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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

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**FORM 10-Q**

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2012**  
**OR**
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
**FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_**

Commission file number: 001-32567

**ALON USA ENERGY, INC.**

(Exact name of Registrant as specified in its charter)

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Delaware  
(State or other jurisdiction of  
incorporation or organization)

74-2966572  
(I.R.S. Employer  
Identification No.)

12700 Park Central Dr., Suite 1600, Dallas, Texas 75251  
(Address of principal executive offices) (Zip Code)

(972) 367-3600  
(Registrant's telephone number, including area code)

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Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the Registrant's common stock, par value \$0.01 per share, outstanding as of November 1, 2012, was 61,272,429.

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**PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****ALON USA ENERGY, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(dollars in thousands except per share data)**

	<u>September 30, 2012</u>	<u>December 31, 2011</u>
	<u>(unaudited)</u>	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 45,692	\$ 157,066
Accounts and other receivables, net	252,105	247,214
Inventories	240,689	147,272
Deferred income tax asset	35,986	49,410
Prepaid expenses and other current assets	21,581	8,376
Total current assets	<u>596,053</u>	<u>609,338</u>
Equity method investments	25,454	20,342
Property, plant and equipment, net	1,494,369	1,504,870
Goodwill	105,943	105,943
Other assets, net	99,118	89,889
Total assets	<u>\$ 2,320,937</u>	<u>\$ 2,330,382</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 352,714	\$ 298,596
Accrued liabilities	151,478	91,416
Current portion of long-term debt	428,882	119,874
Total current liabilities	<u>933,074</u>	<u>509,886</u>
Other non-current liabilities	253,628	192,065
Long-term debt	369,851	930,322
Deferred income tax liability	308,043	302,325
Total liabilities	<u>1,864,596</u>	<u>1,934,598</u>
Commitments and contingencies (Note 14)		
Stockholders' equity:		
Preferred stock, par value \$0.01, 15,000,000 shares authorized; 4,220,000 and 4,000,000 shares issued and outstanding at September 30, 2012 and December 31, 2011, respectively	42,200	40,000
Common stock, par value \$0.01, 150,000,000 shares authorized; 60,900,422 and 56,107,986 shares issued and outstanding at September 30, 2012 and December 31, 2011, respectively	609	561
Additional paid-in capital	351,124	318,659
Accumulated other comprehensive loss, net of income tax	(47,499)	(26,483)
Retained earnings	109,471	63,273
Total stockholders' equity	<u>455,905</u>	<u>396,010</u>
Non-controlling interest in subsidiaries	436	(226)
Total equity	<u>456,341</u>	<u>395,784</u>
Total liabilities and equity	<u>\$ 2,320,937</u>	<u>\$ 2,330,382</u>

The accompanying notes are an integral part of these consolidated financial statements.

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(unaudited, dollars in thousands except per share data)

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2012	2011	2012	2011
Net sales (1)	\$ 2,360,334	\$ 2,056,653	\$ 6,062,956	\$ 5,303,388
Operating costs and expenses:				
Cost of sales	2,101,647	1,827,098	5,407,197	4,717,673
Unrealized losses on commodity swaps	5,017	—	37,458	—
Direct operating expenses	81,160	83,338	230,243	202,476
Selling, general and administrative expenses	47,670	34,680	119,018	107,595
Depreciation and amortization	31,870	29,812	93,000	80,046
Total operating costs and expenses	2,267,364	1,974,928	5,886,916	5,107,790
Gain (loss) on disposition of assets	(2,624)	229	(2,838)	161
Operating income	90,346	81,954	173,202	195,759
Interest expense	(22,773)	(22,582)	(78,113)	(63,780)
Equity earnings of investees	4,542	2,005	6,112	3,775
Other income (loss), net	202	(14,272)	(6,791)	(51,065)
Income before income tax expense	72,317	47,105	94,410	84,689
Income tax expense	26,776	17,004	34,705	26,952
Net income	45,541	30,101	59,705	57,737
Net income attributable to non-controlling interest	2,318	1,480	2,758	2,317
Net income available to common stockholders	\$ 43,223	\$ 28,621	\$ 56,947	\$ 55,420
Earnings per share, basic	\$ 0.76	\$ 0.51	\$ 1.01	\$ 1.00
Weighted average shares outstanding, basic (in thousands)	56,699	55,755	56,322	55,290
Earnings per share, diluted	\$ 0.69	\$ 0.46	\$ 0.91	\$ 0.91
Weighted average shares outstanding, diluted (in thousands)	63,060	61,690	62,679	61,231
Cash dividends per share	\$ 0.04	\$ 0.04	\$ 0.12	\$ 0.12

(1) Includes excise taxes on sales by the retail and branded marketing segment of \$17,159 and \$15,476 for the three months and \$49,481 and \$44,887 for the nine months ended September 30, 2012 and 2011, respectively.

The accompanying notes are an integral part of these consolidated financial statements.

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(unaudited, dollars in thousands)

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2012	2011	2012	2011
Net income	\$ 45,541	\$ 30,101	\$ 59,705	\$ 57,737
Other comprehensive income (loss), net of tax:				
Interest rate derivatives designated as cash flow hedges:				
Unrealized holding gain (loss) arising during period, net of tax	9	(92)	(111)	(500)
Less: reclassification adjustments for gain (loss) realized in net income, net of tax	(659)	(689)	(1,965)	(1,984)
Net gain (loss), net of tax	668	597	1,854	1,484
Commodity contracts designated as cash flow hedges:				
Unrealized holding gain (loss) arising during period, net of tax	(31,399)	—	(56,486)	—
Less: reclassification adjustments for gain (loss) realized in net income, net of tax	(17,939)	—	(32,244)	—
Net gain (loss), net of tax	(13,460)	—	(24,242)	—
Total other comprehensive income (loss), net of tax	(12,792)	597	(22,388)	1,484
Comprehensive income	32,749	30,698	37,317	59,221
Comprehensive income attributable to non-controlling interest	1,556	1,480	1,386	2,317
Comprehensive income attributable to common stockholders	\$ 31,193	\$ 29,218	\$ 35,931	\$ 56,904

The accompanying notes are an integral part of these consolidated financial statements.

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(unaudited, dollars in thousands)

	For the Nine Months Ended	
	September 30,	
	2012	2011
<b>Cash flows from operating activities:</b>		
Net income available to common stockholders	\$ 56,947	\$ 55,420
Adjustments to reconcile net income available to common stockholders to cash provided by operating activities:		
Depreciation and amortization	93,000	80,046
Stock compensation	2,617	2,135
Deferred income tax expense	32,520	21,438
Net income attributable to non-controlling interest	2,758	2,317
Equity earnings of investees (net of dividends)	(5,112)	(1,525)
Amortization of debt issuance costs	4,864	4,370
Amortization of original issuance discount	1,909	2,146
Write-off of unamortized original issuance discount	9,624	—
(Gain) loss on disposition of assets	2,838	(161)
Unrealized losses on commodity swaps	37,458	—
Changes in operating assets and liabilities:		
Accounts and other receivables, net	(39,343)	(95,309)
Income tax receivable	2,516	—
Inventories	(93,417)	(114,279)
Prepaid expenses and other current assets	(13,205)	(680)
Other assets, net	(12,587)	(13,705)
Accounts payable	54,118	37,974
Accrued liabilities	16,430	57,153
Other non-current liabilities	61,563	21,022
<b>Net cash provided by operating activities</b>	<b>215,498</b>	<b>58,362</b>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(72,273)	(91,120)
Capital expenditures for turnarounds and catalysts	(11,437)	(6,995)
Proceeds from disposition of assets	274	547
Earnout payment related to Krotz Springs refinery acquisition	—	(6,562)
<b>Net cash used in investing activities</b>	<b>(83,436)</b>	<b>(104,130)</b>
<b>Cash flows from financing activities:</b>		
Dividends paid to stockholders	(6,754)	(6,652)
Dividends paid to non-controlling interest	(269)	(570)
Proceeds from issuance of common stock	—	11,900
Stock issuance costs	(10)	(537)
Inventory supply agreement	—	1,165
Deferred debt issuance costs	(3,407)	(2,169)
Revolving credit facilities, net	(224,341)	125,053
Additions to long-term debt	—	30,136
Payments on long-term debt	(8,655)	(8,644)
<b>Net cash provided by (used in) financing activities</b>	<b>(243,436)</b>	<b>149,682</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(111,374)</b>	<b>103,914</b>
Cash and cash equivalents, beginning of period	157,066	71,687
<b>Cash and cash equivalents, end of period</b>	<b>\$ 45,692</b>	<b>\$ 175,601</b>
<b>Supplemental cash flow information:</b>		
Cash paid for interest	\$ 58,599	\$ 49,784
Cash paid for income tax	\$ 3,478	\$ 3,203
<b>Non-cash activity:</b>		
Financing activity — payment on long-term debt from issuance of preferred stock	\$ (30,000)	\$ —

The accompanying notes are an integral part of these consolidated financial statements.

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited, dollars in thousands except as noted)**

**(1) Basis of Presentation**

**(a) Basis of Presentation**

The consolidated financial statements include the accounts of Alon USA Energy, Inc. and its subsidiaries (collectively, "Alon"). All significant intercompany balances and transactions have been eliminated. These consolidated financial statements of Alon are unaudited and have been prepared in accordance with United States generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities Exchange Act of 1934. Accordingly, they do not include all of the information and notes required by GAAP for complete consolidated financial statements. In the opinion of Alon's management, the information included in these consolidated financial statements reflects all adjustments, consisting of normal and recurring adjustments, which are necessary for a fair presentation of Alon's consolidated financial position and results of operations for the interim periods presented. The results of operations for the interim periods are not necessarily indicative of the operating results that may be obtained for the year ending December 31, 2012.

The consolidated balance sheet as of December 31, 2011, has been derived from the audited financial statements as of that date. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in Alon's Annual Report on Form 10-K for the year ended December 31, 2011.

**(b) New Accounting Standards**

In June 2011, the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 220, *Comprehensive Income*, were amended to allow an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement or in two separate but consecutive statements. Under either option, the entity is required to present reclassification adjustments on the face of the financial statement where those components are presented. These provisions are effective for the first interim or annual period beginning after December 15, 2011, and are to be applied retrospectively, with early adoption permitted. The adoption of this guidance did not affect Alon's financial position or results of operations because these requirements only affect the presentation of the financial statements and disclosures.

In December 2011, the provisions of FASB ASC 210, *Balance Sheet*, were amended to require an entity to disclose information about offsetting and related arrangements to enable users of its financial statements to understand the effect of these arrangements on its financial position. The update retains the existing offsetting requirements and enhances the disclosure requirements to allow investors to better compare financial statements prepared under U.S. GAAP with those prepared under International Financial Reporting Standards. These new revisions are to be applied retrospectively and will be effective for interim and annual periods beginning January 1, 2013. The adoption of this guidance will not affect Alon's financial position or results of operations because these requirements will only affect the presentation of the financial statements and disclosures.

In July 2012, the provisions of FASB ASC 350, *Intangibles - Goodwill and Other*, were amended to allow an entity the option to make a qualitative assessment about the likelihood that an indefinite-lived intangible asset is impaired to determine whether it should perform a quantitative impairment test. These provisions are effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012, with early adoption permitted. The adoption of this guidance will not affect Alon's financial position or results of operations.

**(2) Segment Data**

Alon's revenues are derived from three operating segments: (i) refining and unbranded marketing, (ii) asphalt and (iii) retail and branded marketing. The reportable operating segments are strategic business units that offer different products and services. The segments are managed separately as each segment requires unique technology, marketing strategies and distinct operational emphasis. Each operating segment's performance is evaluated primarily based on operating income.

**(a) Refining and Unbranded Marketing Segment**

Alon's refining and unbranded marketing segment includes sour and heavy crude oil refineries located in Big Spring, Texas; and Paramount, Bakersfield and Long Beach, California (the "California refineries"); and a light sweet crude oil refinery located in Krotz Springs, Louisiana. Alon's refineries have a combined throughput capacity of approximately 240,000 barrels per day ("bpd"). At these refineries, Alon refines crude oil into products including gasoline, diesel, jet fuel, petrochemicals, feedstocks, asphalts and other petroleum products, which are marketed primarily in the South Central, Southwestern and Western regions of the United States. In Bakersfield, Alon is converting intermediate products into finished products and is not refining crude oil. Finished products and blendstocks are also marketed through sales and exchanges with other major oil

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**  
**(unaudited, dollars in thousands except as noted)**

companies, state and federal governmental entities, unbranded wholesale distributors and various other third parties. Alon also acquires finished products through exchange agreements and third-party suppliers.

**(b) Asphalt Segment**

Alon's asphalt segment includes the Willbridge, Oregon refinery and 11 refinery/terminal locations in Texas (Big Spring), California (Paramount, Long Beach, Elk Grove, Bakersfield and Mojave), Oregon (Willbridge), Washington (Richmond Beach), Arizona (Phoenix and Flagstaff), and Nevada (Fernley) (50% interest) as well as a 50% interest in Wright Asphalt Products Company, LLC ("Wright") which specializes in marketing patented tire rubber modified asphalt products. Alon produces both paving and roofing grades of asphalt and, depending on the terminal, can manufacture performance-graded asphalts, emulsions and cutbacks. The operations in which Alon has a 50% interest (Fernley and Wright), are recorded under the equity method of accounting and the investments are included as part of total assets in the asphalt segment data.

**(c) Retail and Branded Marketing Segment**

Alon's retail and branded marketing segment operates approximately 299 convenience stores located primarily in Central and West Texas and New Mexico. These convenience stores typically offer various grades of gasoline, diesel fuel, general merchandise and food and beverage products to the general public, primarily under the 7-Eleven and Alon brand names. Substantially all of the motor fuel sold through Alon's convenience stores and the majority of the motor fuels marketed in Alon's branded business is supplied by Alon's Big Spring refinery. Alon markets gasoline and diesel under the Alon brand name through a network of approximately 625 locations, including Alon's convenience stores.

Alon has operated under an exclusive license to use the FINA trademark in the wholesale distribution of motor fuel within Texas, Oklahoma, New Mexico, Arizona, Arkansas, Louisiana, Colorado and Utah since 2000. Alon's license to use the FINA brand expired in August 2012 in accordance with its terms. Alon developed its own brand and logo in anticipation of this expiration of this license and has substantially completed the conversion of all of its locations and all locations served by its branded marketing business to the new Alon brand. Alon will no longer be subject to the geographic limitations contained in the FINA license agreement.

**(d) Corporate**

Operations that are not included in any of the three segments are included in the corporate category. These operations consist primarily of corporate headquarters operating and depreciation expenses.

Segment data as of and for the three and nine month periods ended September 30, 2012 and 2011, are presented below:

	Refining and Unbranded Marketing	Asphalt	Retail and Branded Marketing	Corporate	Consolidated Total
<b>Three Months Ended September 30, 2012</b>					
Net sales to external customers	\$ 1,756,212	\$ 203,982	\$ 400,140	\$ —	\$ 2,360,334
Intersegment sales/purchases	380,407	(83,783)	(296,624)	—	—
Depreciation and amortization	26,330	1,485	3,444	611	31,870
Operating income (loss)	95,203	(3,574)	(469)	(814)	90,346
Total assets	1,892,569	180,831	232,981	14,556	2,320,937
Turnaround, chemical catalyst and capital expenditures	26,200	1,075	6,669	484	34,428
<b>Three Months Ended September 30, 2011</b>					
Net sales to external customers	\$ 1,471,936	\$ 201,081	\$ 383,636	\$ —	\$ 2,056,653
Intersegment sales/purchases	390,245	(114,492)	(275,753)	—	—
Depreciation and amortization	25,179	1,522	2,707	404	29,812
Operating income (loss)	77,380	(4,114)	9,280	(592)	81,954
Total assets	2,047,354	145,788	212,253	14,502	2,419,897
Turnaround, chemical catalyst and capital expenditures	17,664	125	7,777	329	25,895

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**  
(unaudited, dollars in thousands except as noted)

	Refining and Unbranded Marketing	Asphalt	Retail and Branded Marketing	Corporate	Consolidated Total
<b>Nine Months Ended September 30, 2012</b>					
Net sales to external customers	\$ 4,454,145	\$ 449,442	\$ 1,159,369	\$ —	\$ 6,062,956
Intersegment sales/purchases	1,073,250	(221,028)	(852,222)	—	—
Depreciation and amortization	77,242	4,281	9,689	1,788	93,000
Operating income (loss)	169,184	1,409	4,981	(2,372)	173,202
Total assets	1,892,569	180,831	232,981	14,556	2,320,937
Turnaround, chemical catalyst and capital expenditures	57,043	8,535	16,865	1,267	83,710

	Refining and Unbranded Marketing	Asphalt	Retail and Branded Marketing	Corporate	Consolidated Total
<b>Nine Months Ended September 30, 2011</b>					
Net sales to external customers	\$ 3,784,798	\$ 435,135	\$ 1,083,455	\$ —	\$ 5,303,388
Intersegment sales/purchases	1,012,327	(232,971)	(779,356)	—	—
Depreciation and amortization	64,799	4,999	9,037	1,211	80,046
Operating income (loss)	200,523	(27,439)	24,450	(1,775)	195,759
Total assets	2,047,354	145,788	212,253	14,502	2,419,897
Turnaround, chemical catalyst and capital expenditures	83,114	1,458	12,271	1,272	98,115

Operating income (loss) for each segment consists of net sales less cost of sales, direct operating expenses, selling, general and administrative expenses, depreciation and amortization, and gain on disposition of assets. Intersegment sales are intended to approximate wholesale market prices. Consolidated totals presented are after intersegment eliminations.

