USA GP, LLC.

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<u>Exhibit Number</u>	<u>Description of Exhibit</u>
10.12*	Amendment to Amended and Restated Management Employment Agreement, dated as of November 4, 2008, between Harlin R. Dean and Alon USA GP, LLC.
10.13*	Second Amendment to Executive/Management Employment Agreement, dated as of November 4, 2008, between Yosef Israel and Alon USA GP, LLC.
10.14*	Amendment to Executive Employment Agreement, dated as of November 4, 2008, between Shai Even and Alon USA GP, LLC.
10.15*	Second Amendment to Incentive Stock Option Agreement, dated as of November 4, 2008, between Jeff D. Morris and Alon Assets, Inc.
10.16*	Second Amendment to Incentive Stock Option Agreement, dated as of November 4, 2008, between Jeff D. Morris and Alon USA Operating, Inc.
31.1	Certifications of Chief Executive Officer pursuant to §302 of the Sarbanes-Oxley Act of 2002.
31.2	Certifications of Chief Financial Officer pursuant to §302 of the Sarbanes-Oxley Act of 2002.
32.1	Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002.

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\* Identifies management contracts and compensatory plans or arrangements.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Alon USA Energy, Inc.

Date: November 6, 2008

By: /s/ David Wiessman

David Wiessman  
Executive Chairman

Date: November 6, 2008

By: /s/ Jeff D. Morris

Jeff D. Morris  
Chief Executive Officer

Date: November 6, 2008

By: /s/ Shai Even

Shai Even  
Chief Financial Officer

**EXHIBITS**

<u>Exhibit Number</u>	<u>Description of Exhibit</u>
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10.3	Loan and Security Agreement, dated as of July 3, 2008, by and among Alon Refining Louisiana, Inc., Alon Refining Krotz Springs, Inc., the lenders party thereto and Bank of America, N.A., as administrative agent (incorporated by reference to Exhibit 10.3 to Form 8-K, filed by the Company on July 10, 2008, SEC File No. 001-32567).
10.4	Waiver, Consent, Partial Release and Fourth Amendment, dated as of July 3, 2008, by and among USA Energy, Inc., Alon USA, LP, Israel Discount Bank of New York, Bank Leumi USA and certain other guarantor companies and financial institutions from time to time named therein (incorporated by reference to Exhibit 10.4 to Form 8-K, filed by the Company on July 10, 2008, SEC File No. 001-32567).
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10.7	Offtake Agreement, dated as of July 3, 2008, by and between Valero Marketing and Supply Company and Alon Refining Krotz Springs, Inc. (incorporated by reference to Exhibit 10.9 to Form 10-Q, filed by the Company on August 7, 2008, SEC File No. 001-32567).
10.8	Earnout Agreement, dated as of July 3, 2008, by and between Valero Refining and Marketing Company and Alon Refining Krotz Springs, Inc. (incorporated by reference to Exhibit 10.10 to Form 10-Q, filed by the Company on August 7, 2008, SEC File No. 001-32567).
10.9*	Second Amendment to Executive Employment Agreement, dated as of November 4, 2008, between Jeff D. Morris and Alon USA GP, LLC.
10.10*	Second Amendment to Executive Employment Agreement, dated as of November 4, 2008, between Claire A. Hart and Alon USA GP, LLC.
10.11*	Second Amendment to Executive Employment Agreement, dated as of November 4, 2008, between Joseph A. Concienne, III and Alon USA GP, LLC.

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<u>Exhibit Number</u>	<u>Description of Exhibit</u>
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10.13*	Second Amendment to Executive/Management Employment Agreement, dated as of November 4, 2008, between Yosef Israel and Alon USA GP, LLC.
10.14*	Amendment to Executive Employment Agreement, dated as of November 4, 2008, between Shai Even and Alon USA GP, LLC.
10.15*	Second Amendment to Incentive Stock Option Agreement, dated as of November 4, 2008, between Jeff D. Morris and Alon Assets, Inc.
10.16*	Second Amendment to Incentive Stock Option Agreement, dated as of November 4, 2008, between Jeff D. Morris and Alon USA Operating, Inc.
31.1	Certifications of Chief Executive Officer pursuant to §302 of the Sarbanes-Oxley Act of 2002.
31.2	Certifications of Chief Financial Officer pursuant to §302 of the Sarbanes-Oxley Act of 2002.
32.1	Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002.

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\* Identifies management contracts and compensatory plans or arrangements.