Total assets of each segment consist of net property, plant and equipment, inventories, cash and cash equivalents, accounts and other receivables and other assets directly associated with the segment's operations. Corporate assets consist primarily of corporate headquarters information technology and administrative equipment.

**(3) Fair  
Value**

The carrying amounts of Alon's cash and cash equivalents, receivables, payables and accrued liabilities approximate fair value due to the short-term maturities of these assets and liabilities. The reported amounts of long-term debt approximate fair value. Derivative financial instruments are carried at fair value, which is based on quoted market prices.

Alon must determine fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As required, Alon utilizes valuation techniques that maximize the use of observable inputs (levels 1 and 2) and minimize the use of unobservable inputs (level 3) within the fair value hierarchy. Alon generally applies the "market approach" to determine fair value. This method uses pricing and other information generated by market transactions for identical or comparable assets and liabilities. Assets and liabilities are classified within the fair value hierarchy based on the lowest level (least observable) input that is significant to the measurement in its entirety.

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**  
**(unaudited, dollars in thousands except as noted)**

The following table sets forth the assets and liabilities measured at fair value on a recurring basis, by input level, in the consolidated balance sheets at September 30, 2012 and December 31, 2011, respectively:

	Quoted Prices in Active Markets For Identical Assets or Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Consolidated Total
<b>As of September 30, 2012</b>				
Assets:				
Commodity contracts (futures and forwards)	\$ 13,060	\$ —	\$ —	\$ 13,060
Liabilities:				
Commodity contracts (swaps)	—	43,401	—	43,401
Commodity contracts (forwards)	—	2,351	—	2,351
Interest rate swap	—	1,344	—	1,344
<b>As of December 31, 2011</b>				
Assets:				
Commodity contracts (swaps)	—	31,936	—	31,936
Liabilities:				
Commodity contracts (futures and forwards)	78	—	—	78
Commodity contracts (call options)	—	9,268	—	9,268
Interest rate swap	—	4,197	—	4,197

**(4) Derivative Financial Instruments**

*Mark to Market*

*Commodity Derivatives.* Alon selectively utilizes commodity derivatives to manage its exposure to commodity price fluctuations and uses crude oil and refined product commodity derivative contracts to reduce risk associated with potential price changes on committed obligations. Alon does not speculate using derivative instruments. Credit risk on Alon's derivative instruments is substantially mitigated by transacting with counterparties meeting established collateral and credit criteria.

*Fair Value Hedges*

Fair value hedges are used to hedge price volatility in certain refining inventories and firm commitments to purchase inventories. The level of activity for our fair value hedges is based on the level of our operating inventories. The gain or loss on a derivative instrument designated and qualifying as a fair value hedge, as well as the offsetting loss or gain on the hedged item attributable to the hedged risk, is recognized currently in income in the same period.

As of September 30, 2012, Alon has accounted for certain commodity contracts as fair value hedges with contract purchase volumes of 1,323 thousand barrels of crude oil with remaining contract terms through May 2018.

*Cash Flow Hedges*

To designate a derivative as a cash flow hedge, Alon documents at the inception of the hedge the assessment that the derivative will be highly effective in offsetting expected changes in cash flows from the item hedged. This assessment, which is updated at least quarterly, is generally based on the most recent relevant historical correlation between the derivative and the item hedged. If, during the term of the derivative, the hedge is determined to be no longer highly effective, hedge accounting is prospectively discontinued and any remaining unrealized gains or losses, based on the effective portion of the derivative at that date, are reclassified to earnings when the underlying transaction occurs.

*Commodity Derivatives.* As of September 30, 2012, Alon has accounted for certain commodity swap contracts as cash flow hedges with contract purchase volumes of 6,750 thousand barrels of crude and contract sales volumes of 6,750 thousand barrels of refined products with the longest remaining contract term of fifteen months. During the three and nine months ended September 30, 2012, Alon recognized unrealized after-tax losses of \$13,460 and \$24,242, respectively, related to these transactions in Other Comprehensive Income ("OCI"). There were no amounts reclassified from OCI into cost of sales as a result of the discontinuance of cash flow hedge accounting.

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**  
**(unaudited, dollars in thousands except as noted)**

For the three and nine months ended September 30, 2012 and 2011, there was no hedge ineffectiveness recognized in income. No component of the derivative instruments' gains or losses was excluded from the assessment of hedge effectiveness.

*Interest Rate Derivatives.* Alon selectively utilizes interest rate related derivative instruments to manage its exposure to floating-rate debt instruments. Alon periodically uses interest rate swap agreements to manage its floating to fixed rate position by converting certain floating-rate debt to fixed-rate debt. As of September 30, 2012, Alon had an interest rate swap agreement with a notional amount of \$100,000, a remaining period of three months and a fixed interest rate of 4.25%. This swap was accounted for as a cash flow hedge.

For cash flow hedges, gains and losses reported in OCI are reclassified into interest expense when the forecasted transaction affects income. Alon recognized in OCI unrealized after-tax gains of \$668 and \$597 during the three months ended September 30, 2012 and 2011, respectively, and \$1,854 and \$1,484 during the nine months ended September 30, 2012 and 2011, respectively, for the fair value measurement of the interest rate swap agreements. There were no amounts reclassified from OCI into interest expense as a result of the discontinuance of cash flow hedge accounting.

For the three and nine months ended September 30, 2012 and 2011, there was no hedge ineffectiveness recognized in income. No component of the derivative instruments' gains or losses was excluded from the assessment of hedge effectiveness.

The following table presents the effect of derivative instruments on the consolidated statements of financial position.

	<b>As of September 30, 2012</b>			
	<b>Asset Derivatives</b>		<b>Liability Derivatives</b>	
	<b>Balance Sheet</b>		<b>Balance Sheet</b>	
	<b>Location</b>	<b>Fair Value</b>	<b>Location</b>	<b>Fair Value</b>
<b>Derivatives not designated as hedging instruments:</b>				
Commodity contracts (swaps)		\$ —	Accrued liabilities	\$ (5,522)
Commodity contracts (futures and forwards)	Accounts receivable	15,492	Accrued liabilities	(2,432)
Total derivatives not designated as hedging instruments		<u>\$ 15,492</u>		<u>\$ (7,954)</u>
<b>Derivatives designated as hedging instruments:</b>				
Commodity contracts (swaps)		\$ —	Accrued liabilities	\$ (37,879)
Commodity contracts (forwards)		—	Other non-current liabilities	(2,351)
Interest rate swap		—	Other non-current liabilities	(1,344)
Total derivatives designated as hedging instruments		<u>—</u>		<u>(41,574)</u>
Total derivatives		<u>\$ 15,492</u>		<u>\$ (49,528)</u>

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As of December 31, 2011				
	Asset Derivatives		Liability Derivatives	
	Balance Sheet		Balance Sheet	
	Location	Fair Value	Location	Fair Value
<b>Derivatives not designated as hedging instruments:</b>				
Commodity contracts (swaps)	Accounts receivable	\$ 32,678	Accrued liabilities	\$ (742)
Commodity contracts (call options)		—	Accrued liabilities	(9,268)
Commodity contracts (futures and forwards)	Accounts receivable	809	Accrued liabilities	(887)
Total derivatives not designated as hedging instruments		\$ 33,487		\$ (10,897)
<b>Derivatives designated as hedging instruments:</b>				
Interest rate swap		\$ —	Other non-current liabilities	\$ (4,197)
Total derivatives designated as hedging instruments		—		(4,197)
Total derivatives		\$ 33,487		\$ (15,094)

The following tables present the effect of derivative instruments on Alon's consolidated statements of operations and accumulated other comprehensive income.

Cash Flow Hedging Relationships	Gain (Loss) Recognized in OCI	Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)		Gain (Loss) Reclassified from Accumulated OCI into Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)	
		Location	Amount	Location	Amount
		<b>For the Three Months Ended September 30, 2012</b>			
Commodity contracts (swaps)	\$ (21,032)	Cost of sales	\$ (28,029)		\$ —
Interest rate swaps	1,028	Interest expense	(1,014)		—
Total derivatives	\$ (20,004)		\$ (29,043)		\$ —

<b>For the Three Months Ended September 30, 2011</b>					
Interest rate swap	\$ 918	Interest expense	\$ (1,058)		\$ —
Total derivatives	\$ 918		\$ (1,058)		\$ —

Cash Flow Hedging Relationships	Gain (Loss) Recognized in OCI	Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)		Gain (Loss) Reclassified from Accumulated OCI into Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)	
		Location	Amount	Location	Amount
		<b>For the Nine Months Ended September 30, 2012</b>			
Commodity contracts (swaps)	\$ (37,879)	Cost of sales	\$ (50,381)		\$ —
Interest rate swaps	2,853	Interest expense	(3,023)		—
Total derivatives	\$ (35,026)		\$ (53,404)		\$ —

<b>For the Nine Months Ended September 30, 2011</b>					
Interest rate swap	\$ 2,284	Interest expense	\$ (3,053)		\$ —
Total derivatives	\$ 2,284		\$ (3,053)		\$ —

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**Derivatives in fair value hedging relationships:**

		Gain (Loss) Recognized in Income			
		For the Three Months Ended		For the Nine Months Ended	
		September 30,		September 30,	
Location	2012	2011	2012	2011	
Commodity contracts (forwards)	Cost of sales	\$ (2,351)	\$ —	\$ (2,351)	\$ —
Total derivatives		\$ (2,351)	\$ —	\$ (2,351)	\$ —

**Derivatives not designated as hedging instruments:**

		Gain (Loss) Recognized in Income			
		For the Three Months Ended		For the Nine Months Ended	
		September 30,		September 30,	
Location	2012	2011	2012	2011	
Commodity contracts (futures & forwards)	Cost of sales	\$ 11,294	\$ 1,122	\$ 26,869	\$ 10,290
Commodity contracts (swaps)	Cost of sales	(5,810)	(357)	(18,016)	(3,716)
Commodity contracts (swaps)	Unrealized losses on commodity swaps	(5,017)	—	(37,458)	—
Commodity contracts (call options)	Other income (loss), net	—	(14,269)	(7,297)	(51,093)
Total derivatives		\$ 467	\$ (13,504)	\$ (35,902)	\$ (44,519)

**(5) Inventories**

Alon's inventories (including inventory consigned to others) are stated at the lower of cost or market. Cost is determined under the last-in, first-out (LIFO) method for crude oil, refined products, asphalt, and blendstock inventories. Materials and supplies are stated at average cost. Cost for convenience store merchandise inventories is determined under the retail inventory method and cost for convenience store fuel inventories is determined under the first-in, first-out (FIFO) method.

Carrying value of inventories consisted of the following:

	September 30, 2012	December 31, 2011
Crude oil, refined products, asphalt and blendstocks	\$ 80,875	\$ 37,159
Crude oil inventory consigned to others	109,738	62,489
Materials and supplies	21,642	21,491
Store merchandise	21,180	19,322
Store fuel	7,254	6,811
Total inventories	\$ 240,689	\$ 147,272

A reduction of inventory volumes occurring in the nine months ended September 30, 2012 and 2011, resulted in a liquidation of LIFO inventory layers associated with refined products and asphalt carried at lower costs which prevailed in previous years. The liquidation decreased cost of sales by approximately \$15,499 and \$44,570 for the nine months ended September 30, 2012 and 2011, respectively.

Market values of crude oil, refined products, asphalt and blendstock inventories exceeded LIFO costs by \$68,677 and \$93,401 at September 30, 2012 and December 31, 2011, respectively.

Crude oil inventory consigned to others represents inventory that was sold to third parties with an obligation by Alon to repurchase the inventory at the end of the respective agreements. As a result of this requirement to repurchase inventory, no revenue was recorded on these transactions and the inventory volumes remain valued under the LIFO method.

Alon recorded liabilities associated with this consigned inventory of \$128,379 in other non-current liabilities at September 30, 2012 and \$26,389 in accounts payable and \$58,328 in other non-current liabilities at December 31, 2011.

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**(6) Property, Plant and Equipment, Net**

Property, plant and equipment, net consisted of the following:

	September 30, 2012	December 31, 2011
Refining facilities	\$ 1,769,684	\$ 1,718,792
Pipelines and terminals	43,446	43,414
Retail	156,923	147,679
Other	19,955	18,685
Property, plant and equipment, gross	1,990,008	1,928,570
Less accumulated depreciation	(495,639)	(423,700)
Property, plant and equipment, net	<u>\$ 1,494,369</u>	<u>\$ 1,504,870</u>

**(7) Additional Financial Information**

The tables that follow provide additional financial information related to the consolidated financial statements.

*(a) Other Assets, Net*

	September 30, 2012	December 31, 2011
Deferred turnaround and chemical catalyst cost	\$ 19,174	\$ 20,998
Environmental receivables	15,990	17,369
Deferred debt issuance costs	10,897	12,354
Intangible assets, net	8,906	7,663
Receivable from supply agreements	26,179	12,496
Other, net	17,972	19,009
Total other assets	<u>\$ 99,118</u>	<u>\$ 89,889</u>

*(b) Accrued Liabilities and Other Non-Current Liabilities*

	September 30, 2012	December 31, 2011
<b>Accrued Liabilities:</b>		
Taxes other than income taxes, primarily excise taxes	\$ 35,021	\$ 32,892
Employee costs	15,387	11,368
Commodity contracts	45,833	10,897
Accrued finance charges	18,191	10,902
Environmental accrual	6,425	6,292
Other	30,621	19,065
Total accrued liabilities	<u>\$ 151,478</u>	<u>\$ 91,416</u>
<b>Other Non-Current Liabilities:</b>		
Pension and other postemployment benefit liabilities, net	\$ 44,277	\$ 46,493
Environmental accrual (Note 14)	55,576	59,171
Asset retirement obligations	11,759	11,442
Interest rate swap valuations	1,344	4,197
Consignment inventory	128,379	58,328
Other	12,293	12,434
Total other non-current liabilities	<u>\$ 253,628</u>	<u>\$ 192,065</u>

**(8) Postretirement Benefits**

Alon has four defined benefit pension plans covering substantially all of its employees, excluding employees of SCS. The benefits are based on years of service and the employee's final average monthly compensation. Alon's funding policy is to contribute annually not less than the minimum required nor more than the maximum amount that can be deducted for federal



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income tax purposes. Contributions are intended to provide not only for benefits attributed to service to date, but also for those benefits expected to be earned in the future. Alon's estimated contributions during 2012 to its pension plans has not changed significantly from amounts previously disclosed in Alon's consolidated financial statements for the year ended December 31, 2011. For the nine months ended September 30, 2012 and 2011, Alon contributed \$6,930 and \$4,410, respectively, to its qualified pension plans.

The components of net periodic benefit cost related to Alon's benefit plans were as follows for the three and nine months ended September 30, 2012 and 2011:

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2012	2011	2012	2011
<b>Components of net periodic benefit cost:</b>				
Service cost	\$ 943	\$ 914	\$ 2,829	\$ 2,743
Interest cost	1,032	1,035	3,095	3,105
Expected return on plan assets	(1,076)	(932)	(3,229)	(2,798)
Amortization of net loss	645	447	1,936	1,343
Net periodic benefit cost	<u>\$ 1,544</u>	<u>\$ 1,464</u>	<u>\$ 4,631</u>	<u>\$ 4,393</u>

**(9) Indebtedness**

Debt consisted of the following:

	September 30, 2012	December 31, 2011
Term loan credit facility	\$ 421,875	\$ 425,250
Revolving credit facilities	84,000	308,341
Senior secured notes	210,973	209,324
Retail credit facilities	81,885	107,281
Total debt	<u>798,733</u>	<u>1,050,196</u>
Less current portion	<u>(428,882)</u>	<u>(119,874)</u>
Total long-term debt	<u>\$ 369,851</u>	<u>\$ 930,322</u>

*Alon USA Energy, Inc. Term Loan Credit Facility.* Alon has a \$450,000 term loan (the "Alon Energy Term Loan") that will mature on August 2, 2013. Principal payments of \$4,500 per annum are paid in quarterly installments, subject to reduction from mandatory repayments associated with certain events.

Borrowings under the Alon Energy Term Loan bear interest at a rate based on a margin from between 1.75% to 2.50% per annum over the Eurodollar rate based upon the ratings of the loans by Standard & Poor's Rating Service and Moody's Investors Service, Inc. Currently, the margin is 2.25% over the Eurodollar rate.

The Alon Energy Term Loan is jointly and severally guaranteed by all of Alon's subsidiaries except for its retail subsidiaries and those subsidiaries established in conjunction with the Krotz Springs refinery acquisition and certain subsidiaries established in conjunction with the Bakersfield acquisition. The Alon Energy Term Loan is secured by a second lien on cash, accounts receivable and inventory and a first lien on most of its remaining assets. Both liens exclude the assets of its retail subsidiaries and those subsidiaries established in conjunction with the Krotz Springs refinery acquisition and certain subsidiaries established in conjunction with the Bakersfield acquisition.

The Alon Energy Term Loan contains restrictive covenants, such as restrictions on liens, mergers, consolidations, sales of assets, additional indebtedness, different businesses, certain lease obligations, and certain restricted payments.

The Alon Energy Term Loan does not contain any maintenance financial covenants.

At September 30, 2012 and December 31, 2011, the Alon Energy Term Loan had an outstanding balance of \$421,875 and \$425,250, respectively.

Alon launched syndication of \$450,000 of new term debt and expects funding to occur in November 2012; proceeds will be used to retire existing debt of \$421,875 due August 2013.

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*Alon USA, LP Credit Facility.* Alon has a \$240,000 revolving credit facility (the "Alon USA LP Credit Facility") that will mature in March 2016. The Alon USA LP Credit Facility can be used both for borrowings and the issuance of letters of credit subject to a limit of the lesser of the facility or the amount of the borrowing base under the facility.

Borrowings under the Alon USA LP Credit Facility bear interest at the Eurodollar rate plus 3.50% per annum subject to an overall minimum interest rate of 4.00%.

The Alon USA LP Credit Facility is secured by (i) a first lien on cash, accounts receivables, inventories and related assets of Alon USA LP and (ii) a second lien on fixed assets, including the Big Spring refinery and certain asphalt terminals.

The Alon USA LP Credit Facility contains certain restrictive covenants including maintenance financial covenants.

Borrowings of \$84,000 and \$200,000 were outstanding under the Alon USA LP Credit Facility at September 30, 2012 and December 31, 2011, respectively. At September 30, 2012 and December 31, 2011, outstanding letters of credit under the Alon USA LP Credit Facility were \$83,987 and \$35,509, respectively.

*Paramount Petroleum Corporation Credit Facility.* In February 2012, Alon repaid in full all of its obligations under the Paramount Credit Facility.

*Alon Brands Term Loans.* In March 2011, Alon Brands issued \$30,000 five-year unsecured notes (the "Alon Brands Term Loans") to a group of investors including certain shareholders of Alon Israel and their affiliates. In conjunction with the issuance of the Alon Brands Term Loans, 3,092,783 warrants were issued to purchase shares of Alon's common stock. In March 2012, Alon issued \$30,000 of 8.5% Series B Convertible Preferred Stock to the holders of the Alon Brands Term Loans and repaid in full its obligations under the Alon Brands Term Loans. Also as part of the transaction, the warrants issued in conjunction with the Alon Brands Term Loans were surrendered to Alon. As the Alon Brands Term Loans were originally issued at a discount, the remaining \$9,624 of unamortized original issuance discount was charged to interest expense for the nine months ended September 30, 2012.

*Financial Covenants.* Alon has certain credit facilities that contain restrictive covenants, including maintenance financial covenants. At September 30, 2012, Alon was in compliance with these maintenance financial covenants.

**(10) Stock-Based  
Compensation**

Alon's original incentive compensation plan, the Alon USA Energy, Inc. 2005 Incentive Compensation Plan, was approved by its stockholders in 2006 and amended in May 2010. In May 2012, Alon's stockholders approved a second amended and restated incentive compensation plan, the Alon USA Energy, Inc. Second Amended and Restated 2005 Incentive Compensation Plan ("the Plan"), which is a component of Alon's overall executive incentive compensation program. The Plan permits the granting of awards in the form of options to purchase common stock, Stock Appreciation Rights ("SARs"), restricted shares of common stock, restricted common stock units, performance shares, performance units and senior executive plan bonuses to Alon's directors, officers and key employees.

*Restricted Stock.* Non-employee directors, and non-employee directors of Alon's subsidiaries who are designated by Alon's directors, are awarded an annual grant of \$25 in shares of restricted stock. In May 2012, Alon granted awards of 11,148 restricted shares at a grant date price of \$8.97. The restricted shares granted to the non-employee directors vest over a period of three years, assuming continued service at vesting.

In May 2012, Alon granted awards of 180,000 restricted shares to certain executive officers at a grant date price of \$8.77. These May 2012 restricted shares will vest as follows: 50% on May 10, 2013 and 50% on May 10, 2016, assuming continued service at vesting. In August 2012, Alon granted awards of 37,500 restricted shares to certain executive officers at a weighted average grant date price of \$13.95. These August 2012 shares will vest on May 10, 2013, assuming continued service at vesting.

Compensation expense for the restricted stock grants amounted to \$407 and \$389 for the three months ended September 30, 2012 and 2011, respectively, and \$1,126 and \$665 for the nine months ended September 30, 2012 and 2011, respectively, and is included in selling, general and administrative expenses in the consolidated statements of operations.

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The following table summarizes the restricted share activity from January 1, 2011:

Nonvested Shares	Shares	Weighted Average Grant Date Fair Values (per share)
Nonvested at January 1, 2011	16,169	\$ 9.28
Granted	186,015	13.50
Vested	(7,278)	10.31
Forfeited	—	—
Nonvested at December 31, 2011	194,906	\$ 13.26
Granted	228,648	9.63
Vested	(97,424)	13.27
Forfeited	—	—
Nonvested at September 30, 2012	326,130	\$ 10.71

As of September 30, 2012, there was \$2,595 of total unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the Plan. That cost is expected to be recognized over a weighted-average period of 2.3 years. The fair value of shares vested in 2012 was \$848.

*Restricted Stock Units.* In May 2011, Alon granted 500,000 restricted stock units to the CEO and President of Alon at a grant date fair value of \$11.47. Each restricted unit represents the right to receive one share of Alon common stock upon the vesting of the restricted stock unit. All 500,000 restricted stock units vest on March 1, 2015, assuming continued service at vesting. Compensation expense for the restricted stock units amounted to \$374 and \$374 for the three months ended September 30, 2012 and 2011, respectively, and \$1,122 and \$623 for the nine months ended September 30, 2012 and 2011, respectively, and is included in selling, general and administrative expenses in the consolidated statements of operations.

*Senior Executive Plan Bonuses.* In August 2012, Alon granted 37,500 shares of common stock to certain executive officers at a weighted average grant date price of \$13.95. These shares vested immediately upon issuance. Compensation expense for the bonuses amounted to \$523 for the three and nine months ended September 30, 2012, and is included in selling, general and administrative expenses in the consolidated statements of operations.

*Stock Appreciation Rights.* Through September 30, 2012, Alon has granted awards of 599,165 SARs to certain officers and key employees of Alon of which 60% of these SARs have a grant price of \$28.46 and the remaining SARs have grant prices ranging from \$10.00 to \$16.00. At September 30, 2012, 192,332 SARs have expired without being exercised.

When exercised, all SARs are convertible into shares of Alon common stock, the number of which will be determined at the time of exercise by calculating the difference between the closing price of Alon common stock on the exercise date and the grant price of the SARs (the "Spread"), multiplying the Spread by the number of SARs being exercised and then dividing the product by the closing price of Alon common stock on the exercise date.

Compensation expense for the SARs grants amounted to \$15 and \$31 for the three months ended September 30, 2012 and 2011, respectively, and \$44 and \$305 for the nine months ended September 30, 2012 and 2011, respectively, and is included in selling, general and administrative expenses in the consolidated statements of operations.

*2000 Incentive Stock Compensation Plan.* On August 1, 2000, Alon Assets and Alon Operating, majority owned, consolidated subsidiaries of Alon, adopted the 2000 Incentive Stock Compensation Plan pursuant to which Alon's board of directors may grant stock options to certain officers and members of executive management. The 2000 Incentive Stock Compensation Plan authorized grants of options to purchase up to 16,154 shares of common stock of Alon Assets and 6,066 shares of common stock of Alon Operating. This plan was closed to new participants subsequent to August 1, 2000, the initial grant date. All stock options issued were exercised in prior years.

In June 2012, Alon signed agreements with shareholders of two of its subsidiaries, Alon Assets, Inc. ("Alon Assets") and Alon USA Operating, Inc. ("Alon Operating"). According to the agreements, Alon has the right to exchange 581,699 of its shares over a period of 12 quarters and 2,326,946 of its shares over a period of 20 quarters, beginning July 2012, for 15,549.3 shares of Alon Assets and 5,839.1 shares of Alon Operating. In July 2012, 164,822 shares of Alon's common stock were issued in exchange for 881.12 shares of Alon Assets and 330.88 shares of Alon Operating. In October 2012, 290,725 shares of Alon's common stock were issued in exchange for 1554.19 shares of Alon Assets and 583.63 shares of Alon Operating.

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Compensation expense associated with the difference in value between the participants ownership of Alon Assets and Alon Operating stock compared to Alon USA Energy, Inc. stock of \$472 and \$542 was recognized for the three and nine months ended September 30, 2012 and 2011, respectively, and is included in selling, general and administrative expenses in the consolidated statements of operations.

**(11) Stockholders' Equity (per share in dollars)**

**(a) Preferred stock (share value in dollars)**

In March 2012, pursuant to the terms of the Series B Convertible Preferred Stock Agreement, Alon issued 3,000,000 shares of 8.5% Series B Convertible Preferred Stock to a group of investors who held, in the aggregate, \$30,000 of the Alon Brands Term Loans and 3,092,783 warrants to purchase shares of Alon common stock. Pursuant to this agreement, Alon repaid in full its obligations under the Alon Brands Term Loans and the warrants were surrendered to Alon. The terms of the Series B Convertible Preferred Stock are substantially the same as the terms of the Series A Convertible Preferred Stock except that, based on certain conditions, Alon has the right to convert the preferred stock into Alon common stock from March 2015 for the Series B Convertible Preferred Stock and from October 2013 for the Series A Convertible Preferred Stock. If all of the Series B Convertible Preferred Stock were to be converted into Alon's common stock based on the initial conversion price of \$6.74 per share, then 4,451,100 shares of Alon's common stock would be issued.

During the three months ended September 30, 2012, certain holders of the Series A and Series B Convertible Preferred Stock converted preferred shares to shares of Alon's common stock. 500,000 Series A preferred shares and 2,280,000 Series B preferred shares were converted to 741,850 and 3,382,836 shares of common stock, respectively.

**(b) Dividends**

*Common Stock Dividends.* On September 19, 2012, Alon paid a regular quarterly cash dividend of \$0.04 per share on Alon's common stock to stockholders of record at the close of business on September 5, 2012.

**(c) Accumulated Other Comprehensive Loss**

The following table displays the change in accumulated other comprehensive loss, net of tax.

	Unrealized Loss on Cash Flow Hedges	Defined Benefit Pension Plans	Total
Balance at December 31, 2011	\$ (3,194)	\$ (23,289)	\$ (26,483)
Current period other comprehensive loss, net of tax	(21,016)	—	(21,016)
Balance at September 30, 2012	\$ (24,210)	\$ (23,289)	\$ (47,499)

**(12) Earnings Per Share**

Basic earnings per share is calculated as net income available to common stockholders divided by the average number of participating shares of common stock outstanding. Diluted earnings per share include the dilutive effect of SARs using the treasury stock method and the dilutive effect of convertible preferred shares, warrants, restricted stock awards and restricted stock units using the if-converted method.

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The calculation of earnings per share, basic and diluted, for the three and nine months ended September 30, 2012 and 2011, is as follows:

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2012	2011	2012	2011
Net income available to common stockholders	\$ 43,223	\$ 28,621	\$ 56,947	\$ 55,420
Average number of shares of common stock outstanding	56,699	55,755	56,322	55,290
Dilutive RSAs, SARs, RSUs, convertible preferred stock and warrants	6,361	5,935	6,357	5,941
Average number of shares of common stock outstanding assuming dilution	63,060	61,690	62,679	61,231
Earnings per share – basic	\$ 0.76	\$ 0.51	\$ 1.01	\$ 1.00
Earnings per share – diluted	\$ 0.69	\$ 0.46	\$ 0.91	\$ 0.91

**(13) Related-Party Transactions**

In March 2012, pursuant to the terms of the Series B Convertible Preferred Stock Agreement, Alon issued \$12,000 of 8.5% Series B Convertible Preferred Stock to certain shareholders of Alon Israel and their affiliates. In conjunction with the issuance of the Series B Convertible Preferred Stock, Alon repaid all amounts due under the Alon Brands Term Loan and the warrants held by Alon Israel and their affiliates were surrendered to Alon.

During the nine months ended September 30, 2012, Alon purchased, from an affiliate, hydrotreating equipment and other refinery processing equipment for \$18,000 and \$8,000, respectively.

**(14) Commitments and Contingencies**

**(a) Commitments**

In the normal course of business, Alon has long-term commitments to purchase, at market prices, utilities such as natural gas, electricity and water for use by its refineries, terminals, pipelines and retail locations. Alon is also party to various refined product and crude oil supply and exchange agreements. These agreements are typically short-term in nature or provide terms for cancellation.

*Supply and Offtake Agreement with J. Aron & Company*

During the first quarter of 2012, Alon entered into a Supply and Offtake Agreement (the "Supply and Offtake Agreement"), with J. Aron & Company ("J. Aron"). Pursuant to the Supply and Offtake Agreement (i) J. Aron agreed to sell to Alon, and Alon agreed to buy from J. Aron, at market prices, crude oil for processing at the California refineries and (ii) Alon agreed to sell, and J. Aron agreed to buy, at market prices, certain refined products produced at the California refineries.

In connection with the execution of the Supply and Offtake Agreement for the California refineries, Alon also entered into agreements that provided for the sale, at market prices, of Alon's crude oil and certain refined product inventories to J. Aron, the lease to J. Aron of crude oil and refined product storage tanks located at the California refineries, and an agreement to identify prospective purchasers of refined products on J. Aron's behalf. The Supply and Offtake Agreement for the California refineries has an initial term that expires in May 2016. J. Aron may elect to terminate the agreement prior to the initial term beginning in May 2013, provided Alon receives notice of termination at least six months prior to that date. Following expiration or termination of the Supply and Offtake Agreement, Alon is obligated to purchase at market prices the crude oil and refined product inventories then owned by J. Aron and located at the California refineries.

In July 2012, each of the Supply and Offtake Agreements for the Big Spring refinery, Krotz Springs refinery and the California refineries were amended principally in order to extend the terms of the Supply and Offtake Agreements by an additional two years. After the amendments, the Supply and Offtake Agreements have an initial term that expires in May 2018. J. Aron may elect to terminate the agreements prior to the initial term in May 2015 and upon each anniversary thereof provided Alon receives notice of termination at least six months prior to that date. Alon may elect to terminate in May 2017, provided Alon provides notice of termination at least six months prior to that date.

In May 2010, Alon Refining Krotz Springs, Inc. ("ARKS") entered into a secured Credit Agreement (the "Standby LC Facility") by and between ARKS, as Borrower, and Goldman Sachs Bank USA, as Issuing Bank. The Standby LC Facility provides for up to \$200,000 of letters of credit to be issued to J. Aron. Obligations under the Standby LC Facility are secured by a first priority lien on the existing and future accounts receivable and inventory of ARKS. In July 2012, ARKS entered into an amendment to the Standby LC Facility that extends the expiration of the Standby LC Facility until July 31, 2013. At this

**ALON USA ENERGY, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**  
**(unaudited, dollars in thousands except as noted)**

time there is no further availability under the Standby LC Facility.

**(b) Contingencies**

Alon is involved in various other claims and legal actions arising in the ordinary course of business. In August 2011, Alon received from the Federal Trade Commission a civil investigative demand to provide documents as part of an industry-wide investigation related to petroleum industry practices and pricing. Alon believes the ultimate disposition of this and all other matters will not have a material effect on Alon's financial position, results of operations or liquidity.

**(c) Environmental**

Alon is subject to federal, state, and local environmental laws and regulations. These rules regulate the discharge of materials into the environment and may require Alon to incur future obligations to investigate the effects of the release or disposal of certain petroleum, chemical, and mineral substances at various sites; to remediate or restore these sites; to compensate others for damage to property and natural resources and for remediation and restoration costs. These possible obligations relate to sites owned by Alon and associated with past or present operations. Alon is currently participating in environmental investigations, assessments and cleanups under these regulations at refineries, service stations, pipelines and terminals. Alon may in the future be involved in additional environmental investigations, assessments and cleanups. The magnitude of future costs will depend on factors such as the unknown nature and contamination at many sites, the timing, extent and method of the remedial actions which may be required, and the determination of Alon's liability in proportion to other responsible parties.

Environmental expenditures are expensed or capitalized depending on their future economic benefit. Expenditures that relate to an existing condition caused by past operations and that have no future economic benefit are expensed. Liabilities for expenditures of a non-capital nature are recorded when environmental assessment and/or remediation is probable, and the costs can be reasonably estimated. Substantially all amounts accrued are expected to be paid out over the next 15 years. The level of future expenditures for environmental remediation obligations cannot be determined with any degree of reliability.

Alon has accrued environmental remediation obligations of \$62,001 (\$6,425 accrued liability and \$55,576 non-current liability) at September 30, 2012, and \$65,463 (\$6,292 accrued liability and \$59,171 non-current liability) at December 31, 2011.

In connection with the acquisition of the Bakersfield refinery on June 1, 2010, a subsidiary of Alon entered into an indemnification agreement with a prior owner for remediation expenses of conditions that existed at the refinery on the acquisition date. Alon is required to make indemnification claims to the prior owner by March 15, 2015. Alon has recorded a current receivable of \$706 and a non-current receivable of \$15,287, and a current receivable of \$706 and a non-current receivable of \$15,719 at September 30, 2012 and December 31, 2011, respectively.

Paramount Petroleum Corporation has indemnification agreements with a prior owner for part of the remediation expenses at its refineries and offsite tank farm and, as a result, has recorded a current receivable of \$1,893 and a non-current receivable of \$703, and a current receivable of \$1,893 and a non-current receivable of \$1,650 at September 30, 2012 and December 31, 2011, respectively.