**SECOND AMENDMENT TO  
EXECUTIVE EMPLOYMENT AGREEMENT**

THIS AMENDMENT is entered into as of November 4, 2008, by and between Alon USA GP, LLC, a Delaware limited liability company (successor to Alon USA GP, Inc. and referred to as the "Company"), and Jeff D. Morris ("Executive").

WHEREAS, the Company and Executive entered into that certain Executive Employment Agreement, dated as of July 31, 2000, as amended by that certain Amendment to Executive/Management Employment Agreement, dated as of May 1, 2005 (as so amended, the "Agreement"), and wish to amend the Agreement to assure that any payments under the Agreement that (i) constitute a deferral of compensation within the meaning of Section 409A of the Internal Revenue Code of 1986, as amended (the "Code"), comply with the requirements of Section 409A to avoid the imposition of excise taxes and (ii) qualify for an exemption from deferred compensation treatment under Section 409A of the Code satisfy the requirements of such exemption. Terms not defined in this Amendment will have the meaning set forth in the Agreement.

NOW, THEREFORE, the parties agree as follows:

1. To the extent that a payment becomes due to Executive under Section 10 of the Agreement by reason of Executive's termination of employment, (i) the term "termination of employment" will have the same meaning as "separation from service" under Section 409A of the Code (ii) except as provided in Section 2 hereof, all such payments will be made in a single lump sum no later than 60 days after the date on which Executive terminates employment.

2. If the Company makes a good faith determination that a payment under the Agreement (i) constitutes a deferral of compensation for purposes of Section 409A, (ii) is made to Executive by reason of his separation from service and (iii) at the time such payment would otherwise be made Executive is a "specified employee" as hereinafter defined, the payment will be delayed until the first day of the seventh month following the date of such termination of employment and will bear interest at the prime rate of interest as published in the Wall Street Journal on the first business day following the date of Executive's termination of employment. For purposes of this Section 2, a specified employee is an officer of Alon USA Energy, Inc. with annual compensation in excess of \$150,000 (as adjusted for years after 2008), provided that only the 50 highest paid officers of Alon USA Energy, Inc. may constitute "specified employees" for any 12-month period. An individual who is identified as a one of the 50 highest paid officers during any portion of a calendar year will be a specified employee for purposes of the Agreement during the 12-month period beginning on April 1 of the following calendar year.

3. To the extent that any payment made under the Agreement constitutes a deferral of compensation subject to Section 409A of the Code, the time of such payment may not be accelerated except to the extent permitted by Section 409A. Where Section 409A of the Code permits a payment or benefit that constitutes a deferral of compensation to be accelerated, the payment or benefit may be accelerated in the sole discretion of the Company.

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4. Any expense reimbursements required to be made under the Agreement will be for expenses incurred by Executive during the term of the Agreement, and such reimbursements will be made not later than December 31<sup>st</sup> of the year following the year in which Executive incurs the expense; provided, that in no event will the amount of expenses eligible for payment or reimbursement in one calendar year affect the amount of expenses to be paid or reimbursed in any other calendar year. Executive's right to expense reimbursement will not be subject to liquidation or exchange for another benefit.

5. Notwithstanding any provision of the Agreement to the contrary, in light of the uncertainty with respect to the proper application of Section 409A, the Company reserves the right to make amendments to the Agreement as the Company deems necessary or desirable solely to avoid the imposition of taxes or penalties under Section 409A.

6. The provisions of this Amendment supersede and replace in their entirety any conflicting provision set forth in the Agreement.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date first written above.

ALON USA GP, LLC

By: /s/ David Wiessman

Name: David Wiessman

Title: Executive Chairman

EXECUTIVE

/s/ Jeff D. Morris

Jeff D. Morris

**SECOND AMENDMENT TO  
EXECUTIVE EMPLOYMENT AGREEMENT**

THIS AMENDMENT is entered into as of November 4, 2008, by and between Alon USA GP, LLC, a Delaware limited liability company (successor to Alon USA GP, Inc. and referred to as the "Company"), and Claire A. Hart ("Executive").

WHEREAS, the Company and Executive entered into that certain Executive Employment Agreement, dated as of July 31, 2000, as amended by that certain Amendment to Executive/Management Employment Agreement, dated as of May 1, 2005 (as so amended, the "Agreement"), and wish to amend the Agreement to assure that any payments under the Agreement that (i) constitute a deferral of compensation within the meaning of Section 409A of the Internal Revenue Code of 1986, as amended (the "Code"), comply with the requirements of Section 409A to avoid the imposition of excise taxes and (ii) qualify for an exemption from deferred compensation treatment under Section 409A of the Code satisfy the requirements of such exemption. Terms not defined in this Amendment will have the meaning set forth in the Agreement.