**(15) Subsequent Events**

*Dividend Declared*

On November 1, 2012, Alon declared its regular quarterly cash dividend of \$0.04 per share on Alon's common stock, payable on December 17, 2012, to stockholders of record at the close of business on December 3, 2012.

*Commitments for New Term Loan*

Alon launched syndication of \$450,000 of new term debt and expects funding to occur in November 2012; proceeds will be used to retire existing debt of \$421,875 due August 2013.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*The following discussion of our financial condition and results of operations should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2011. In this document, the words "Alon," "the Company," "we" and "our" refer to Alon USA Energy, Inc. and its subsidiaries.*

### Forward-Looking Statements

Certain statements contained in this report and other materials we file with the SEC, or in other written or oral statements made by us, other than statements of historical fact, are "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements relate to matters such as our industry, business strategy, goals and expectations concerning our market position, future operations, margins, profitability, capital expenditures, liquidity and capital resources and other financial and operating information. We have used the words "anticipate," "assume," "believe," "budget," "continue," "could," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "will," "future" and similar terms and phrases to identify forward-looking statements.

Forward-looking statements reflect our current expectations regarding future events, results or outcomes. These expectations may or may not be realized. Some of these expectations may be based upon assumptions or judgments that prove to be incorrect. In addition, our business and operations involve numerous risks and uncertainties, many of which are beyond our control, which could result in our expectations not being realized or otherwise materially affect our financial condition, results of operations and cash flows.

Actual events, results and outcomes may differ materially from our expectations due to a variety of factors. Although it is not possible to identify all of these factors, they include, among others, the following:

- changes in general economic conditions and capital markets;
- changes in the underlying demand for our products;
- the availability, costs and price volatility of crude oil, other refinery feedstocks and refined products;
- changes in the spread between West Texas Intermediate Cushing ("WTI") crude oil and West Texas Sour ("WTS") crude oil;
- changes in the spread between WTI crude oil and Light Louisiana Sweet and Heavy Louisiana Sweet crude oils, as well as the spread between California crudes such as Buena Vista and WTI;
- the effects of transactions involving forward contracts and derivative instruments;
- actions of customers and competitors;
- termination of our Supply and Offtake Agreements with J. Aron & Company ("J. Aron"), which include all our refineries and under which J. Aron is our largest supplier of crude oil and our largest customer of refined products. Additionally, we are obligated to repurchase all consigned inventories and certain other inventories upon termination of these Supply and Offtake Agreements;
- changes in fuel and utility costs incurred by our facilities;
- disruptions due to equipment interruption, pipeline disruptions or failure at our or third-party facilities;
- the execution of planned capital projects;
- adverse changes in the credit ratings assigned to our trade credit and debt instruments;
- the effects of and cost of compliance with current and future state and federal environmental, economic, safety and other laws, policies and regulations;
- operating hazards, natural disasters such as flooding, casualty losses and other matters beyond our control;
- the global financial crisis' impact on our business and financial condition;  
and
- the other factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2011 under the caption "Risk Factors".

Any one of these factors or a combination of these factors could materially affect our future results of operations and could influence whether any forward-looking statements ultimately prove to be accurate. Our forward-looking statements are not guarantees of future performance, and actual results and future performance may differ materially from those suggested in any forward-looking statements. We do not intend to update these statements unless we are required by the securities laws to do so.

## Company Overview

We are an independent refiner and marketer of petroleum products operating primarily in the South Central, Southwestern and Western regions of the United States. Our crude oil refineries are located in Texas, California, Oregon and Louisiana and have a combined throughput capacity of approximately 250,000 barrels per day (“bpd”). Our refineries produce petroleum products including various grades of gasoline, diesel fuel, jet fuel, petrochemicals, petrochemical feedstocks, asphalt, and other petroleum-based products.

*Refining and Unbranded Marketing Segment.* Our refining and unbranded marketing segment includes sour and heavy crude oil refineries located in Big Spring, Texas; and Paramount, Bakersfield and Long Beach, California; and a light sweet crude oil refinery located in Krotz Springs, Louisiana. We refer to the Paramount, Bakersfield and Long Beach refineries together as our “California refineries.” The refineries in our refining and unbranded marketing segment have a combined throughput capacity of approximately 240,000 bpd. At these refineries we refine crude oil into petroleum products, including gasoline, diesel fuel, jet fuel, petrochemicals, petrochemical feedstocks and asphalts, which are marketed primarily in the South Central, Southwestern, and Western United States. At Bakersfield, we convert intermediate products into finished products and do not refine crude oil.

We market transportation fuels produced at our Big Spring refinery in West and Central Texas, Oklahoma, New Mexico and Arizona. We refer to our operations in these regions as our “physically integrated system” because we supply our retail and branded marketing segment’s convenience stores and unbranded distributors with motor fuels produced at our Big Spring refinery and distributed through a network of pipelines and terminals which we either own or have access to through leases or long-term throughput agreements.

We market refined products produced by our California refineries to wholesale distributors, other refiners and third parties primarily on the West Coast. At Bakersfield, we operate the hydrocracker unit and process vacuum gas oil produced by our other California locations.

We market refined products produced by our Krotz Springs refinery to other refiners and third parties. The refinery’s location provides access to upriver markets on the Mississippi and Ohio Rivers and its docking facilities along the Atchafalaya River allow barge access. The refinery also uses its direct access to the Colonial Pipeline to transport products to markets in the Southern and Eastern United States. The Krotz Springs refinery processing units are structured to yield approximately 101.5% of total feedstock input, meaning that for each 100 barrels of crude oil and feedstocks input into the refinery, it produces 101.5 barrels of refined products. Of the 101.5%, on average 99.0% is light finished products such as gasoline and distillates, including diesel and jet fuel, petrochemical feedstocks and liquefied petroleum gas, and the remaining 2.5% is primarily heavy oils.

*Asphalt Segment.* Our asphalt segment markets asphalt produced at our Big Spring and California refineries included in the refining and unbranded marketing segment and at our Willbridge, Oregon refinery. Asphalt produced by the refineries in our refining and unbranded marketing segment is transferred to the asphalt segment at prices substantially determined by reference to the cost of crude oil, which is intended to approximate wholesale market prices. Our asphalt segment markets asphalt through 11 refinery/terminal locations in Texas (Big Spring), California (Paramount, Long Beach, Elk Grove, Bakersfield and Mojave), Oregon (Willbridge), Washington (Richmond Beach), Arizona (Phoenix and Flagstaff) and Nevada (Fernley) (50% interest) as well as through a 50% interest in Wright Asphalt Products Company, LLC (“Wright”). We produce both paving and roofing grades of asphalt, including performance-graded asphalts, emulsions and cutbacks.

*Retail and Branded Marketing Segment.* Our retail and branded marketing segment operates approximately 299 convenience stores located in Central and West Texas and New Mexico. These convenience stores typically offer various grades of gasoline, diesel fuel, general merchandise and food and beverage products to the general public, primarily under the 7-Eleven and Alon brand names. We have operated under an exclusive license to use the FINA trademark in the wholesale distribution of motor fuel within Texas, Oklahoma, New Mexico, Arizona, Arkansas, Louisiana, Colorado and Utah since 2000. Our license to use the FINA brand expired in August 2012 in accordance with its terms. We developed our own brand and logo in anticipation of the expiration of this license and have substantially completed the conversion of all of our locations and all locations served by our branded marketing business to the new Alon brand. Under the Alon brand, we will no longer be subject to the geographic limitations contained in the FINA license agreement.

Substantially all of the motor fuel sold through our retail operations and the majority of the motor fuel marketed in our branded business is supplied by our Big Spring refinery. In 2012, approximately 94% of the motor fuel requirements of our branded marketing operations, including retail operations, were supplied by our Big Spring refinery. Branded distributors that are not part of our integrated supply system, primarily in Central Texas, are supplied with motor fuels we obtain from third-party suppliers.

We market gasoline and diesel under the Alon brand name through a network of approximately 625 locations, including our convenience stores. Approximately 56% of the gasoline and 21% of the diesel motor fuel produced at our Big Spring refinery was transferred to our retail and branded marketing segment at prices substantially determined by reference to commodity pricing information published by Platts. Additionally, our retail and branded marketing segment licenses the use of the Alon brand name and provides credit card processing services to approximately 141 licensed locations that are not under fuel supply agreements with us.

### Third Quarter Operational and Financial Highlights

Operating income for the third quarter of 2012 was \$90.3 million, compared to \$82.0 million in the same period last year. Our operational and financial highlights for the third quarter of 2012 include the following:

- Combined refinery throughput for the third quarter of 2012 averaged 171,086 bpd, consisting of 69,563 bpd at the Big Spring refinery, 32,298 bpd at the California refineries and 69,225 bpd at the Krotz Springs refinery, compared to 162,214 bpd for the third quarter of 2011, consisting of 56,828 bpd at the Big Spring refinery, 39,056 bpd at the California refineries and 66,330 bpd at the Krotz Springs refinery.
- Operating margin at the Big Spring refinery was \$28.19 per barrel for the third quarter of 2012, compared to \$23.05 per barrel for the same period in 2011. This increase in operating margin is mainly due to higher Gulf Coast 3/2/1 crack spreads and a widening sweet/sour spread.
- Operating margin at the California refineries was \$0.12 per barrel for the third quarter of 2012, compared to \$3.64 per barrel for the same period in 2011. This decrease in operating margin is mainly due to the costs of crude oil used by the refinery.
- Operating margin at the Krotz Springs refinery was \$11.28 per barrel for the third quarter of 2012, compared to \$7.77 per barrel for the same period in 2011. This increase in operating margin is mainly due to lower crude oil costs with the addition of WTI priced crude oils and higher Gulf Coast 2/1/1 high sulfur diesel crack spreads.
- The average Gulf Coast 3/2/1 crack spread was \$31.76 per barrel for the third quarter of 2012 compared to \$31.28 per barrel for the third quarter of 2011. The average West Coast 3/1/1/1 crack spread for the third quarter of 2012 was \$14.40 per barrel compared to \$11.22 per barrel for the same period in 2011. The average Gulf Coast 2/1/1 high sulfur diesel crack spread for the third quarter of 2012 was \$15.91 per barrel compared to \$12.44 per barrel for the third quarter of 2011.
- The average WTI to WTS spread for the third quarter of 2012 was \$3.34 per barrel compared to \$0.82 per barrel for the same period in 2011. The average LLS to WTI spread for the third quarter of 2012 was \$15.02 per barrel compared to \$18.87 per barrel for the same period in 2011. The average WTI to Buena Vista spread for the third quarter of 2012 was \$(14.14) per barrel compared to \$(17.52) per barrel for the same period in 2011.
- Asphalt margins in the third quarter of 2012 were \$25.49 per ton compared to \$25.68 per ton in the third quarter of 2011. This decrease was primarily due to non-cash inventory items offset by higher asphalt sales prices. The average blended asphalt sales price increased 21.8% from \$540.07 per ton in the third quarter of 2011 to \$657.68 per ton in the third quarter of 2012 and the average non-blended asphalt sales price increased 2.3% from \$383.87 per ton in the third quarter of 2011 to \$392.76 per ton in the third quarter of 2012.
- Retail fuel sales volume increased by 7.9% from 40.8 million gallons in the third quarter of 2011 to 44.0 million gallons in the third quarter of 2012. Our branded fuel sales volume increased by 5.9% from 95.2 million gallons in the third quarter of 2011 to 100.8 million gallons in the third quarter of 2012.
- Operating income for the third quarter of 2012 was also impacted by unrealized losses on commodity swaps of \$5.0 million and realized losses on commodity swaps of \$33.8 million. There were no significant unrealized or realized losses on commodity swaps for the third quarter of 2011.

## Major Influences on Results of Operations

*Refining and Unbranded Marketing.* Earnings and cash flow from our refining and unbranded marketing segment are primarily affected by the difference between refined product prices and the prices for crude oil and other feedstocks. The cost to acquire crude oil and other feedstocks and the price of the refined products we ultimately sell depend on numerous factors beyond our control, including the supply of, and demand for, crude oil, gasoline and other refined products which, in turn, depend on, among other factors, changes in domestic and foreign economies, weather conditions, domestic and foreign political affairs, production levels, the availability of imports, the marketing of competitive fuels and government regulation. While our sales and operating revenues fluctuate significantly with movements in crude oil and refined product prices, it is the spread between crude oil and refined product prices, and not necessarily fluctuations in those prices, that affect our earnings.

In order to measure our operating performance, we compare our per barrel refinery operating margins to certain industry benchmarks. We calculate the per barrel operating margin for each refinery by dividing the refinery's gross margin by its throughput volumes. Gross margin is the difference between net sales and cost of sales (exclusive of substantial unrealized hedge positions and certain inventory adjustments).

We compare our Big Spring refinery's per barrel operating margin to the Gulf Coast 3/2/1 crack spread. A 3/2/1 crack spread is calculated assuming that three barrels of a benchmark crude oil are converted, or cracked, into two barrels of gasoline and one barrel of diesel. We calculate the Gulf Coast 3/2/1 crack spread using the market values of Gulf Coast conventional gasoline and ultra-low sulfur diesel and the market value of West Texas Intermediate Cushing, or WTI, a light, sweet crude oil.

We compare our California refineries' per barrel operating margin to the West Coast 3/1/1/1 crack spread. A 3/1/1/1 crack spread is calculated assuming that three barrels of a benchmark crude oil are converted into one barrel of gasoline, one barrel of diesel and one barrel of fuel oil. We calculate the West Coast 3/1/1/1 crack spread using the market values of West Coast LA CARBOB pipeline gasoline, LA ultra-low sulfur pipeline diesel, and LA 380 pipeline CST (fuel oil) and the market value of Buena Vista crude oil.

We compare our Krotz Springs refinery's per barrel operating margin to the Gulf Coast 2/1/1 crack spread. A 2/1/1 crack spread is calculated assuming that two barrels of a benchmark crude oil are converted into one barrel of gasoline and one barrel of diesel. We calculate the Gulf Coast 2/1/1 crack spread using the market values of Gulf Coast conventional gasoline and Gulf Coast high sulfur diesel and the market value of Light Louisiana Sweet, or LLS, crude oil.

Our Big Spring refinery and California refineries are capable of processing substantial volumes of sour crude oil, which has historically cost less than intermediate and sweet crude oils. We measure the cost advantage of refining sour crude oil by calculating the difference between the value of WTI crude oil less the value of West Texas Sour, or WTS, a medium, sour crude oil. We refer to this differential as the sweet/sour spread. A widening of the sweet/sour spread can favorably influence the operating margin for our Big Spring and California refineries. In addition, our California refineries are capable of processing significant volumes of heavy crude oils which historically have cost less than light crude oils. We measure the cost advantage of refining heavy crude oils by calculating the difference between the value of WTI crude oil less the value of Buena Vista crude oil. A widening of this spread can favorably influence the refinery operating margins for our California refineries.

The Krotz Springs refinery has the capability to process substantial volumes of low-sulfur, or sweet, crude oils to produce a high percentage of light, high-value refined products. Sweet crude oil typically comprises 100% of the Krotz Springs refinery's crude oil input. This input was primarily comprised of LLS crude oil and WTI crude oil. We measure the cost of refining the LLS crude oil by calculating the difference between the average value of LLS crude oil to the average value of WTI crude oil. A narrowing of this spread can favorably influence the refinery operating margins of our Krotz Springs refinery.

The results of operations from our refining and unbranded marketing segment are also significantly affected by our refineries' operating costs, particularly the cost of natural gas used for fuel and the cost of electricity. Natural gas prices have historically been volatile. Typically, electricity prices fluctuate with natural gas prices.

Demand for gasoline products is generally higher during summer months than during winter months due to seasonal increases in highway traffic. As a result, the operating results for our refining and unbranded marketing segment for the first and fourth calendar quarters are generally lower than those for the second and third calendar quarters. The effects of seasonal demand for gasoline are partially offset by seasonality in demand for diesel, which in our region is generally higher in winter months as east-west trucking traffic moves south to avoid winter conditions on northern routes.

Safety, reliability and the environmental performance of our refineries are critical to our financial performance. The financial impact of planned downtime, such as a turnaround or major maintenance project, is mitigated through a diligent planning process that considers expectations for product availability, margin environment and the availability of resources to perform the required maintenance.

The nature of our business requires us to maintain substantial quantities of crude oil and refined product inventories. Crude oil and refined products are essentially commodities, and we have no control over the changing market value of these inventories. Because our inventory is valued at the lower of cost or market value under the LIFO inventory valuation methodology, price fluctuations generally have little effect on our financial results.

*Asphalt.* Earnings from our asphalt segment depend primarily upon the margin between the price at which we sell our asphalt and the transfer prices for asphalt produced at our refineries in the refining and unbranded marketing segment. Asphalt is transferred to our asphalt segment at prices substantially determined by reference to the cost of crude oil, which is intended to approximate wholesale market prices. The asphalt segment also conducts operations and markets asphalt at our refinery located in Willbridge, Oregon. In addition to producing asphalt at our refineries, at times when refining margins are unfavorable we opportunistically purchase asphalt from other producers for resale. A portion of our asphalt sales are made using fixed price contracts for delivery at future dates. Because these contracts are priced at the market prices for asphalt at the time of the contract, a change in the cost of crude oil between the time we enter into the contract and the time we produce the asphalt can positively or negatively influence the earnings of our asphalt segment. Demand for paving asphalt products is higher during warmer months than during colder months due to seasonal increases in road construction work. As a result, revenues from our asphalt segment for the first and fourth calendar quarters are expected to be lower than those for the second and third calendar quarters.

*Retail and Branded Marketing.* Earnings and cash flows from our retail and branded marketing segment are primarily affected by merchandise and motor fuel sales volumes and margins at our convenience stores and the motor fuel sales volumes and margins from sales to our Alon-branded distributors, together with licensing and credit card related fees generated from our Alon-branded distributors and licensees. Retail merchandise gross margin is equal to retail merchandise sales less the delivered cost of the retail merchandise, net of vendor discounts and rebates, measured as a percentage of total retail merchandise sales. Retail merchandise sales are driven by convenience, branding and competitive pricing. Motor fuel margin is equal to motor fuel sales less the delivered cost of fuel and motor fuel taxes, measured on a cents per gallon ("cpg") basis. Our motor fuel margins are driven by local supply, demand and competitor pricing. Our convenience store sales are seasonal and peak in the second and third quarters of the year, while the first and fourth quarters usually experience lower overall sales.

### **Factors Affecting Comparability**

Our financial condition and operating results over the nine months ended September 30, 2012 and 2011, have been influenced by the following factors which are fundamental to understanding comparisons of our period-to-period financial performance.

Crude throughput was reduced at the Krotz Springs refinery during the second quarter of 2011 due to the flooding in Louisiana and its impact on crude oil supply to the refinery.

For the three and nine months ended September 30, 2012, we had unrealized losses on commodity swaps of \$5.0 million and \$37.5 million, respectively, as shown separately in the consolidated statements of operations. Additionally for the three and nine months ended September 30, 2012, we had realized losses on commodity swaps of \$33.8 million and \$68.3 million, respectively, included in cost of sales in the consolidated statements of operations. We had no significant unrealized or realized gains or losses on commodity swaps for the three and nine months ended September 30, 2011.

Included in other income (loss), net in the consolidated statements of operations, we also had losses on heating oil call option crack spread contracts of \$14.3 million for the three months ended September 30, 2011, and \$7.3 million and \$51.1 million for the nine months ended September 30, 2012 and 2011, respectively.

We launched syndication of \$450.0 million of new term debt and expect funding to occur in November 2012; proceeds will be used to retire existing debt of \$421.9 million due August 2013.

### **Results of Operations**

*Net Sales.* Net sales consist primarily of sales of refined petroleum products through our refining and unbranded marketing segment and asphalt segment and sales of merchandise, including food products, and motor fuels, through our retail and branded marketing segment.

For the refining and unbranded marketing segment, net sales consist of gross sales, net of customer rebates, discounts and excise taxes and includes inter-segment sales to our asphalt and retail and branded marketing segments, which are eliminated through consolidation of our financial statements. Asphalt sales consist of gross sales, net of any discounts and applicable taxes. Retail net sales consist of gross merchandise sales, less rebates, commissions and discounts, and gross fuel sales, including motor fuel taxes. For our petroleum and asphalt products, net sales are mainly affected by crude oil and refined product prices and volume changes caused by operations. Our retail merchandise sales are affected primarily by competition and seasonal influences.

*Cost of Sales.* Refining and unbranded marketing cost of sales includes crude oil and other raw materials, inclusive of transportation costs. Asphalt cost of sales includes costs of purchased asphalt, blending materials and transportation costs. Retail cost of sales includes cost of sales for motor fuels and for merchandise. Motor fuel cost of sales represents the net cost of purchased fuel, including transportation costs and associated motor fuel taxes. Merchandise cost of sales includes the delivered cost of merchandise purchases, net of merchandise rebates and commissions. Cost of sales excludes depreciation and amortization expense.

*Direct Operating Expenses.* Direct operating expenses, which relate to our refining and unbranded marketing and asphalt segments, include costs associated with the actual operations of our refineries and asphalt terminals, such as energy and utility costs, routine maintenance, labor, insurance and environmental compliance costs. Environmental compliance costs, including monitoring and routine maintenance, are expensed as incurred. All operating costs associated with our crude oil and product pipelines are considered to be transportation costs and are reflected as cost of sales.

*Selling, General and Administrative Expenses.* Selling, general and administrative, or SG&A, expenses consist primarily of costs relating to the operations of our convenience stores, including labor, utilities, maintenance and retail corporate overhead costs. Refining and marketing and asphalt segment corporate overhead and marketing expenses are also included in SG&A expenses.

**ALON USA ENERGY, INC. AND SUBSIDIARIES CONSOLIDATED**

*Summary Financial Tables.* The following tables provide summary financial data and selected key operating statistics for Alon and our three operating segments for the three and nine months ended September 30, 2012 and 2011. The summary financial data for our three operating segments does not include certain SG&A expenses and depreciation and amortization related to our corporate headquarters. The following data should be read in conjunction with our consolidated financial statements and the notes thereto included elsewhere in this Form 10-Q. All information in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” except for Balance Sheet data as of December 31, 2011 is unaudited.

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2012	2011	2012	2011
(dollars in thousands, except per share data)				
<b>STATEMENTS OF OPERATIONS DATA:</b>				
Net sales (1)	\$ 2,360,334	\$ 2,056,653	\$ 6,062,956	\$ 5,303,388
Operating costs and expenses:				
Cost of sales	2,101,647	1,827,098	5,407,197	4,717,673
Unrealized losses on commodity swaps	5,017	—	37,458	—
Direct operating expenses	81,160	83,338	230,243	202,476
Selling, general and administrative expenses (2)	47,670	34,680	119,018	107,595
Depreciation and amortization (3)	31,870	29,812	93,000	80,046
Total operating costs and expenses	2,267,364	1,974,928	5,886,916	5,107,790
Gain (loss) on disposition of assets	(2,624)	229	(2,838)	161
Operating income	90,346	81,954	173,202	195,759
Interest expense (4)	(22,773)	(22,582)	(78,113)	(63,780)
Equity earnings of investees	4,542	2,005	6,112	3,775
Other income (loss), net (5)	202	(14,272)	(6,791)	(51,065)
Income before income tax expense	72,317	47,105	94,410	84,689
Income tax expense	26,776	17,004	34,705	26,952
Net income	45,541	30,101	59,705	57,737
Net income attributable to non-controlling interest	2,318	1,480	2,758	2,317
Net income available to common stockholders	\$ 43,223	\$ 28,621	\$ 56,947	\$ 55,420
Earnings per share, basic	\$ 0.76	\$ 0.51	\$ 1.01	\$ 1.00
Weighted average shares outstanding, basic (in thousands)	56,699	55,755	56,322	55,290
Earnings per share, diluted	\$ 0.69	\$ 0.46	\$ 0.91	\$ 0.91
Weighted average shares outstanding, diluted (in thousands)	63,060	61,690	62,679	61,231
Cash dividends per share	\$ 0.04	\$ 0.04	\$ 0.12	\$ 0.12
<b>CASH FLOW DATA:</b>				
Net cash provided by (used in):				
Operating activities	\$ 101,276	\$ 109,478	\$ 215,498	\$ 58,362
Investing activities	(34,170)	(28,055)	(83,436)	(104,130)
Financing activities	(78,930)	(22,964)	(243,436)	149,682
<b>OTHER DATA:</b>				
Adjusted EBITDA (6)	\$ 129,584	\$ 99,270	\$ 268,361	\$ 228,354
Capital expenditures (7)	31,748	23,162	72,273	91,120
Capital expenditures for turnaround and chemical catalyst	2,680	2,733	11,437	6,995

	<u>September 30,</u> <u>2012</u>	<u>December 31,</u> <u>2011</u>
<b>BALANCE SHEET DATA (end of period):</b>		
Cash and cash equivalents	\$ 45,692	\$ 157,066
Working capital (A)	(337,021)	99,452
Total assets	2,320,937	2,330,382
Total debt	798,733	1,050,196
Total equity	456,341	395,784

(A) We launched syndication of \$450,000 of new term debt and expect funding to occur in November 2012; proceeds will be used to retire existing debt of \$421,875 due August 2013.

- (1) Includes excise taxes on sales by the retail and branded marketing segment of \$17,159 and \$15,476 for the three months ended September 30, 2012 and 2011, respectively, and \$49,481 and \$44,887 for the nine months ended September 30, 2012 and 2011, respectively.
- (2) Includes corporate headquarters selling, general and administrative expenses of \$203 and \$188 for the three months ended September 30, 2012 and 2011, respectively, and \$584 and \$564 for the nine months ended September 30, 2012 and 2011, respectively, which are not allocated to our three operating segments.
- (3) Includes corporate depreciation and amortization of \$611 and \$404 for the three months ended September 30, 2012 and 2011, respectively, and \$1,788 and \$1,211 for the nine months ended September 30, 2012 and 2011, respectively, which are not allocated to our three operating segments.
- (4) Interest expense for the nine months ended September 30, 2012, includes a charge of \$9,624 for the write-off of unamortized original issuance discount associated with our repayment of the Alon Brands Term Loan.
- (5) Other income (loss), net for the nine months ended September 30, 2012 and the three and nine months ended September 30, 2011 is substantially the loss on heating oil call option crack spread contracts.
- (6) Adjusted EBITDA represents earnings before net income attributable to non-controlling interest, income tax expense, interest expense, depreciation and amortization and gain (loss) on disposition of assets. Adjusted EBITDA is not a recognized measurement under GAAP; however, the amounts included in Adjusted EBITDA are derived from amounts included in our consolidated financial statements. Our management believes that the presentation of Adjusted EBITDA is useful to investors because it is frequently used by securities analysts, investors, and other interested parties in the evaluation of companies in our industry. In addition, our management believes that Adjusted EBITDA is useful in evaluating our operating performance compared to that of other companies in our industry because the calculation of Adjusted EBITDA generally eliminates the effects of net income attributable to non-controlling interest, income tax expense, interest expense, gain (loss) on disposition of assets and the accounting effects of capital expenditures and acquisitions, items that may vary for different companies for reasons unrelated to overall operating performance.

Adjusted EBITDA has limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- Adjusted EBITDA does not reflect our cash expenditures or future requirements for capital expenditures or contractual commitments;
- Adjusted EBITDA does not reflect the interest expense or the cash requirements necessary to service interest or principal payments on our debt;
- Adjusted EBITDA does not reflect the prior claim that non-controlling interest have on the income generated by non-wholly-owned subsidiaries;
- Adjusted EBITDA does not reflect changes in or cash requirements for our working capital needs;  
and
- Our calculation of Adjusted EBITDA may differ from EBITDA calculations of other companies in our industry, limiting its usefulness as a comparative measure.

Because of these limitations, Adjusted EBITDA should not be considered a measure of discretionary cash available to us to invest in the growth of our business. We compensate for these limitations by relying primarily on our GAAP results and using Adjusted EBITDA only supplementally.

The following table reconciles net income available to common stockholders to Adjusted EBITDA for the three and nine months ended September 30, 2012 and 2011, respectively:

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2012	2011	2012	2011
	(dollars in thousands)			
Net income available to common stockholders	\$ 43,223	\$ 28,621	\$ 56,947	\$ 55,420
Net income attributable to non-controlling interest	2,318	1,480	2,758	2,317
Income tax expense	26,776	17,004	34,705	26,952
Interest expense	22,773	22,582	78,113	63,780
Depreciation and amortization	31,870	29,812	93,000	80,046
(Gain) loss on disposition of assets	2,624	(229)	2,838	(161)
Adjusted EBITDA	\$ 129,584	\$ 99,270	\$ 268,361	\$ 228,354

Adjusted EBITDA does not exclude unrealized losses on commodity swaps of \$5,017 and \$37,458 for the three and nine months ended September 30, 2012, respectively. Adjusted EBITDA also does not exclude losses on heating oil call option crack spread contracts of \$14,269 for the three months ended September 30, 2011, and of \$7,297 and \$51,093 for the nine months ended September 30, 2012 and 2011, respectively.

- (7) Includes corporate capital expenditures of \$484 and \$329 for the three months ended September 30, 2012 and 2011, respectively, and \$1,267 and \$1,272 for the nine months ended September 30, 2012 and 2011, respectively, which are not allocated to our three operating segments.

**REFINING AND UNBRANDED MARKETING  
SEGMENT**

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2012	2011	2012	2011
(dollars in thousands, except per barrel data and pricing statistics)				
<b>STATEMENTS OF OPERATIONS DATA:</b>				
Net sales (1)	\$ 2,136,619	\$ 1,862,181	\$ 5,527,395	\$ 4,797,125
Operating costs and expenses:				
Cost of sales	1,917,852	1,681,163	5,005,249	4,336,655
Unrealized losses on commodity swaps	5,017	—	37,458	—
Direct operating expenses	72,259	72,271	204,001	170,214
Selling, general and administrative expenses	17,426	6,189	31,733	24,946
Depreciation and amortization	26,330	25,179	77,242	64,799
Total operating costs and expenses	2,038,884	1,784,802	5,355,683	4,596,614
Gain (loss) on disposition of assets	(2,532)	1	(2,528)	12
Operating income	\$ 95,203	\$ 77,380	\$ 169,184	\$ 200,523
<b>KEY OPERATING STATISTICS:</b>				
Per barrel of throughput:				
Refinery operating margin – Big Spring (2)	\$ 28.19	\$ 23.05	\$ 23.85	\$ 20.67
Refinery operating margin – CA Refineries (2)	0.12	3.64	1.60	(0.16)
Refinery operating margin – Krotz Springs (2)	11.28	7.77	7.55	5.61
Refinery direct operating expense – Big Spring (3)	3.92	4.68	3.92	4.40
Refinery direct operating expense – CA Refineries (3)	7.82	7.20	10.35	6.13
Refinery direct operating expense – Krotz Springs (3)	3.76	3.61	3.86	3.42
Capital expenditures	\$ 23,520	\$ 14,931	\$ 45,606	\$ 76,119
Capital expenditures for turnaround and chemical catalyst	2,680	2,733	11,437	6,995
<b>PRICING STATISTICS:</b>				
WTI crude oil (per barrel)	\$ 92.09	\$ 89.75	\$ 96.17	\$ 95.42
WTS crude oil (per barrel)	88.75	88.93	92.08	92.95
Buena Vista crude oil (per barrel)	106.23	107.27	110.14	106.62
LLS crude oil (per barrel)	102.54	112.94	111.81	110.50
Crack spreads (3/2/1) (per barrel):				
Gulf Coast	\$ 31.76	\$ 31.28	\$ 27.54	\$ 24.53
Crack spreads (3/1/1/1) (per barrel):				
West Coast	\$ 14.40	\$ 11.22	\$ 12.84	\$ 11.09
Crack spreads (2/1/1) (per barrel):				
Gulf Coast high sulfur diesel	\$ 15.91	\$ 12.44	\$ 12.05	\$ 9.87
Crude oil differentials (per barrel):				
WTI less WTS	\$ 3.34	\$ 0.82	\$ 4.09	\$ 2.47
LLS less WTI	15.02	18.87	15.25	14.55
WTI less Buena Vista	(14.14)	(17.52)	(13.97)	(11.20)
Product price (dollars per gallon):				
Gulf Coast unleaded gasoline	\$ 2.89	\$ 2.82	\$ 2.89	\$ 2.80
Gulf Coast ultra-low sulfur diesel	3.07	3.01	3.06	2.97
Gulf Coast high sulfur diesel	2.97	2.95	2.99	2.91
West Coast LA CARBOB (unleaded gasoline)	3.04	2.89	3.09	2.92
West Coast LA ultra-low sulfur diesel	3.13	3.03	3.12	3.05
Natural gas (per MMBTU)	2.89	4.05	2.58	4.21

**THROUGHPUT AND PRODUCTION DATA:  
BIG SPRING REFINERY**

	For the Three Months Ended				For the Nine Months Ended			
	September 30,				September 30,			
	2012		2011		2012		2011	
	bpd	%	bpd	%	bpd	%	bpd	%
Refinery throughput:								
WTS crude	52,108	74.9	42,769	75.2	53,297	78.6	48,882	80.2
WTI crude	15,398	22.1	10,904	19.2	12,790	18.8	9,845	16.2
Blendstocks	2,057	3.0	3,155	5.6	1,797	2.6	2,162	3.6
Total refinery throughput (4)	69,563	100.0	56,828	100.0	67,884	100.0	60,889	100.0
Refinery production:								
Gasoline	34,918	50.3	26,846	47.3	33,653	49.6	28,969	47.8
Diesel/jet	23,215	33.5	18,570	32.6	22,234	32.8	19,704	32.5
Asphalt	4,148	6.0	4,619	8.1	4,241	6.3	4,505	7.4
Petrochemicals	4,040	5.8	3,422	6.0	4,005	5.9	3,664	6.0
Other	3,045	4.4	3,423	6.0	3,627	5.4	3,837	6.3
Total refinery production (5)	69,366	100.0	56,880	100.0	67,760	100.0	60,679	100.0
Refinery utilization (6)		96.4%		89.9%		97.3%		88.3%