NOW, THEREFORE, the parties agree as follows:

1. To the extent that a payment becomes due to Executive under Section 10 of the Agreement by reason of Executive's termination of employment, (i) the term "termination of employment" will have the same meaning as "separation from service" under Section 409A of the Code (ii) except as provided in Section 2 hereof, all such payments will be made in a single lump sum no later than 60 days after the date on which Executive terminates employment.

2. If the Company makes a good faith determination that a payment under the Agreement (i) constitutes a deferral of compensation for purposes of Section 409A, (ii) is made to Executive by reason of his separation from service and (iii) at the time such payment would otherwise be made Executive is a "specified employee" as hereinafter defined, the payment will be delayed until the first day of the seventh month following the date of such termination of employment and will bear interest at the prime rate of interest as published in the Wall Street Journal on the first business day following the date of Executive's termination of employment. For purposes of this Section 2, a specified employee is an officer of Alon USA Energy, Inc. with annual compensation in excess of \$150,000 (as adjusted for years after 2008), provided that only the 50 highest paid officers of Alon USA Energy, Inc. may constitute "specified employees" for any 12-month period. An individual who is identified as a one of the 50 highest paid officers during any portion of a calendar year will be a specified employee for purposes of the Agreement during the 12-month period beginning on April 1 of the following calendar year.

3. To the extent that any payment made under the Agreement constitutes a deferral of compensation subject to Section 409A of the Code, the time of such payment may not be accelerated except to the extent permitted by Section 409A. Where Section 409A of the Code permits a payment or benefit that constitutes a deferral of compensation to be accelerated, the payment or benefit may be accelerated in the sole discretion of the Company.

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4. Any expense reimbursements required to be made under the Agreement will be for expenses incurred by Executive during the term of the Agreement, and such reimbursements will be made not later than December 31<sup>st</sup> of the year following the year in which Executive incurs the expense; provided, that in no event will the amount of expenses eligible for payment or reimbursement in one calendar year affect the amount of expenses to be paid or reimbursed in any other calendar year. Executive's right to expense reimbursement will not be subject to liquidation or exchange for another benefit.

5. Notwithstanding any provision of the Agreement to the contrary, in light of the uncertainty with respect to the proper application of Section 409A, the Company reserves the right to make amendments to the Agreement as the Company deems necessary or desirable solely to avoid the imposition of taxes or penalties under Section 409A.

6. The provisions of this Amendment supersede and replace in their entirety any conflicting provision set forth in the Agreement.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date first written above.

ALON USA GP, LLC

By: /s/ Jeff D. Morris

Name: Jeff D. Morris

Title: Chief Executive Officer

EXECUTIVE

/s/ Claire A. Hart

Claire A. Hart

**SECOND AMENDMENT TO  
EXECUTIVE/MANAGEMENT EMPLOYMENT AGREEMENT**

THIS AMENDMENT is entered into as of November 4, 2008, by and between Alon USA GP, LLC, a Delaware limited liability company (successor to Alon USA GP, Inc. and referred to as the "Company"), and Joseph A. Concienne III ("Executive").

WHEREAS, the Company and Executive entered into that certain Executive Employment Agreement, dated as of February 5, 2001, as amended by that certain Amendment to Executive/Management Employment Agreement, dated as of May 1, 2005 (as so amended, the "Agreement"), and wish to amend the Agreement to assure that any payments under the Agreement that (i) constitute a deferral of compensation within the meaning of Section 409A of the Internal Revenue Code of 1986, as amended (the "Code"), comply with the requirements of Section 409A to avoid the imposition of excise taxes and (ii) qualify for an exemption from deferred compensation treatment under Section 409A of the Code satisfy the requirements of such exemption. Terms not defined in this Amendment will have the meaning set forth in the Employment Agreement.

NOW, THEREFORE, the parties agree as follows:

1. To the extent that a payment becomes due to Executive under Section 10 of the Agreement by reason of Executive's termination of employment, (i) the term "termination of employment" will have the same meaning as "separation from service" under Section 409A of the Code (ii) except as provided in Section 2 below, all such payments will be made in a single lump sum no later than 60 days after the date on which Executive terminates employment.