**THROUGHPUT AND PRODUCTION DATA:  
CALIFORNIA REFINERIES**

	For the Three Months Ended				For the Nine Months Ended			
	September 30,				September 30,			
	2012		2011		2012		2011	
	bpd	%	bpd	%	bpd	%	bpd	%
Refinery throughput:								
Medium sour crude	23,228	71.9	9,363	24.0	9,903	46.1	4,632	21.7
Heavy crude	8,065	25.0	23,928	61.2	10,259	47.8	14,707	68.9
Blendstocks	1,005	3.1	5,765	14.8	1,310	6.1	2,018	9.4
Total refinery throughput (4)	32,298	100.0	39,056	100.0	21,472	100.0	21,357	100.0
Refinery production:								
Gasoline	7,867	24.4	10,178	26.1	3,798	17.8	4,433	20.9
Diesel/jet	13,929	43.2	14,863	38.3	7,152	33.4	6,933	32.9
Asphalt	7,528	23.4	10,918	28.0	5,906	27.7	6,456	30.5
Light unfinished	—	—	525	1.3	267	1.3	177	0.8
Heavy unfinished	1,833	5.7	960	2.5	3,668	17.2	2,462	11.6
Other	1,057	3.3	1,498	3.8	554	2.6	708	3.3
Total refinery production (5)	32,214	100.0	38,942	100.0	21,345	100.0	21,169	100.0
Refinery utilization (6)		43.2%		45.9%		27.8%		26.7%

**THROUGHPUT AND PRODUCTION DATA:  
KROTZ SPRINGS REFINERY**

	For the Three Months Ended				For the Nine Months Ended			
	September 30,				September 30,			
	2012		2011		2012		2011	
	bpd	%	bpd	%	bpd	%	bpd	%
Refinery throughput:								
WTI crude	23,159	33.5	—	—	16,640	25.1	—	—
Gulf Coast sweet crude	45,925	66.3	66,265	99.9	49,381	74.3	61,423	98.6
Blendstocks	141	0.2	65	0.1	392	0.6	846	1.4
Total refinery throughput (4)	69,225	100.0	66,330	100.0	66,413	100.0	62,269	100.0
Refinery production:								
Gasoline	28,693	41.1	27,396	41.1	27,170	40.5	25,905	41.5
Diesel/jet	28,184	40.2	30,491	45.7	28,056	41.8	28,757	46.0
Heavy Oils	2,554	3.6	2,828	4.2	2,737	4.1	2,577	4.1
Other	10,605	15.1	6,017	9.0	9,162	13.6	5,245	8.4
Total refinery production (5)	70,036	100.0	66,732	100.0	67,125	100.0	62,484	100.0
Refinery utilization (6)		83.1%		79.7%		79.4%		80.2%

- (1) Net sales include intersegment sales to our asphalt and retail and branded marketing segments at prices which approximate wholesale market prices. These intersegment sales are eliminated through consolidation of our financial statements.
- (2) Refinery operating margin is a per barrel measurement calculated by dividing the margin between net sales and cost of sales (exclusive of substantial hedge positions and certain inventory adjustments) attributable to each refinery by the refinery's throughput volumes. Industry-wide refining results are driven and measured by the margins between refined product prices and the prices for crude oil, which are referred to as crack spreads. We compare our refinery operating margins to these crack spreads to assess our operating performance relative to other participants in our industry.

The refinery operating margin excludes unrealized losses on commodity swaps of \$5,017 and \$37,458 for the three and nine months ended September 30, 2012, as shown separately in the statements of operations. The refinery operating margin excludes realized losses on commodity swaps of \$33,839 and \$68,260 for the three and nine months ended September 30, 2012, respectively.

The refinery operating margin for the nine months ended September 30, 2011, excludes a benefit from inventory reductions of \$22,460.

- (3) Refinery direct operating expense is a per barrel measurement calculated by dividing direct operating expenses at our Big Spring, California, and Krotz Springs refineries, exclusive of depreciation and amortization, by the applicable refinery's total throughput volumes. Direct operating expenses related to the Bakersfield refinery of \$3,356 for the nine months ended September 30, 2011 has been excluded from the per barrel measurement calculations.
- (4) Total refinery throughput represents the total barrels per day of crude oil and blendstock inputs in the refinery production process. Throughput data for the California refineries for the nine months ended September 30, 2012 and 2011 reflects substantially six months of operations as the California refineries were not in operation for the first quarter of 2012 and 2011. The throughput data of the Krotz Springs refinery for the nine months ended September 30, 2011, reflects approximately a one month shutdown due to flooding in Louisiana and the impact on crude oil supply to the refinery.
- (5) Total refinery production represents the barrels per day of various products produced from processing crude and other refinery feedstocks through the crude units and other conversion units at the refineries.
- (6) Refinery utilization represents average daily crude oil throughput divided by crude oil capacity, excluding planned periods of downtime for maintenance and turnarounds.

**ASPHALT SEGMENT**

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2012	2011	2012	2011

(dollars in thousands, except per ton data)

**STATEMENTS OF OPERATIONS DATA:**

Net sales	\$	203,982	\$	201,081	\$	449,442	\$	435,135
Operating costs and expenses:								
Cost of sales (1)		195,903		191,296		414,323		421,480
Direct operating expenses		8,901		11,067		26,242		32,262
Selling, general and administrative expenses		1,268		1,310		3,188		3,833
Depreciation and amortization		1,485		1,522		4,281		4,999
Total operating costs and expenses		207,557		205,195		448,034		462,574
Gain on disposition of assets		1		—		1		—
Operating income (loss)	\$	(3,574)	\$	(4,114)	\$	1,409	\$	(27,439)

**KEY OPERATING STATISTICS:**

Blended asphalt sales volume (tons in thousands) (2)		300		351		674		727
Non-blended asphalt sales volume (tons in thousands) (3)		17		30		77		127
Blended asphalt sales price per ton (2)	\$	657.68	\$	540.07	\$	623.24	\$	539.52
Non-blended asphalt sales price per ton (3)		392.76		383.87		381.49		337.82
Asphalt margin per ton (4)		25.49		25.68		46.76		15.99
Capital expenditures	\$	1,075	\$	125	\$	8,535	\$	1,458

- (1) Cost of sales includes intersegment purchases of asphalt blends from our refining and unbranded marketing segment at prices which approximate wholesale market prices. These intersegment purchases are eliminated through consolidation of our financial statements.
- (2) Blended asphalt represents base asphalt that has been blended with other materials necessary to sell the asphalt as a finished product.
- (3) Non-blended asphalt represents base material asphalt and other components that require additional blending before being sold as a finished product.
- (4) Asphalt margin is a per ton measurement calculated by dividing the margin between net sales and cost of sales by the total sales volume. Asphalt margins are used in the asphalt industry to measure operating results related to asphalt sales.

**RETAIL AND BRANDED MARKETING SEGMENT**

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2012	2011	2012	2011

(dollars in thousands, except per gallon data)

**STATEMENTS OF OPERATIONS DATA:**

Net sales (1)	\$ 400,140	\$ 383,636	\$ 1,159,369	\$ 1,083,455
Operating costs and expenses:				
Cost of sales (2)	368,299	344,884	1,060,875	971,865
Selling, general and administrative expenses	28,773	26,993	83,513	78,252
Depreciation and amortization	3,444	2,707	9,689	9,037
Total operating costs and expenses	400,516	374,584	1,154,077	1,059,154
Gain (loss) on disposition of assets	(93)	228	(311)	149
Operating income (loss)	\$ (469)	\$ 9,280	\$ 4,981	\$ 24,450

**KEY OPERATING STATISTICS:**

Branded fuel sales (thousands of gallons) (3)	100,800	95,160	290,708	272,101
Branded fuel margin (cents per gallon) (3)	(2.5)	5.5	(0.6)	5.0
Number of stores (end of period) (4)	299	303	299	303
Retail fuel sales (thousands of gallons)	43,978	40,769	126,845	115,931
Retail fuel sales (thousands of gallons per site per month)(4)	51	47	49	44
Retail fuel margin (cents per gallon) (5)	14.5	15.9	14.6	16.7
Retail fuel sales price (dollars per gallon) (6)	\$ 3.46	\$ 3.52	\$ 3.51	\$ 3.47
Merchandise sales	\$ 82,069	\$ 79,366	\$ 238,062	\$ 225,812
Merchandise sales (per site per month) (4)	\$ 91	\$ 87	\$ 88	\$ 83
Merchandise margin (7)	32.3%	32.4%	32.5%	33.0%
Capital expenditures	\$ 6,669	\$ 7,777	\$ 16,865	\$ 12,271

- (1) Includes excise taxes on sales of \$17,159 and \$15,476 for the three months ended September 30, 2012 and 2011, respectively, and \$49,481 and \$44,887 for the nine months ended September 30, 2012 and 2011, respectively. Net sales also includes net royalty and related net credit card fees of \$1,427 and \$1,265 for the three months ended September 30, 2012 and 2011, respectively, and \$4,346 and \$4,177 for the nine months ended September 30, 2012 and 2011, respectively.
- (2) Cost of sales includes intersegment purchases of motor fuels from our refining and unbranded marketing segment at prices which approximate wholesale market prices. These intersegment purchases are eliminated through consolidation of our financial statements.
- (3) Branded fuel sales represent branded fuel sales to our wholesale marketing customers that are primarily supplied by the Big Spring refinery. The branded fuels that are not supplied by the Big Spring refinery are obtained from third-party suppliers. The branded fuel margin represents the margin between the net sales and cost of sales attributable to our branded fuel sales volume, expressed on a cents-per-gallon basis.
- (4) At September 30, 2012, we had 299 retail convenience stores of which 286 sold fuel. At September 30, 2011, we had 303 retail convenience stores of which 290 sold fuel.
- (5) Retail fuel margin represents the difference between motor fuel sales revenue and the net cost of purchased motor fuel, including transportation costs and associated motor fuel taxes, expressed on a cents-per-gallon basis. Motor fuel margins are frequently used in the retail industry to measure operating results related to motor fuel sales.
- (6) Retail fuel sales price per gallon represents the average sales price for motor fuels sold through our retail convenience stores.
- (7) Merchandise margin represents the difference between merchandise sales revenues and the delivered cost of merchandise purchases, net of rebates and commissions, expressed as a percentage of merchandise sales revenues. Merchandise margins, also referred to as in-store margins, are commonly used in the retail convenience store industry to measure in-store, or non-fuel, operating results.

### **Three Months Ended September 30, 2012 Compared to the Three Months Ended September 30, 2011**

#### *Net Sales*

*Consolidated.* Net sales for the three months ended September 30, 2012 were \$2,360.3 million, compared to \$2,056.7 million for the three months ended September 30, 2011, an increase of \$303.6 million. This increase was primarily due to higher refinery throughput volumes, increased sales volumes and higher refined product prices.

*Refining and Unbranded Marketing Segment.* Net sales for our refining and unbranded marketing segment were \$2,136.6 million for the three months ended September 30, 2012, compared to \$1,862.2 million for the three months ended September 30, 2011, an increase of \$274.4 million, or 14.7%. This increase was due to higher refinery throughput and higher refined product prices in the three months ended September 30, 2012 compared to the same period last year.

Combined refinery throughput for the three months ended September 30, 2012 averaged 171,086 bpd, consisting of 69,563 bpd at the Big Spring refinery, 32,298 bpd at the California refineries and 69,225 bpd at the Krotz Springs refinery, compared to a combined average throughput of 162,214 bpd for the three months ended September 30, 2011, consisting of 56,828 bpd at the Big Spring refinery, 39,056 bpd at the California refineries and 66,330 bpd at the Krotz Springs refinery. Crude throughput was reduced at the Krotz Springs refinery during the second quarter of 2011 due to flooding in Louisiana and its impact on crude oil supply to the refinery.

Refined product prices increased for all of our products in the three months ended September 30, 2012, compared to the three months ended September 30, 2011. The average per gallon price of Gulf Coast gasoline for the three months ended September 30, 2012 increased \$0.07, or 2.5%, to \$2.89, compared to \$2.82 for the three months ended September 30, 2011. The average per gallon price of Gulf Coast ultra-low sulfur diesel for the three months ended September 30, 2012 increased \$0.06, or 2.0%, to \$3.07, compared to \$3.01 for the three months ended September 30, 2011. The average per gallon price for Gulf Coast high sulfur diesel for the three months ended September 30, 2012 increased \$0.02, or 0.7%, to \$2.97, compared to \$2.95 for the three months ended September 30, 2011. The average per gallon price of West Coast LA CARBOB gasoline for the three months ended September 30, 2012 increased \$0.15, or 5.2%, to \$3.04, compared to \$2.89 for the three months ended September 30, 2011. The average per gallon price of West Coast LA ultra-low sulfur diesel for the three months ended September 30, 2012 increased \$0.10, or 3.3%, to \$3.13, compared to \$3.03 for the three months ended September 30, 2011.

*Asphalt Segment.* Net sales for our asphalt segment were \$204.0 million for the three months ended September 30, 2012, compared to \$201.1 million for the three months ended September 30, 2011, an increase of \$2.9 million or 1.4%. This increase was due primarily to higher asphalt sales prices, partially offset by a decrease in asphalt sales volumes for the three months ended September 30, 2012. The average blended asphalt sales price increased 21.8% from \$540.07 per ton for the three months ended September 30, 2011 to \$657.68 per ton for the three months ended September 30, 2012, and the average non-blended asphalt sales price increased 2.3% from \$383.87 per ton for the three months ended September 30, 2011, to \$392.76 per ton for the three months ended September 30, 2012. The asphalt sales volume decreased 16.8% from 381 thousand tons for the three months ended September 30, 2011 to 317 thousand tons for the three months ended September 30, 2012.

*Retail and Branded Marketing Segment.* Net sales for our retail and branded marketing segment were \$400.1 million for the three months ended September 30, 2012, compared to \$383.6 million for the three months ended September 30, 2011, an increase of \$16.5 million or 4.3%. This increase was primarily attributable to a 6.5% increase in motor fuel sales volumes and a 3.4% increase in merchandise sales.

#### *Cost of Sales*

*Consolidated.* Cost of sales were \$2,101.6 million for the three months ended September 30, 2012, compared to \$1,827.1 million for the three months ended September 30, 2011, an increase of \$274.5 million. This increase was primarily due to higher refinery throughput volumes and increased sales volumes.

*Refining and Unbranded Marketing Segment.* Cost of sales for our refining and unbranded marketing segment were \$1,917.9 million for the three months ended September 30, 2012, compared to \$1,681.2 million for the three months ended September 30, 2011, an increase of \$236.7 million. This increase was primarily due to increased refinery throughput and increases in the cost of WTI crude oil, partially offset by decreases in the cost of other crude oils used by our refineries. The average price of WTI increased 2.6% from \$89.75 per barrel for the three months ended September 30, 2011, to \$92.09 per barrel for the three months ended September 30, 2012. The average price of Buena Vista crude decreased 1.0% from \$107.27 per barrel for the three months ended September 30, 2011, to \$106.23 per barrel for the three months ended September 30, 2012. The average price of LLS crude decreased 9.2% from \$112.94 per barrel for the three months ended September 30, 2011, to \$102.54 per barrel for the three months ended September 30, 2012.

*Asphalt Segment.* Cost of sales for our asphalt segment were \$195.9 million for the three months ended September 30,

2012, compared to \$191.3 million for the three months ended September 30, 2011, an increase of \$4.6 million or 2.4%. This increase was due primarily to higher crude oil costs for the three months ended September 30, 2012 compared to the three months ended September 30, 2011.

*Retail and Branded Marketing Segment.* Cost of sales for our retail and branded marketing segment were \$368.3 million for the three months ended September 30, 2012, compared to \$344.9 million for the three months ended September 30, 2011, an increase of \$23.4 million or 6.8%. This increase was primarily attributable to increases in motor fuel sales volumes and merchandise costs.

#### *Direct Operating Expenses*

*Consolidated.* Direct operating expenses were \$81.2 million for the three months ended September 30, 2012, compared to \$83.3 million for the three months ended September 30, 2011, a decrease of \$2.1 million or 2.5%.

*Refining and Unbranded Marketing Segment.* Direct operating expenses for our refining and unbranded marketing segment for the three months ended September 30, 2012 were \$72.3 million, compared to \$72.3 million for the three months ended September 30, 2011.

*Asphalt Segment.* Direct operating expenses for our asphalt segment for the three months ended September 30, 2012 were \$8.9 million, compared to \$11.1 million for the three months ended September 30, 2011, a decrease of \$2.2 million or 19.8%. This decrease was due primarily to lower natural gas costs.

#### *Selling, General and Administrative Expenses*

*Consolidated.* SG&A expenses for the three months ended September 30, 2012 were \$47.7 million, compared to \$34.7 million for the three months ended September 30, 2011, an increase of \$13.0 million or 37.5% due primarily to higher employee incentive compensation costs.

*Refining and Unbranded Marketing Segment.* SG&A expenses for our refining and unbranded marketing segment for the three months ended September 30, 2012 were \$17.4 million, compared to \$6.2 million for the three months ended September 30, 2011, an increase of \$11.2 million or 180.6%. This increase was primarily due to higher employee incentive compensation costs for the three months ended September 30, 2012.

*Asphalt Segment.* SG&A expenses for our asphalt segment for the three months ended September 30, 2012 were \$1.3 million, compared to \$1.3 million for the three months ended September 30, 2011.

*Retail and Branded Marketing Segment.* SG&A expenses for our retail and branded marketing segment for the three months ended September 30, 2012 were \$28.8 million, compared to \$27.0 million for the three months ended September 30, 2011, an increase of \$1.8 million or 6.7%. This increase was primarily attributable to higher employee related costs for the three months ended September 30, 2012.