2. If the Company makes a good faith determination that a payment under the Agreement (i) constitutes a deferral of compensation for purposes of Section 409A, (ii) is made to Executive by reason of his separation from service and (iii) at the time such payment would otherwise be made Executive is a "specified employee" as hereinafter defined, the payment will be delayed until the first day of the seventh month following the date of such termination of employment and will bear interest at the prime rate of interest as published in the Wall Street Journal on the first business day following the date of Executive's termination of employment. For purposes of this Section 2, a specified employee is an officer of Alon USA Energy, Inc. with annual compensation in excess of \$150,000 (as adjusted for years after 2008), provided that only the 50 highest paid officers of Alon USA Energy, Inc. may constitute "specified employees" for any 12-month period. An individual who is identified as a one of the 50 highest paid officers during any portion of a calendar year will be a specified employee for purposes of the Agreement during the 12-month period beginning on April 1 of the following calendar year.

3. To the extent that any payment made under the Agreement constitutes a deferral of compensation subject to Section 409A of the Code, the time of such payment may not be accelerated except to the extent permitted by Section 409A. Where Section 409A of the Code permits a payment or benefit that constitutes a deferral of compensation to be accelerated, the payment or benefit may be accelerated in the sole discretion of the Company.

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4. Any expense reimbursements required to be made under the Agreement will be for expenses incurred by Executive during the term of the Agreement, and such reimbursements will be made not later than December 31<sup>st</sup> of the year following the year in which Executive incurs the expense; provided, that in no event will the amount of expenses eligible for payment or reimbursement in one calendar year affect the amount of expenses to be paid or reimbursed in any other calendar year. Executive's right to expense reimbursement will not be subject to liquidation or exchange for another benefit.

5. Notwithstanding any provision of the Agreement to the contrary, in light of the uncertainty with respect to the proper application of Section 409A, the Company reserves the right to make amendments to the Agreement as the Company deems necessary or desirable solely to avoid the imposition of taxes or penalties under Section 409A.

6. The provisions of this Amendment supersede and replace in their entirety any conflicting provision set forth in the Agreement.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date first written above.

ALON USA GP, LLC

By: /s/ Jeff D. Morris

Name: Jeff D. Morris

Title: Chief Executive Officer

EXECUTIVE

/s/ Joseph A. Concienne III

Joseph A. Concienne III

**AMENDMENT TO  
AMENDED AND RESTATED MANAGEMENT EMPLOYMENT AGREEMENT**

THIS AMENDMENT is entered into as of November 4, 2008, by and between Alon USA GP, LLC, a Delaware limited liability company (the "Company"), and Harlin R. Dean ("Manager").

WHEREAS, the Company and Manager entered into that certain Amended and Restated Management Employment Agreement, dated as of August 9, 2006 (the "Agreement"), and wish to amend the Agreement to assure that any payments under the Agreement that (i) constitute a deferral of compensation within the meaning of Section 409A of the Internal Revenue Code of 1986, as amended (the "Code"), comply with the requirements of Section 409A to avoid the imposition of excise taxes and (ii) qualify for an exemption from deferred compensation treatment under Section 409A of the Code satisfy the requirements of such exemption. Terms not defined in this Amendment will have the meaning set forth in the Agreement.

NOW, THEREFORE, the parties agree as follows:

1. To the extent that a payment becomes due to Manager under Section 10 of the Agreement by reason of Manager's termination of employment, (i) the term "termination of employment" will have the same meaning as "separation from service" under Section 409A of the Code (ii) except as provided in Section 2 hereof, all such payments will be made in a single lump sum no later than 60 days after the date on which Manager terminates employment.

2. If the Company makes a good faith determination that a payment under the Agreement (i) constitutes a deferral of compensation for purposes of Section 409A, (ii) is made to Manager by reason of his separation from service and (iii) at the time such payment would otherwise be made Manager is a "specified employee" as hereinafter defined, the payment will be delayed until the first day of the seventh month following the date of such termination of employment and will bear interest at the prime rate of interest as published in the Wall Street Journal on the first business day following the date of Manager's termination of employment. For purposes of this Section 2, a specified employee is an officer of Alon USA Energy, Inc. with annual compensation in excess of \$150,000 (as adjusted for years after 2008), provided that only the 50 highest paid officers of Alon USA Energy, Inc. may constitute "specified employees" for any 12-month period. An individual who is identified as a one of the 50 highest paid officers during any portion of a calendar year will be a specified employee for purposes of the Agreement during the 12-month period beginning on April 1 of the following calendar year.

3. To the extent that any payment made under the Agreement constitutes a deferral of compensation subject to Section 409A of the Code, the time of such payment may not be accelerated except to the extent permitted by Section 409A. Where Section 409A of the Code permits a payment or benefit that constitutes a deferral of compensation to be accelerated, the payment or benefit may be accelerated in the sole discretion of the Company.

4. Any expense reimbursements required to be made under the Agreement will be for expenses incurred by Manager during the term of the Agreement, and such reimbursements will be made not later than December 31<sup>st</sup> of the year following the year in which Manager

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incurs the expense; provided, that in no event will the amount of expenses eligible for payment or reimbursement in one calendar year affect the amount of expenses to be paid or reimbursed in any other calendar year. Manager's right to expense reimbursement will not be subject to liquidation or exchange for another benefit.

5. Notwithstanding any provision of the Agreement to the contrary, in light of the uncertainty with respect to the proper application of Section 409A, the Company reserves the right to make amendments to the Agreement as the Company deems necessary or desirable solely to avoid the imposition of taxes or penalties under Section 409A.

6. The provisions of this Amendment supersede and replace in their entirety any conflicting provision set forth in the Agreement.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date first written above.

ALON USA GP, LLC

By: /s/ Jeff D. Morris

Name: Jeff D. Morris

Title: Chief Executive Officer

MANAGER

/s/ Harlin R. Dean

Harlin R. Dean

**SECOND AMENDMENT TO  
EXECUTIVE/MANAGEMENT EMPLOYMENT AGREEMENT**

THIS AMENDMENT is entered into as of November 4, 2008, by and between Alon USA GP, LLC, a Delaware limited liability company (successor to Alon USA GP, Inc. and referred to as the "Company"), and Yosef Israel ("Executive").

WHEREAS, the Company and Executive entered into that certain Management Employment Agreement, dated as of September 1, 2000, as amended by that certain Amendment to Executive/Management Employment Agreement, dated as of May 1, 2005 (as amended, the "Agreement"), and wish to amend the Agreement to assure that any payments under the Agreement that (i) constitute a deferral of compensation within the meaning of Section 409A of the Internal Revenue Code of 1986, as amended (the "Code"), comply with the requirements of Section 409A to avoid the imposition of excise taxes and (ii) qualify for an exemption from deferred compensation treatment under Section 409A of the Code satisfy the requirements of such exemption. Terms not defined in this Amendment will have the meaning set forth in the Agreement.

NOW, THEREFORE, the parties agree as follows:

1. To the extent that a payment becomes due to Executive under Section 11 of the Agreement by reason of Executive's termination of employment, (i) the term "termination of employment" will have the same meaning as "separation from service" under Section 409A of the Code (ii) except as provided in Section 2 hereof, all such payments will be made in a single lump sum no later than 60 days after the date on which Executive terminates employment.

2. If the Company makes a good faith determination that a payment under the Agreement (i) constitutes a deferral of compensation for purposes of Section 409A, (ii) is made to Executive by reason of his separation from service and (iii) at the time such payment would otherwise be made Executive is a "specified employee" as hereinafter defined, the payment will be delayed until the first day of the seventh month following the date of such termination of employment and will bear interest at the prime rate of interest as published in the Wall Street Journal on the first business day following the date of Executive's termination of employment. For purposes of this Section 2, a specified employee is an officer of Alon USA Energy, Inc. with annual compensation in excess of \$150,000 (as adjusted for years after 2008), provided that only the 50 highest paid officers of Alon USA Energy, Inc. may constitute "specified employees" for any 12-month period. An individual who is identified as a one of the 50 highest paid officers during any portion of a calendar year will be a specified employee for purposes of the Agreement during the 12-month period beginning on April 1 of the following calendar year.

3. To the extent that any payment made under the Agreement constitutes a deferral of compensation subject to Section 409A of the Code, the time of such payment may not be accelerated except to the extent permitted by Section 409A. Where Section 409A of the Code permits a payment or benefit that constitutes a deferral of compensation to be accelerated, the payment or benefit may be accelerated in the sole discretion of the Company.

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4. Any expense reimbursements required to be made under the Agreement will be for expenses incurred by Executive during the term of the Agreement, and such reimbursements will be made not later than December 31<sup>st</sup> of the year following the year in which Executive incurs the expense; provided, that in no event will the amount of expenses eligible for payment or reimbursement in one calendar year affect the amount of expenses to be paid or reimbursed in any other calendar year. Executive's right to expense reimbursement will not be subject to liquidation or exchange for another benefit.