#### *Depreciation and Amortization*

Depreciation and amortization for the three months ended September 30, 2012 was \$31.9 million, compared to \$29.8 million for the three months ended September 30, 2011, an increase of \$2.1 million, or 7.0%. This increase was due primarily to the depreciation on higher amounts of assets placed into service at September 30, 2012 as compared to September 30, 2011.

#### *Operating Income*

*Consolidated.* Operating income for the three months ended September 30, 2012 was \$90.3 million, compared to \$82.0 million for the three months ended September 30, 2011, an increase of \$8.3 million. This increase was primarily due to higher refinery margins, partially offset by realized and unrealized losses on commodity swaps of \$33.8 million and \$5.0 million, respectively.

*Refining and Unbranded Marketing Segment.* Operating income for our refining and unbranded marketing segment was \$95.2 million for the three months ended September 30, 2012, compared to \$77.4 million for the three months ended September 30, 2011, an increase of \$17.8 million. This increase was primarily due to higher refinery operating margins and increased refinery throughput, partially offset by realized and unrealized losses on commodity swaps of \$33.8 million and \$5.0 million, respectively.

Refinery operating margin at the Big Spring refinery was \$28.19 per barrel for the three months ended September 30, 2012, compared to \$23.05 per barrel for the three months ended September 30, 2011. This increase was due to higher Gulf Coast 3/2/1 crack spreads and a widening in the sweet/sour spread. The average Gulf Coast 3/2/1 crack spread increased to \$31.76 per barrel for the three months ended September 30, 2012, compared to \$31.28 per barrel for the three months ended September 30, 2011. The sweet/sour spread was \$3.34 per barrel for the three months ended September 30, 2012 compared to

\$0.82 per barrel for the three months ended September 30, 2011.

Refinery operating margin at the California refineries was \$0.12 per barrel for the three months ended September 30, 2012, compared to \$3.64 per barrel for the three months ended September 30, 2011. This decrease was due higher crude costs for the three months ended September 30, 2012. The average West Coast 3/1/1/1 crack spread for the three months ended September 30, 2012 was \$14.40 per barrel compared to \$11.22 per barrel for the three months ended September 30, 2011.

Refinery operating margin at the Krotz Springs refinery was \$11.28 per barrel for the three months ended September 30, 2012, compared to \$7.77 per barrel for the three months ended September 30, 2011. This increase is due to lower crude oil costs with the addition of WTI priced crude oils and higher Gulf Coast 2/1/1 high sulfur diesel crack spreads. The average Gulf Coast 2/1/1 high sulfur diesel crack spread for the three months ended September 30, 2012 was \$15.91 per barrel compared to \$12.44 per barrel for the three months ended September 30, 2011.

*Asphalt Segment.* Operating loss for our asphalt segment was \$3.6 million for the three months ended September 30, 2012, compared to \$4.1 million for the three months ended September 30, 2011, a decrease in loss of \$0.5 million. This decrease was primarily due to an increase in asphalt sales prices, partially offset by non-cash inventory items, plus lower natural gas prices.

*Retail and Branded Marketing Segment.* Operating income (loss) for our retail and branded marketing segment was \$(0.5) million for the three months ended September 30, 2012, compared to \$9.3 million for the three months ended September 30, 2011, a decrease of \$(9.8) million. This decrease is due primarily to lower branded fuel margins in the markets we operate.

#### *Interest Expense*

Interest expense was \$22.8 million for the three months ended September 30, 2012, compared to \$22.6 million for the three months ended September 30, 2011, an increase of \$0.2 million, or 0.9%.

#### *Income Tax Expense*

Income tax expense was \$26.8 million for the three months ended September 30, 2012, compared to \$17.0 million for the three months ended September 30, 2011. The increase resulted from our higher pre-tax income in the three months ended September 30, 2012, compared to the three months ended September 30, 2011, and an increase in the effective tax rate. Our effective tax rate was 37.0% for the third quarter of 2012, compared to an effective tax rate of 36.1% for the third quarter of 2011.

#### *Net Income Attributable to Non-controlling Interest*

Net income attributable to non-controlling interest represents the proportional share of net income related to non-voting common stock owned by non-controlling interests in two of our subsidiaries, Alon Assets, Inc. and Alon USA Operating, Inc. Net income attributable to non-controlling interest was \$2.3 million for the three months ended September 30, 2012, compared to \$1.5 million for the three months ended September 30, 2011, an increase of \$0.8 million.

#### *Net Income Available to Common Stockholders*

Net income available to common stockholders was \$43.2 million for the three months ended September 30, 2012, compared to \$28.6 million for the three months ended September 30, 2011, an increase of \$14.6 million. This increase was attributable to the factors discussed above.

### ***Nine Months Ended September 30, 2012 Compared to the Nine Months Ended September 30, 2011***

#### *Net Sales*

*Consolidated.* Net sales for the nine months ended September 30, 2012 were \$6,063.0 million, compared to \$5,303.4 million for the nine months ended September 30, 2011, an increase of \$759.6 million. This increase was primarily due to higher refinery throughput volumes, increased sales volumes and higher refined product prices.

*Refining and Unbranded Marketing Segment.* Net sales for our refining and unbranded marketing segment were \$5,527.4 million for the nine months ended September 30, 2012, compared to \$4,797.1 million for the nine months ended September 30, 2011, an increase of \$730.3 million. The increase was due to increased refinery throughput and higher refined product prices.

Combined refinery throughput for the nine months ended September 30, 2012, averaged 155,769 bpd, consisting of 67,884 bpd at the Big Spring refinery, 21,472 bpd at the California refineries and 66,413 bpd at the Krotz Springs refinery, compared to 144,515 bpd for the nine months ended September 30, 2011, consisting of 60,889 bpd at the Big Spring refinery, 21,357 bpd at the California refineries and 62,269 bpd at the Krotz Springs refinery. The California refineries were not in operation for the first quarter of 2012 and 2011.

The average per gallon price of Gulf Coast gasoline for the nine months ended September 30, 2012 increased \$0.09, or 3.2%, to \$2.89, compared to \$2.80 for the nine months ended September 30, 2011. The average per gallon price of Gulf Coast ultra low-sulfur diesel for the nine months ended September 30, 2012 increased \$0.09, or 3.0%, to \$3.06, compared to \$2.97 for the nine months ended September 30, 2011. The average per gallon price for Gulf Coast high-sulfur diesel for the nine months ended September 30, 2012, increased \$0.08, or 2.7%, to \$2.99, compared to \$2.91 for the nine months ended September 30, 2011.

The average per gallon price of West Coast LA CARBOB gasoline for the nine months ended September 30, 2012 increased \$0.17, or 5.8%, to \$3.09, compared to \$2.92 for the nine months ended September 30, 2011. The average per gallon price of West Coast LA ultra-low sulfur diesel for the nine months ended September 30, 2012 increased \$0.07, or 2.3%, to \$3.12, compared to \$3.05 for the nine months ended September 30, 2011.

*Asphalt Segment.* Net sales for our asphalt segment were \$449.4 million for the nine months ended September 30, 2012, compared to \$435.1 million for the nine months ended September 30, 2011, an increase of \$14.3 million or 3.3%. This increase was due primarily to increases in asphalt sales prices, partially offset by lower asphalt sales volumes. The average blended asphalt sales price increased 15.5% from \$539.52 per ton for the nine months ended September 30, 2011, to \$623.24 per ton for the nine months ended September 30, 2012 and the average non-blended asphalt sales price increased 12.9% from \$337.82 per ton for the nine months ended September 30, 2011, to \$381.49 per ton for the nine months ended September 30, 2012. The asphalt sales volume decreased 12.1% from 854 thousand tons for the nine months ended September 30, 2011, to 751 thousand tons for the nine months ended September 30, 2012.

*Retail and Branded Marketing Segment.* Net sales for our retail and branded marketing segment were \$1,159.4 million for the nine months ended September 30, 2012, compared to \$1,083.5 million for the nine months ended September 30, 2011, an increase of \$75.9 million or 7.0%. This increase was primarily attributable to a 7.6% increase in motor fuel volume, higher motor fuel sales prices and a 5.4% increase merchandise sales.

#### *Cost of Sales*

*Consolidated.* Cost of sales was \$5,407.2 million for the nine months ended September 30, 2012, compared to \$4,717.7 million for the nine months ended September 30, 2011, an increase of \$689.5 million, or 14.6%. This increase was primarily due to higher refinery throughput and increased sales volumes.

*Refining and Unbranded Marketing Segment.* Cost of sales for our refining and unbranded marketing segment were \$5,005.2 million for the nine months ended September 30, 2012, compared to \$4,336.7 million for the nine months ended September 30, 2011, an increase of \$668.5 million, or 15.4%. This increase was primarily due to increased refinery throughput, partially offset by slight increases in the price of crude oil. The average price of WTI increased 0.8% from \$95.42 per barrel for the nine months ended September 30, 2011, to \$96.17 per barrel for the nine months ended September 30, 2012. The average price of Buena Vista crude increased 3.3% from \$106.62 per barrel for the nine months ended September 30, 2011, to \$110.14 per barrel for the nine months ended September 30, 2012. The average price of LLS crude increased 1.2% from \$110.50 per barrel for the nine months ended September 30, 2011, to \$111.81 per barrel for the nine months ended September 30, 2012.

*Asphalt Segment.* Cost of sales for our asphalt segment were \$414.3 million for the nine months ended September 30, 2012, compared to \$421.5 million for the nine months ended September 30, 2011, a decrease of \$7.2 million or 1.7%. This decrease was due primarily to lower asphalt sales volumes for the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011.

*Retail and Branded Marketing Segment.* Cost of sales for our retail and branded marketing segment were \$1,060.9 million for the nine months ended September 30, 2012, compared to \$971.9 million for the nine months ended September 30, 2011, an increase of \$89.0 million or 9.2%. This increase was primarily attributable to increases in motor fuel prices, motor fuel volume and merchandise costs.

#### *Direct Operating Expenses*

*Consolidated.* Direct operating expenses were \$230.2 million for the nine months ended September 30, 2012, compared to \$202.5 million for the nine months ended September 30, 2011, an increase of \$27.7 million or 13.7%.

*Refining and Unbranded Marketing Segment.* Direct operating expenses for our refining and unbranded marketing segment for the nine months ended September 30, 2012 were \$204.0 million, compared to \$170.2 million for the nine months ended September 30, 2011, an increase of \$33.8 million or 19.9%. This increase was due primarily to the fact that the Bakersfield facility was not operational until June 2011 as well as higher throughput for the nine months ended September 30, 2012.

*Asphalt Segment.* Direct operating expenses for our asphalt segment for the nine months ended September 30, 2012, were \$26.2 million, compared to \$32.3 million for the nine months ended September 30, 2011, a decrease of \$6.1 million or 18.9%.

This decrease was primarily due to lower natural gas costs and lower facilities maintenance costs for the nine months ended September 30, 2012.

#### *Selling, General and Administrative Expenses*

*Consolidated.* SG&A expenses for the nine months ended September 30, 2012 were \$119.0 million, compared to \$107.6 million for the nine months ended September 30, 2011, an increase of \$11.4 million or 10.6%.

*Refining and Unbranded Marketing Segment.* SG&A expenses for our refining and unbranded marketing segment for the nine months ended September 30, 2012 were \$31.7 million, compared to \$24.9 million for the nine months ended September 30, 2011, an increase of \$6.8 million or 27.3%. The increase was primarily due to higher employee incentive compensation costs in the nine months ended September 30, 2012.

*Asphalt Segment.* SG&A expenses for our asphalt segment for the nine months ended September 30, 2012, were \$3.2 million, compared to \$3.8 million for the nine months ended September 30, 2011, a decrease of \$0.6 million or 15.8%. This decrease was due primarily to lower employee related costs.

*Retail and Branded Marketing Segment.* SG&A expenses for our retail and branded marketing segment for the nine months ended September 30, 2012 were \$83.5 million, compared to \$78.3 million for the nine months ended September 30, 2011, an increase of \$5.2 million or 6.6%. This increase was primarily attributable to higher advertising and marketing costs for the nine months ended September 30, 2012.

#### *Depreciation and Amortization*

Depreciation and amortization for the nine months ended September 30, 2012 was \$93.0 million, compared to \$80.0 million for the nine months ended September 30, 2011, an increase of \$13.0 million or 16.3%. This increase was due primarily to capital expenditures related to the integration of the Bakersfield refining assets which began operations in June 2011 as well as depreciation on higher amounts of assets placed into service at September 30, 2012 as compared to September 30, 2011.

#### *Operating Income*

*Consolidated.* Operating income for the nine months ended September 30, 2012 was \$173.2 million, compared to \$195.8 million for the nine months ended September 30, 2011, a decrease of \$22.6 million. This decrease was primarily due to realized and unrealized losses on commodity swaps of \$68.3 million and \$37.5 million, respectively, higher direct operating costs, lower motor fuel margins and higher depreciation and amortization, partially offset by improved refinery and asphalt margins.

*Refining and Unbranded Marketing Segment.* Operating income for our refining and unbranded marketing segment was \$169.2 million for the nine months ended September 30, 2012, compared to \$200.5 million for the nine months ended September 30, 2011, a decrease of \$31.3 million. This decrease was primarily due to realized and unrealized losses on commodity swaps of \$68.3 million and \$37.5 million, respectively, higher direct operating costs and higher depreciation and amortization.

Refinery operating margin at the Big Spring refinery was \$23.85 per barrel for the nine months ended September 30, 2012, compared to \$20.67 per barrel for the nine months ended September 30, 2011. This increase in operating margin is primarily due to higher Gulf Coast 3/2/1 crack spreads and a widening of the sweet/sour spread. The average Gulf Coast 3/2/1 crack spread increased 12.3% to \$27.54 per barrel for the nine months ended September 30, 2012, compared to \$24.53 per barrel for the nine months ended September 30, 2011. The sweet/sour spread increased 65.6% to \$4.09 per barrel for the nine months ended September 30, 2012, compared to \$2.47 per barrel for the nine months ended September 30, 2011.

Refinery operating margin at the California refineries was \$1.60 per barrel for the nine months ended September 30, 2012, compared to \$(0.16) per barrel for the nine months ended September 30, 2011. This increase was primarily due to the West Coast 3/1/1/1 crack spreads. The average West Coast 3/1/1/1 crack spreads increased 15.8% to \$12.84 per barrel for the nine months ended September 30, 2012, compared to \$11.09 per barrel for the nine months ended September 30, 2011.

Refinery operating margin at the Krotz Springs refinery was \$7.55 per barrel for the nine months ended September 30, 2012, compared to \$5.61 per barrel for the nine months ended September 30, 2011. This increase is mainly due to higher Gulf Coast 2/1/1 high sulfur diesel crack spreads. The average Gulf Coast 2/1/1 high sulfur diesel crack spread for the nine months ended September 30, 2012 was \$12.05 per barrel, compared to \$9.87 per barrel for the nine months ended September 30, 2011.

*Asphalt Segment.* Operating income (loss) for our asphalt segment was \$1.4 million for the nine months ended September 30, 2012, compared to \$(27.4) million for the nine months ended September 30, 2011, an increase of \$28.8 million. This increase was primarily due to the increase in asphalt sales margins resulting from asphalt sales prices increasing more than crude oil costs and lower direct operating costs due to the decrease in natural gas prices. Asphalt margins for the nine months

ended September 30, 2012 increased to \$46.76 per ton compared to \$15.99 per ton for the nine months ended September 30, 2011.

*Retail and Branded Marketing Segment.* Operating income for our retail and branded marketing segment was \$5.0 million for the nine months ended September 30, 2012, compared to \$24.5 million for the nine months ended September 30, 2011, a decrease of \$19.5 million. This decrease was primarily due to lower fuel and merchandise margins.

#### *Interest Expense*

Interest expense was \$78.1 million for the nine months ended September 30, 2012, compared to \$63.8 million for the nine months ended September 30, 2011, an increase of \$14.3 million, or 22.4%. The increase is primarily due to a charge of \$9.6 million for the write-off of unamortized original issuance discount associated with our repayment of the Alon Brands Term Loans and higher utilization of our credit facilities as a result of higher total refinery throughput.

#### *Income Tax Expense*

Income tax expense was \$34.7 million for the nine months ended September 30, 2012, compared to \$27.0 million for the nine months ended September 30, 2011. The increase resulted from our higher pre-tax income for the nine months ended September 30, 2012, compared to the nine months ended September 30, 2011. Our effective tax rate was 36.8% for the nine months ended September 30, 2012, compared to an effective tax rate of 31.8% for the nine months ended September 30, 2011.

#### *Net Income Attributable to Non-controlling Interest*

Net income attributable to non-controlling interest was \$2.8 million for the nine months ended September 30, 2012, compared to \$2.3 million for the nine months ended September 30, 2011, an increase of \$0.5 million due to its proportional share of the higher income for the nine months ended September 30, 2012.

#### *Net Income Available to Common Stockholders*

Net income available to common stockholders was \$56.9 million for the nine months ended September 30, 2012, compared to \$55.4 million for the nine months ended September 30, 2011, an increase of \$1.5 million. This increase was attributable to the factors discussed above.

### **Liquidity and Capital Resources**

Our primary sources of liquidity are cash on hand, cash generated from our operating activities, borrowings under our revolving credit facilities, inventory supply and offtake agreements, other credit lines and advances from affiliates.