5. Notwithstanding any provision of the Agreement to the contrary, in light of the uncertainty with respect to the proper application of Section 409A, the Company reserves the right to make amendments to the Agreement as the Company deems necessary or desirable solely to avoid the imposition of taxes or penalties under Section 409A.

6. The provisions of this Amendment supersede and replace in their entirety any conflicting provision set forth in the Agreement.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date first written above.

ALON USA GP, LLC

By: /s/ Jeff D. Morris

Name: Jeff D. Morris

Title: Chief Executive Officer

EXECUTIVE

/s/ Yosef Israel

Yosef Israel

**AMENDMENT TO  
EXECUTIVE EMPLOYMENT AGREEMENT**

THIS AMENDMENT is entered into as of November 4, 2008, by and between Alon USA GP, LLC, a Delaware limited liability company (the "Company"), and Shai Even ("Executive").

WHEREAS, the Company and Executive entered into that certain Executive Employment Agreement, dated as of August 1, 2003 (the "Agreement"), and wish to amend the Agreement to assure that any payments under the Agreement that (i) constitute a deferral of compensation within the meaning of Section 409A of the Internal Revenue Code of 1986, as amended (the "Code"), comply with the requirements of Section 409A to avoid the imposition of excise taxes and (ii) qualify for an exemption from deferred compensation treatment under Section 409A of the Code satisfy the requirements of such exemption. Terms not defined in this Amendment will have the meaning set forth in the Agreement.

NOW, THEREFORE, the parties agree as follows:

1. To the extent that a payment becomes due to Executive under Section 10 of the Agreement by reason of Executive's termination of employment, (i) the term "termination of employment" will have the same meaning as "separation from service" under Section 409A of the Code (ii) except as provided in Section 2 below, all such payments will be made in a single lump sum no later than 60 days after the date on which Executive terminates employment.

2. If the Company makes a good faith determination that a payment under the Agreement (i) constitutes a deferral of compensation for purposes of Section 409A, (ii) is made to Executive by reason of his separation from service and (iii) at the time such payment would otherwise be made Executive is a "specified employee" as hereinafter defined, the payment will be delayed until the first day of the seventh month following the date of such termination of employment and will bear interest at the prime rate of interest as published in the Wall Street Journal on the first business day following the date of Executive's termination of employment. For purposes of this Section 2, a specified employee is an officer of Alon USA Energy, Inc. with annual compensation in excess of \$150,000 (as adjusted for years after 2008), provided that only the 50 highest paid officers of Alon USA Energy, Inc. may constitute "specified employees" for any 12-month period. An individual who is identified as a one of the 50 highest paid officers during any portion of a calendar year will be a specified employee for purposes of the Agreement during the 12-month period beginning on April 1 of the following calendar year.

3. To the extent that any payment made under the Agreement constitutes a deferral of compensation subject to Section 409A of the Code, the time of such payment may not be accelerated except to the extent permitted by Section 409A. Where Section 409A of the Code permits a payment or benefit that constitutes a deferral of compensation to be accelerated, the payment or benefit may be accelerated in the sole discretion of the Company.

4. Any expense reimbursements required to be made under the Agreement will be for expenses incurred by Executive during the term of the Agreement, and such reimbursements will be made not later than December 31<sup>st</sup> of the year following the year in which Executive

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incurs the expense; provided, that in no event will the amount of expenses eligible for payment or reimbursement in one calendar year affect the amount of expenses to be paid or reimbursed in any other calendar year. Executive's right to expense reimbursement will not be subject to liquidation or exchange for another benefit.

5. Notwithstanding any provision of the Agreement to the contrary, in light of the uncertainty with respect to the proper application of Section 409A, the Company reserves the right to make amendments to the Agreement as the Company deems necessary or desirable solely to avoid the imposition of taxes or penalties under Section 409A.

6. Section 10 of the Agreement is hereby amended and restated in its entirety as follows:

**“10. Termination of Employment.** (a) Employer may terminate Executive's employment hereunder at any time for Cause. For purposes hereof, Cause shall mean: (i) conviction of a felony or a misdemeanor where imprisonment is imposed for more than 30 days; (ii) commission of any act of theft, fraud, dishonesty, or falsification of any employment or Employer records; (iii) improper disclosure of Confidential Information; (iv) any intentional action by the Executive having a material detrimental effect on the Company's reputation or business; (v) any material breach of this Agreement, which breach is not cured within ten (10) business days following receipt by Executive of written notice of such breach; (vi) unlawful appropriation of a corporate opportunity; or (vii) intentional misconduct in connection with the performance of any of Executive's duties, including, without limitation, misappropriation of funds or property of the Company, securing or attempting to secure to the detriment of the Company any profit in connection with any transaction entered into on behalf of the Company, any material misrepresentation to the Company, or any knowing violation of law or regulations to which the Company is subject. Upon termination of Executive's employment with the Company for Cause, the Company shall be under no further obligation to Executive, except to pay all earned but unpaid Base Compensation and all accrued benefits and vacation to the date of termination (and to the extent required by law).

(b) Employer may terminate Executive's employment hereunder without Cause upon not less than one hundred eighty (180) days prior written notice, or Executive may terminate his employment hereunder for Good Reason upon not less than thirty (30) days prior written notice. In the event of any such termination, Executive shall be entitled to receive his Base Compensation through the termination date and any annual bonus entitlement, prorated for the number of months of employment for the fiscal year in question, all accrued benefits and vacation to the date of termination (and to the extent required by law), plus, during the first two years of Executive's employment hereunder, an additional amount of severance payment equal to one year's Base Compensation as in effect immediately before any notice of termination, and, after the first two years of Executive's employment hereunder, an amount of severance payment equal to nine months' Base Compensation as in effect immediately before any notice of termination. "Good Reason" means (i) without the Executive's prior written consent, the Employer reduces Executive's Base Compensation or the percentage of Executive's Base Compensation established as Executive's maximum target bonus percentage for purposes of Employer's annual cash bonus plan, or fails to continue in effect defined benefit pension plans

having vesting and benefit terms substantially similar to those of the defined benefit plans maintained by the Company for the benefit of Executive prior to the Commencement Date, unless an equitable arrangement (embodied in an ongoing substitute or alternative plan providing the Executive with substantially similar benefits) has been made with respect to such plan; (ii) any material breach of this Agreement, which breach is not cured within ten (10) business days following receipt by Employer of written notice of such breach; (iii) Employer requires Executive to be based at an office or location that is more than thirty-five (35) miles from the location at which Executive was based as of the Commencement Date, other than in connection with reasonable travel requirements of Employer's business; (iv) the delivery by Employer of notice pursuant to Section 1 (c) of this Agreement that it does not wish this Agreement to automatically renew for any subsequent year; and (v) Executive may submit his resignation at any time after July 31, 2010, which will be considered to be for Good Reason.

(c) Executive may terminate the employment relationship hereunder with not less than one hundred eighty (180) days prior written notice. Upon any such termination of Executive's employment, other than for Good Reason, the Company shall be under no further obligation to Executive, except to pay all earned but unpaid Base Compensation and all accrued benefits and vacation to the date of termination (and to the extent required by law).

(d) The provisions of Sections 6, 7, 8 and 9 of this Agreement will continue in effect notwithstanding any termination of Executive's employment."

7. The provisions of this Amendment supersede and replace in their entirety any conflicting provision set forth in the Agreement.

IN WITNESS WHEREOF, the parties have executed this A mendment as of the date first written above.

ALON USA GP, LLC

By: /s/ Jeff D. Morris

Name: Jeff D. Morris  
Title: Chief Executive Officer

EXECUTIVE

/s/ Shai Even

Shai Even

**SECOND AMENDMENT TO  
ALON ASSETS, INC.  
INCENTIVE STOCK OPTION AGREEMENT**

This Amendment is entered into as of November 4, 2008, by and between Alon Assets, Inc., a Delaware corporation (the "Corporation"), and Jeff D. Morris (the "Participant"). Terms not defined in this Amendment will have the meaning set forth in the Incentive Stock Option Agreement described below.

WHEREAS, the Corporation and the Participant entered into an Incentive Stock Option Agreement dated as of July 31, 2000 (the "Agreement"), pursuant to which the Corporation granted to the Participant an option intended to qualify as an incentive stock option within the meaning of Section 422 of the Code to purchase 8,077.6 shares of Common Stock; and

WHEREAS, the Corporation and the Participant wish to amend the Agreement to assure that the Option does not constitute a deferral of compensation subject to Section 409A of the Code.