In November 2012, we received commitments on new debt to refinance existing debt of \$421.9 million due August 2013. We expect funding of the new debt of \$450.0 million to occur in November 2012.

We have agreements with J. Aron for the supply of crude oil that will support the operations of the Big Spring refinery, the Krotz Springs refinery and the California refineries. These agreements substantially reduce our need to issue letters of credit to support crude oil purchases. In addition, the structure allows us to acquire crude oil without the constraints of a maximum facility size during periods of high crude oil prices.

We believe that the aforementioned sources of funds and other sources of capital available to us will be sufficient to satisfy the anticipated cash requirements associated with our business during the next 12 months. Our ability to generate sufficient cash from our operating activities depends on our future performance, which may be impacted by general economic, political, financial, competitive and other factors beyond our control.

Depending upon conditions in the capital markets and other factors, we will from time to time consider the issuance of debt or equity securities, or other possible capital markets transactions, the proceeds of which could be used to refinance current indebtedness, extend or replace existing revolving credit facilities or for other corporate purposes.

#### *Cash Flows*

The following table sets forth our consolidated cash flows for the nine months ended September 30, 2012, and 2011:

	For the Nine Months Ended	
	September 30,	
	2012	2011
	(dollars in thousands)	
Cash provided by (used in):		
Operating activities	\$ 215,498	\$ 58,362
Investing activities	(83,436)	(104,130)
Financing activities	(243,436)	149,682
Net increase (decrease) in cash and cash equivalents	\$ (111,374)	\$ 103,914

#### *Cash Flows Provided by Operating Activities*

Net cash provided by operating activities during the nine months ended September 30, 2012, was \$215.5 million, compared to \$58.4 million during the nine months ended September 30, 2011. The net change in cash provided by operating activities of \$157.1 million was primarily attributable to an increase in cash collected on accounts receivables of \$58.2 million and a decrease in inventories, excluding consigned inventories, of \$61.4 million. This was in addition to an increase of approximately \$55.5 million in net income, adjusted for non-cash adjustments.

#### *Cash Flows Used In Investing Activities*

Net cash used in investing activities was \$83.4 million during the nine months ended September 30, 2012, compared to \$104.1 million during the nine months ended September 30, 2011. The reduction in net change in cash used in investing activities of \$20.7 million was principally due to a decrease in total capital expenditures of \$14.4 million for the nine months ended September 30, 2012, compared to nine months ended September 30, 2011 resulting from the integration of the Bakersfield refining assets during the nine months ended September 30, 2011. Additionally, we made earnout payments of \$6.6 million to Valero related to the acquisition of the Krotz Springs refinery during the nine months ended September 30, 2011.

#### *Cash Flows Provided by (Used In) Financing Activities*

Net cash provided by (used in) financing activities was \$(243.4) million during the nine months ended September 30, 2012, compared to \$149.7 million during the nine months ended September 30, 2011. The net change in cash used in financing activities of \$393.1 million was primarily attributable to payments on debt of \$233.0 million for the nine months ended September 30, 2012 compared to increased net borrowings on long-term debt of \$146.5 million and proceeds from issuance of common stock of \$11.9 million for the nine months ended September 30, 2011.

#### *Indebtedness*

*Alon USA Energy, Inc. Term Loan Credit Facility. Alon USA Energy, Inc. Term Loan Credit Facility.* We have a \$450.0 million term loan (the "Alon Energy Term Loan") that will mature on August 2, 2013. Principal payments of \$4.5 million per annum are paid in quarterly installments, subject to reduction from mandatory repayments associated with certain events.

Borrowings under the Alon Energy Term Loan bear interest at a rate based on a margin from between 1.75% to 2.50% per annum over the Eurodollar rate based upon the ratings of the loans by Standard & Poor's Rating Service and Moody's Investors Service, Inc. Currently, the margin is 2.25% over the Eurodollar rate.

The Alon Energy Term Loan is jointly and severally guaranteed by all of our subsidiaries except for our retail subsidiaries and those subsidiaries established in conjunction with the Krotz Springs refinery acquisition and certain subsidiaries established in conjunction with the Bakersfield acquisition. The Alon Energy Term Loan is secured by a second lien on cash, accounts receivable and inventory and a first lien on most of its remaining assets. Both liens exclude the assets of its retail subsidiaries and those subsidiaries established in conjunction with the Krotz Springs refinery acquisition and certain subsidiaries established in conjunction with the Bakersfield acquisition.

The Alon Energy Term Loan contains restrictive covenants, such as restrictions on liens, mergers, consolidations, sales of assets, additional indebtedness, different businesses, certain lease obligations, and certain restricted payments.

The Alon Energy Term Loan does not contain any maintenance financial covenants.

At September 30, 2012 and December 31, 2011, the Alon Energy Term Loan had an outstanding balance of \$421.9 million and \$425.3 million, respectively.

We launched syndication of \$450.0 million of new term debt and expect funding to occur in November 2012; proceeds will be used to retire existing debt of \$421.9 million due August 2013.

*Alon USA, LP Credit Facility.* We have a \$240.0 million revolving credit facility (the "Alon USA LP Credit Facility") that will mature in March 2016. The Alon USA LP Credit Facility can be used both for borrowings and the issuance of letters of credit subject to a limit of the lesser of the facility or the amount of the borrowing base under the facility.

Borrowings under the Alon USA LP Credit Facility bear interest at the Eurodollar rate plus 3.50% per annum subject to an overall minimum interest rate of 4.00%.

The Alon USA LP Credit Facility is secured by (i) a first lien on cash, accounts receivables, inventories and related assets of Alon USA LP and (ii) a second lien on fixed assets, including the Big Spring refinery and certain asphalt terminals.

The Alon USA LP Credit Facility contains certain restrictive covenants including maintenance financial covenants.

Borrowings of \$84.0 million and \$200.0 million were outstanding under the Alon USA LP Credit Facility at September 30, 2012 and December 31, 2011, respectively. At September 30, 2012 and December 31, 2011, outstanding letters of credit under the Alon USA LP Credit Facility were \$84.0 million and \$35.5 million, respectively.

*Paramount Petroleum Revolving Credit Facility.* In February 2012, we repaid in full all of our obligations under the Paramount Credit Facility.

*Alon Brands Term Loans.* In March 2011, Alon Brands issued \$30 million five-year unsecured notes (the "Alon Brands Term Loans") to a group of investors including certain shareholders of Alon Israel and their affiliates. In conjunction with the issuance of the Alon Brands Term Loans, 3,092,783 warrants were issued to purchase shares of our common stock. In March 2012, we issued \$30 million of 8.5% Series B Convertible Preferred Stock to the holders of the Alon Brands Term Loans and repaid in full our obligations under the Alon Brands Term Loans. Also as part of the transaction, the warrants issued in conjunction with the Alon Brands Term Loans were surrendered to us. As the Alon Brands Term Loans were originally issued at a discount, the remaining \$9.6 million of unamortized original issuance discount was charged to interest expense for the nine months ended September 30, 2012.

*Financial Covenants.* We have certain credit facilities that contain restrictive covenants, including maintenance financial covenants. At September 30, 2012, we were in compliance with these maintenance financial covenants.

#### *Capital Spending*

Each year our Board of Directors approves capital projects, including regulatory and planned turnaround projects that our management is authorized to undertake in our annual capital budget. Additionally, at times when conditions warrant or as new opportunities arise, other projects or the expansion of existing projects may be approved. Our total capital expenditure and turnaround/chemical catalyst budget for 2012 is \$102.3 million, of which \$42.6 million is related to sustaining and regulatory compliance projects and \$16.1 million is related to turnaround and chemical catalyst. Approximately \$83.7 million has been spent during the nine months ended September 30, 2012.

#### **Contractual Obligations and Commercial Commitments**

There have been no material changes outside the ordinary course of business from our contractual obligations and commercial commitments detailed in our Annual Report on Form 10-K for the year ended December 31, 2011.

#### **Off-Balance Sheet Arrangements**

We have no material off-balance sheet arrangements.

### **Critical Accounting Policies**

We prepare our consolidated financial statements in conformity with GAAP. In order to apply these principles, we must make judgments, assumptions and estimates based on the best available information at the time. Actual results may differ based on the accuracy of the information utilized and subsequent events, some of which we may have little or no control over.

Our critical accounting policies are described under the caption “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies” in our Annual Report on Form 10-K for the year ended December 31, 2011. Certain critical accounting policies that materially affect the amounts recorded in our consolidated financial statements are the use of the LIFO method for valuing certain inventories and the deferral and subsequent amortization of costs associated with major turnarounds and chemical catalysts replacements. No significant changes to these accounting policies have occurred subsequent to December 31, 2011.

### **New Accounting Standards and Disclosures**

New accounting standards if any are disclosed in Note (1) Basis of Presentation included in the consolidated financial statements included in Item 1 of this report.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Changes in commodity prices, purchased fuel prices and interest rates are our primary sources of market risk. Our risk management committee oversees all activities associated with the identification, assessment and management of our market risk exposure.

#### *Commodity Price Risk*

We are exposed to market risks related to the volatility of crude oil and refined product prices, as well as volatility in the price of natural gas used in our refinery operations. Our financial results can be affected significantly by fluctuations in these prices, which depend on many factors, including demand for crude oil, gasoline and other refined products, changes in the economy, worldwide production levels, worldwide inventory levels and governmental regulatory initiatives. Our risk management strategy identifies circumstances in which we may utilize the commodity futures market to manage risk associated with these price fluctuations.

In order to manage the uncertainty relating to inventory price volatility, we have consistently applied a policy of maintaining inventories at or below a targeted operating level. In the past, circumstances have occurred, such as timing of crude oil cargo deliveries, turnaround schedules or shifts in market demand that have resulted in variances between our actual inventory level and our desired target level. Upon the review and approval of our risk management committee, we may utilize the commodity futures market to manage these anticipated inventory variances.

We maintain inventories of crude oil, refined products, asphalt and blendstocks, the values of which are subject to wide fluctuations in market prices driven by world economic conditions, regional and global inventory levels and seasonal conditions. As of September 30, 2012, we held approximately 2.5 million barrels of crude oil, refined product and asphalt inventories valued under the LIFO valuation method. Market value exceeded carrying value of LIFO costs by \$68.7 million. We refer to this excess as our LIFO reserve. If the market value of these inventories had been \$1.00 per barrel lower, our LIFO reserve would have been reduced by \$2.5 million.

In accordance with fair value provisions of ASC 825-10, all commodity contracts are recorded at fair value and any changes in fair value between periods is recorded in the profit and loss section or accumulated other comprehensive income of our consolidated financial statements. "Forwards" represent physical trades for which pricing and quantities have been set, but the physical product delivery has not occurred by the end of the reporting period. "Futures" represent trades which have been executed on the New York Mercantile Exchange which have not been closed or settled at the end of the reporting period. A "long" represents an obligation to purchase product and a "short" represents an obligation to sell product.

The following table provides information about our derivative commodity instruments as of September 30, 2012:

Description of Activity	Contract Volume	Wtd Avg Purchase Price/BBL	Wtd Avg Sales Price/BBL	Contract Value	Market Value	Gain (Loss)
Forwards-long (Crude)	1,167,277	100.69	—	\$ 117,539	\$ 115,752	\$ (1,787)
Forwards-long (Gasoline)	184,977	123.04	—	22,759	25,445	2,686
Forwards-long (Distillate)	68,770	136.11	—	9,360	9,365	5
Forwards-short (Distillate)	(9,554)	—	130.50	(1,247)	(1,247)	—
Forwards-long (Jet)	36,258	136.23	—	4,939	4,905	(34)
Forwards-short (Jet)	(5,106)	—	133.71	(683)	(678)	5
Forwards-long (Slurry)	52,137	94.90	—	4,948	4,864	(84)
Forwards-short (Slurry)	(1,159)	—	99.88	(116)	(114)	2
Forwards-long (Catfeed)	371,712	123.25	—	45,813	49,599	3,786
Forwards-long (Slop)	12,646	88.87	—	1,124	1,094	(30)
Forwards-short (Slop)	(18,934)	—	84.56	(1,601)	(1,556)	45
Forwards-short (Propane)	(26,241)	—	41.34	(1,085)	(1,080)	5
Forwards-long (Asphalt)	117,046	77.10	—	9,024	9,498	474
Futures-long (Crude)	1,172,000	92.42	—	108,314	110,915	2,601
Futures-short (Crude)	(1,172,000)	—	98.60	(115,556)	(110,915)	4,641
Futures-long (Gasoline)	251,000	119.59	—	30,017	30,784	767
Futures-short (Gasoline)	(251,000)	—	120.04	(30,130)	(30,784)	(654)
Futures-long (Distillate)	230,000	129.11	—	29,695	30,518	823
Futures-short (Distillate)	(230,000)	—	131.86	(30,329)	(30,518)	(189)

Description of Activity	Contract Volume	Wtd Avg Contract Spread	Wtd Avg Market Spread	Contract Value	Market Value	Gain (Loss)
Futures-swaps	(7,200,000)	22.99	29.02	\$ (165,554)	\$ (208,955)	\$ (43,401)

### Interest Rate Risk

As of September 30, 2012, \$487.2 million of our outstanding debt was at floating interest rates out of which approximately \$84.0 million was at the Eurodollar rate plus 3.50%, subject to a minimum interest rate of 4.00%. As of September 30, 2012, we had an interest rate swap agreement with a notional amount of \$100.0 million with a remaining period of 3 months and a fixed interest rate of 4.25%. An increase of 1% in the Eurodollar rate on indebtedness, net of the interest rate swap agreement outstanding in 2012 and the instrument subject to the minimum interest rate, would result in an increase in our interest expense of approximately \$4.6 million per year.

## **ITEM 4. CONTROLS AND PROCEDURES**

### **(1) Evaluation of disclosure controls and procedures.**

Our management has evaluated, with the participation of our principal executive and principal financial officers, the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”)) as of the end of the period covered by this report, and has concluded that our disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission’s rules and forms including, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosures.

### **(2) Changes in internal control over financial reporting.**

There has been no change in our internal control over financial reporting (as described in Rule 13a-15(f) under the Exchange Act) that occurred during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 6. EXHIBITS

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
3.1	Second Amended and Restated Certificate of Incorporation of Alon USA Energy, Inc. (incorporated by reference to Exhibit 3.1 to Form 10-Q, filed by the Company on May 9, 2012, SEC File No. 001-32567).
3.2	Amended and Restated Bylaws of Alon USA Energy, Inc. (incorporated by reference to Exhibit 3.2 to Form S-1, filed by the Company on July 14, 2005, SEC File No. 333-124797).
4.1	Specimen Common Stock Certificate (incorporated by reference to Exhibit 4.1 to Form S-1/A, filed by the Company on June 17, 2005, SEC File No. 333-124797).
4.2	Specimen 8.50% Series A Convertible Preferred Stock Certificate (incorporated by reference to Exhibit 4.4 to Form 10-Q, filed by the Company on November 9, 2010, SEC File No. 001-32567).
4.3	Indenture, dated as of October 22, 2009, by and among Alon Refining Krotz Springs, Inc. and Wilmington Trust FSB, as Trustee (incorporated by reference to Exhibit 4.1 to Form 8-K, filed by the Company on October 23, 2009, SEC File No. 001-32567).
4.4	Form of Certificate of Designation of the 8.50% Series A Convertible Preferred Stock (incorporated by reference to Exhibit 4.3 to Form 10-Q filed by Alon on November 9, 2010, SEC File No. 001-32567).
4.5	Form of Certificate of Designation of the 8.50% Series B Convertible Preferred Stock (incorporated by reference to Exhibit 4.5 to Form 10-K, filed by the Company on March 13, 2012, SEC File No. 001-32567).
31.1	Certifications of Chief Executive Officer pursuant to §302 of the Sarbanes-Oxley Act of 2002.
31.2	Certifications of Chief Financial Officer pursuant to §302 of the Sarbanes-Oxley Act of 2002.
32.1	Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002.
101	The following financial information from Alon USA Energy, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2012, formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations, (iii) Consolidated Statements of Comprehensive Income, (iv) Consolidated Statements of Cash Flows, and (v) Notes to the Consolidated Financial Statements.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Alon USA Energy, Inc.

Date: November 5, 2012

By: /s/ David Wiessman

David Wiessman  
Executive Chairman

Date: November 5, 2012

By: /s/ Paul Eisman

Paul Eisman  
Chief Executive Officer

Date: November 5, 2012

By: /s/ Shai Even

Shai Even  
Chief Financial Officer

**EXHIBITS**

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
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## CERTIFICATIONS

I, Paul Eisman, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Alon USA Energy, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2012

By: /s/ Paul Eisman

Paul Eisman  
Chief Executive Officer

## CERTIFICATIONS

I, Shai Even, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Alon USA Energy, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2012

By: /s/ Shai Even

Shai Even

Chief Financial Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. §1350,  
AS ADOPTED PURSUANT TO §906  
OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the filing of the Quarterly Report on Form 10-Q of Alon USA Energy, Inc., a Delaware corporation (the "Company"), for the period ended September 30, 2012, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company certifies, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that, to such officer's knowledge:

- 1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934;  
and
- 2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

Date: November 5, 2012

By: /s/ Paul Eisman  
Paul Eisman  
Chief Executive Officer

Date: November 5, 2012

By: /s/ Shai Even  
Shai Even  
Chief Financial Officer