NOW, THEREFORE, the parties agree as follows:

1. The Corporation and the Participant acknowledge that (i) a portion of the Option became vested and exercisable in March 2007 when the Company delivered to the Participant a Vesting Notice pursuant to Section 2 of the Agreement and (ii) the portion of the Option that became so vested and that did not qualify as an incentive stock option because it exceeded the \$100,000 limit of Section 422(d) of the Code was exercised by the Participant in June 2007 and therefore satisfied the short-term deferral exception set forth in Section 1.409A-1(b)(4)(i) of the Treasury Regulations.

2. With respect to any portion of the Option that vests and becomes exercisable in a calendar year after 2007, the Participant must exercise that portion of the Option (including any portion that exceeds the \$100,000 limit of Section 422(d) of the Code) by the earlier of the maximum exercise period set forth in Section 2 or Section 5 of the Agreement, whichever applies, or March 15 of the calendar year immediately following the calendar year in which such portion of the Option vested. To the extent not exercised within the time period set forth in the preceding sentence, the portion of the Option that was exercisable will expire.

3. Notwithstanding any provision of the Agreement to the contrary, in light of the uncertainty with respect to the proper application of Section 409A, the Company reserves the right to make amendments to the Agreement as the Company deems necessary or desirable solely to avoid the imposition of taxes or penalties under Section 409A.

4. The provisions of this Amendment supersede and replace in their entirety any conflicting provision set forth in the Agreement, including Exhibit A to the Agreement.

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IN WITNESS WHEREOF, the parties have executed this Amendment as of the date first written above.

ALON ASSETS, INC.

PARTICIPANT

By: /s/ David Wiessman  
Name: David Wiessman  
Title: Executive Chairman

/s/ Jeff D. Morris  
Jeff D. Morris

**SECOND AMENDMENT TO  
ALON USA OPERATING, INC.  
INCENTIVE STOCK OPTION AGREEMENT**

This Amendment is entered into as of November 4, 2008, by and between Alon USA Operating, Inc., a Delaware corporation (the "Corporation"), and Jeff D. Morris (the "Participant"). Terms not defined in this Amendment will have the meaning set forth in the Incentive Stock Option Agreement described below.

WHEREAS, the Corporation and the Participant entered into an Incentive Stock Option Agreement dated as of July 31, 2000 (the "Agreement"), pursuant to which the Corporation granted to the Participant an option intended to qualify as an incentive stock option within the meaning of Section 422 of the Code to purchase 3,033.4 shares of Common Stock; and

WHEREAS, the Corporation and the Participant wish to amend the Agreement to assure that the Option does not constitute a deferral of compensation subject to Section 409A of the Code.

NOW, THEREFORE, the parties agree as follows:

1. With respect to any portion of the Option that vests and becomes exercisable in a calendar year after 2007, the Participant must exercise that portion of the Option (including any portion that exceeds the \$100,000 limit of Section 422(d) of the Code) by the earlier of the maximum exercise period set forth in Section 2 or Section 5 of the Agreement, whichever applies, or March 15 of the calendar year immediately following the calendar year in which such portion of the Option vested. To the extent not exercised within the time period set forth in the preceding sentence, the portion of the Option that was exercisable will expire.

2. Notwithstanding any provision of the Agreement to the contrary, in light of the uncertainty with respect to the proper application of Section 409A, the Company reserves the right to make amendments to the Agreement as the Company deems necessary or desirable solely to avoid the imposition of taxes or penalties under Section 409A.

3. The provisions of this Amendment supersede and replace in their entirety any conflicting provision set forth in the Agreement, including Exhibit A to the Agreement.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date first written above.

ALON USA OPERATING, INC.

PARTICIPANT

By: /s/ David Wiessman  
Name: David Wiessman  
Title: Executive Chairman

/s/ Jeff D. Morris  
Jeff D. Morris

**CERTIFICATIONS**

I, Jeff D. Morris, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Alon USA Energy, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2008

By: /s/ Jeff D. Morris

Jeff D. Morris

Chief Executive Officer

**CERTIFICATIONS**

I, Shai Even, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Alon USA Energy, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2008

By: /s/ Shai Even

Shai Even

Chief Financial Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. §1350,  
AS ADOPTED PURSUANT TO §906  
OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the filing of the Quarterly Report on Form 10-Q of Alon USA Energy, Inc., a Delaware corporation (the "Company"), for the period ended September 30, 2008, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company certifies, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that, to such officer's knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

Date: November 6, 2008

By: /s/ Jeff D. Morris  
Jeff D. Morris  
Chief Executive Officer

By: /s/ Shai Even  
Shai Even  
Chief Financial Officer